



## TV licence may be scrapped in broadcasting shake-up

By Richard Evans  
Media Editor

Mr Douglas Hurd, the Home Secretary, forecast the demise of the television licence fee last night and suggested courts should play a role in upholding the quality and scheduling of ITV programmes.

In a key policy speech, effectively updating the fast-moving broadcasting agenda, Mr Hurd gave the strongest indication so far that in the 1990s the annual licence fee - currently £62.50 - should be scrapped in favour of subscription - or pay-as-you-view for BBC.

Speaking to the Tory Coningsby Club in London, he said he did not regard licence fees as immortal.

"As choice multiplies and the average viewer has more and more channels to choose from, it will become less and less defensible that he should have to pay a compulsory licence fee to the BBC," he said.

"The emphasis which the Peacock Report [on the future of broadcasting] placed on subscription as the technique of the future must be right."

"Subscription enables the viewer to pay precisely for what he wants, and I am sure that this is a direction in which the BBC should move."

The Home Secretary also questioned the future role of the IBA, which controls ITV companies.

The IBA approves the output of Britain's 15 commercial stations and also requires ITV companies to broadcast programmes for children, on religious issues, and news and current affairs in specific scheduling slots.

"Would it be possible instead of that detailed control to envisage a quality threshold embodied in a contract enforceable by the courts?" Mr Hurd asked.

ITV franchises will be considered for renewal in 1993 and it is widely expected that the Government will stipulate a two-stage process for awarding them. Applicants will have to pass a quality threshold before submitting franchise bids in sealed envelopes.

Mr Hurd's remark brought speculation within the broadcasting industry that the authority will effectively be rendered unnecessary, given that the new Broadcasting Standards Council is to monitor programme standards, transmission functions are to be removed elsewhere, and, now, scheduling responsibilities may be taken away.

But Mr Hurd's aides insisted last night there would be a continuing function for the IBA, involving consumer protection interests such as advertising, and avoiding political bias and pornography.

The IBA has been acutely aware of the need for stringent monitoring of ITV contractual arrangements in the 1990s and said earlier this year it was looking at new ways of imposing sanctions - including football-style yellow and red cards.

It is unclear under Mr Hurd's new plan if the IBA, or some other body, will monitor ITV companies' performance.

Apart from redrawing the broadcasting agenda, Mr Hurd's speech was being seen in Whitehall and outside as a deliberate display to emphasize that the Home Office - and not the Department of Trade and Industry - is in overall charge of broadcasting policy.

After various announcements recently by Lord Young of Graffham, Secretary of State for

Trade and Industry, including satellite TV plans for BBC2 and Channel 4, Mr Hurd has been under pressure to fight back.

It was also disclosed that Mr Hurd is organizing a Whitehall seminar in July on broadcasting policy for officials from the Home Office, DTI, and possibly other Government departments.

The Government had hoped to publish its broadcasting White Paper last January, but a range of initiatives, technical developments, and studies have delayed it until November.

ITN is to increase spending on its basic news service by £5.25 million in the coming year.

## Councils to be forced to use empty houses

### Compulsory renovation will help find tenants

By Philip Webster and Sheila Gunn

Tough new powers to force local authorities to put the 112,000 empty council houses in Britain back into use were promised by the Government last night.

Mr Nicholas Ridley, Secretary of State for the Environment, told the Commons that the Government would be legislating in the autumn to require councils to improve their existing stock

and reduce their dependence on temporary accommodation.

In the meantime, local councils are being ordered to give the Department of the Environment details of all their empty property. And Mr Ridley is requiring councils,

Parliament 10

when applying for their annual housing allocations, to set out their plans for minimizing the number of empty dwellings.

Although government officials said that details of the new Bill were still being worked out, it appeared likely that councils could be forced to spend large proportions of their allocations on renovation of existing property rather than new properties. At present, there are no powers to determine how the allocations are spent.

Another likelihood is that allocations will be cut if councils fail to show that they are doing enough to smarten up their existing properties and find tenants for them.

Mr Ridley spoke of the "scandal" that the number of empty council properties in London - about 27,000 - exceeded the numbers of people in bed and breakfast accommodation. "There is clearly a consensus in this House for early action to get the empties back into use."

As he outlined the plans, it was confirmed that Mr Ridley has drafted a new planning Bill aimed at defusing the row over the erosion of the Green Belt.

The Bill, to be introduced later in the present parliament but not in the next session, will compel local authorities to draw up plans pinpointing areas for development, the aim being to update the planning system so that developers and residents can see clearly if planning applica-

tions are likely to be approved.

The possibility of penalties for developers trying to move into sensitive areas is also being considered. Developers could be charged the costs of failed planning appeals to deter contentious schemes on land known to be environmentally highly prized.

During the current wave of criticism of the erosion of Green Belt land, environment ministers have accused district councils of relegating their local plans to the "bottom drawer".

Mr Ridley and his inspectors decided the fate of 15,600 appeals in 1986-7, the latest figures for England, and allowed 40 per cent of them. There were 1,960 public inquiries held in England last year, of which 879 allowed developments. In recent years, there has been a gradual rise in the number of appeals and the percentage of approvals.

Mr William Waldegrave, the Environment Minister, argued last week that a much wider coverage of local plans will give a more secure basis for development control and prevent "anarchy" on both sides.

In Labour's debate about the "chaos" in the Government's housing and planning policies, Mr Ridley said that the Bill would be aimed at making the "best use of local authority stock and reduce their dependence on temporary accommodation."

He said there was real chaos in the housing management of many Labour town halls - with uncollected rents, properties lying empty while families were housed in bed and breakfast, bad management and neglect and decay.

Mr Ridley also revealed that new measures to provide low-cost housing for people in the South-East and rural areas are to be brought forward before the end of July.

## Runcie delegation hopeful after Iran mission



Mr Cyril Townsend, one of Dr Runcie's delegation, speaking at Lambeth Palace yesterday about their trip to Tehran. With him are, from left, Lord Tordoff, MP Tom Clarke, John Lytle, the Archbishop's senior information officer, and MP Robert Hicks. (Photograph: Chris Harris)

## Hammond given two weeks' grace

By Tim Jones and Roland Radd

The general council of the TUC yesterday gave the electricians' union two weeks to scrap two strike-free deals or face immediate suspension.

The prospect is looming of an inter-union membership war. Mr Norman Willis, TUC general secretary, said there could be "anarchy" in British industrial relations.

The council also unanimously accepted a new code of conduct which effectively outlawed no-strike deals, although it will not apply to the electricians, led by Mr Eric Hammond, who now regard themselves as being firmly outside the boundaries of the TUC.

Mr Willis said the issue was not about single-union agreements or no-strike deals but whether the unions could break the rules of the TUC.

"It's about whether one union can look in a field where another is established. If they can it's a bad day for British industrial relations. It's anarchy," he said.

"To stay in the TUC, the EETPU must play by the rules, not cry foul when they

lose, and not abuse the umpire like some tennis superbrat. Mr Hammond should note that even Mr McEnroe has reformed."

The decision to effectively suspend the Electrical, Electronic, Telecommunication and Plumbing union by 35 votes to four means the union will be barred from TUC regional and trade councils.

Photograph 2

and all other committees with union representatives such as the Area Manpower Board. The union will be required to continue to pay affiliation fees for the period of suspension, until congress meets in September when it is then expected to expel the union.

Mr Hammond, the general secretary, remained defiant and unmoved by his union's imminent suspension.

He said he would not accept the decision to strip his union of its representatives on committees and implied that he would no longer pay his union's affiliation fee.

Continued on page 2, col 6

## Mackay in row over Cleveland

By Nicholas Wood and Frances Gibb

Lord Mackay of Clashfern, the Lord Chancellor, yesterday flatly denied suggestions that he or his department had leaked the findings of the inquiry into the Cleveland child sexual abuse cases.

But at Westminster, both Tory and Labour MPs were incredulous at the tortuous explanations being proffered for the Lord Chancellor's remarks at a conference of justice ministers in Lisbon.

His denial followed a press report that a paper to the conference had disclosed the main findings of the inquiry under Lord Butler-Stoss, whose report is with ministers.

The Lord Chancellor denied that he had pre-empted the inquiry findings, maintaining that a paper submitted to the conference, which touched on the Cleveland affair, referred only to the wardship proceedings in the High Court in 1987.

He said the paper had been written in March, before the inquiry report had been completed.

Cleveland victims, page 4

## UK pressed to put envoy in Tehran

By Andrew McEwen, Diplomatic Correspondent

Four British parliamentarians yesterday arrived back in Britain after talks in Iran with three of Tehran's ministers and said they had taken a step towards better relations between the two countries.

The three MPs and one peer urged the Government to send a diplomat to man the empty British Embassy in Tehran as the next step towards normalizing ties.

They brought back a 16-page letter from Mr Roger Cooper, the British businessman held without trial in Tehran, in which he too called

for steps towards better relations. But there were no negotiations on the fate of the three British hostages - Mr Terry Waite, John McCarthy and Mr Brian Keenan - held in west Beirut, and the delegation received only "indications" rather than assurances that the men are alive.

Dr Robert Runcie, the Archbishop of Canterbury, who was responsible for the visit, welcomed the four back at Lambeth Palace, where they gave a press conference. He said: "It is my judgement that

Continued on page 24, col 5

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● Two readers shared the daily Portfolio prize yesterday (see page 3). The Accumulator fund now stands at £86,000. Portfolio, page 31

## Base rates rise to 9%

The Bank of England signalled the high street banks to raise base rates from 8.5 per cent to 9 per cent, in response to inflationary pressures. The move should mean higher mortgage rates in time, but the leading building societies said that no early move was planned. The FT-SE 100 index closed 19.2 points higher at 1,879.3. Page 25

## Minor triumph

Cheshire became only the seventh minor county to beat first-class opposition in the NatWest Trophy, beating Northamptonshire by one wicket with one ball to spare. Page 46

## TIMES FOCUS

The Duke of Gloucester today opens the Civil Aviation Authority's new £25 million air safety headquarters at Gatwick. A Special Report analyses its work. Pages 32, 33

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## Thatcher tribute after death of T.E. Utley

Mr T.E. (Peter) Utley of *The Times* died late on Tuesday night, aged 67. He was Obituary Editor and a regular columnist.

Blind from the age of nine, he had a distinguished journalistic career on *The Times* and *The Daily Telegraph* and became one of the most influential commentators on post-war Conservative Party thinking.

The Prime Minister said in Ottawa last night: "Peter

Utley's sad death is a great loss to journalism and to those who read his articles. He brought mature reflection to his writing based on a clear realization of what matters in life. I found in working and in discussing issues with him, he had a rare quality of mind."

"There was also a great spiritual quality about him. Manners and courtesy were the mark of the man. We shall all miss him."

Obituary, page 16

## Tough curbs on spectators

By Sheila Gunn, Political Staff

Mr Colin Moynihan, the Sports Minister, will present the Cabinet with a draft Bill next Thursday giving the Government stringent new controls over all sports events as the centrepiece of his proposals for stamping out soccer hooliganism.

The toughest new power would give ministers the right to order football clubs to introduce 100 per cent membership schemes. This could be extended to other designated sports facilities to

cover rugby and even boxing. But Mr Moynihan's proposals will give them the power to impose other, less harsh restrictions, such as

Europe acts 3

requiring a club to install closed circuit television.

Although the Sports Minister is known to hold out the hope that football clubs will bring in members-only admission schemes, he recognizes that anything less than

a Government power to impose such schemes is unlikely to satisfy Mrs Thatcher.

Sophisticated membership cards which are subject to electronic testing to make sure they cannot be forged are planned.

The Prime Minister has taken the rare step of ordering Mr Moynihan to explain his proposals personally to the full meeting of the Cabinet next week which, as a junior Minister, he would not normally attend.

## Sharks and French threaten Army silver hunt

By Michael Evans  
Defence Correspondent

Depending on the attitude of the French authorities, an assortment of sharks and barracuda, an active volcano and a certain M Hermann, the army's Royal Green Jackets could soon retrieve their regimental silver which went down with the troopship Warren Hastings off the island of Réunion in the Indian Ocean on January 14 1897.

The sharks, it appears, are not going to be much of a problem. Captain Murray Whiteside, aged 26, who will be leading a team of two officers and nine riflemen on the treasure-hunting venture said yesterday that the way to deal with sharks, if they looked aggressive, was to bang them on the

nose and hope they go away. But the French question could be more tricky.

All experienced divers, the Royal Green Jackets team will be setting off on Sunday for Réunion, a French volcanic island 6,000 miles from Paris, 370 miles east of Madagascar and 120 miles south of Mauritius. The silver, lying in several chests in the stern of the wreck, includes booty taken from the French. Captain Whiteside admitted that the demise of the Warren Hastings which had run aground on rocks close to the island had occurred "at the end of a busy century with the French."

The silver which is not thought to be worth very much, is in French territorial waters. So if the intrepid divers elude the sharks and find the silver, it will have to be handed over

to the French authorities. There is also the matter of M Hermann, who won the salvage rights back in 1897 shortly before the Warren Hastings slipped off the rocks, broke up and sank.

If there are any Hermann descendants on Réunion, they will have to be persuaded - along with the French authorities - to give up their claims before the silver can be displayed in all its splendour in various regimental messes.

Lieutenant Charles Drax, aged 26, who has spent many months researching for the adventure, said that permission had been granted by the Ministry of Culture in Marseilles. It was hoped that the French would give the silver back. "It is ours, isn't it?" Lt Drax asked. A spokesman for the

French embassy in London said yesterday that any request from the British Army would have to go through official channels.

The Royal Green Jackets team has called the operation Bugle Réunion. The bugle is part of the regimental cap badge, and a witness to the wreck recorded that he heard the sound of a bugle above the roar of the wind. The ship had been bound for Mauritius from Cape Town on passage to India with 1296 British troops on board, including a detachment of the King's Royal Rifle Corps, predecessors of the Royal Green Jackets.

Although there was no loss of life, the only regimental item saved from the ship was a silver trophy called the Tusk of Gullala, which was sitting on the dining table in the officers' mess.

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## NEWS ROUNDUP

## Record award in sex bias ruling

Women can expect far bigger sums in compensation under the Sex Discrimination Act in the wake of a record award of £19,405 made yesterday to the Southampton nurse whose test case led to the abolition of compulsory retirement at the age of 60 for women.

Miss Helen Marshall, a dietician who took her protest over enforced retirement at the age of 62 to the European Court of Justice, was awarded the sum in a ruling by an industrial tribunal disclosed yesterday. It is the highest sum awarded under the Act, being more than double the statutory limit for compensation.

The tribunal held that this limit for compensation (£6,250 at the time Miss Marshall lodged her claim and now £8,500) was contrary to European law and to a person's "right to an effective remedy" under the equal treatment directive.

## Nude model labelled

A former nude model and a policeman won substantial libel damages against national newspapers yesterday in separate cases in the High Court. Miss Erica Creer, aged 39, won damages over allegations made in the *News of the World* that she became pregnant after "auditioning a host of men" to father her second baby. Police Constable Christopher Bowen was wrongly accused of rape by *The Star*. Both newspapers agreed to pay damages and all costs after accepting that the allegations were untrue.

## Gallery given £2.8m

A former United States ambassador has donated £2.8 million to the National Gallery to pay for the restoration of its Impressionist and Post-Impressionist rooms. The gift from Mr Walter Annenberg enables the gallery to begin a £20 million refurbishment this autumn. It was the biggest of several donations announced by the gallery. An unspecified sum has been given by the Maurice Wohl Charitable Foundation and £75,000 by the Baring Foundation.

## Tennis player fined

Guy Forget, the French tennis player knocked out of the Wimbledon championships by Stefan Edberg of Sweden, pleaded guilty yesterday to driving without due care and attention in Piccadilly, central London, on June 11 last year. He was fined £60 with £15 costs, and given four penalty points by Bow Street magistrates' court. A warrant was issued for his arrest this year, but when Forget realized police were looking for him, he walked into Wimbledon police station.

## £½m Stonehenge bill

The cost of policing the summer solstice celebrations at Stonehenge, which erupted in violence, could be more than £500,000, Wiltshire police said yesterday. Some 1,000 police from outside forces were drafted into the county and two helicopters were used, including one on hire for a month.

## Rebuke for minister

The Automobile Association last night rebuked Mr Peter Bottomley, Under Secretary of State at the Department of Transport, for using "inappropriate and inflammatory" language in an attack on company car drivers. Mr Bottomley, speaking in London, had compared company car drivers who drove at speeds above the legal limit to soccer hooligans.

## IRA victims buried

Three of the six soldiers killed in the Lisburn fun-run bombing in Northern Ireland last week were buried with full military honours yesterday. More than 700 mourners were at the funeral in Scotland of Corporal William Paterson, aged 22, of the Royal Signals, who was buried at the Blantyre Old Parish Church, Lanarkshire. Sergeant Michael Winkler, of the Royal Corps of Signals, was buried at the Dewi Saint Church at Tumble near Llanelli, South Wales, where the village closed for the day. Lance Corporal Derek Green, aged 20, of the Royal Army Ordnance Corps, was buried in his home town of St Helens, Merseyside.

## Retiring RUC chief promises decision on shoot-to-kill inquiry

By Paul Valley

Sir John Hermon, chief constable of the Royal Ulster Constabulary, announced yesterday that he is to retire next year after almost 10 years in the most difficult of police jobs.

Sir John's announcement came only two days after he received a report from Mr Charles Kelly, Chief Constable of Staffordshire, which makes recommendations on whether disciplinary measures should be taken against junior RUC officers.

Sir John said yesterday that he would take an "expedient" decision on whether to discipline those involved. He said the report was a voluminous document but promised he would make a decision within two weeks.

The Kelly inquiry was commissioned after the controversial Stalker/Sampson report found evidence of a conspiracy to pervert the course of justice during an investigation into claims of a shoot-to-kill policy operating within the RUC.

Sir John, who will be 60 next November, had let it be known privately that he would not retire until the force had been successfully guided through the political wake of the Government's decision not to prosecute RUC officers over the shoot-to-kill affair.

He told a press conference yesterday that he would fix an exact date for his retirement

sometime next year. "At the end of this year, I will have completed nine years. My five predecessors managed only 11 years between them."

"I would think that a maximum of 10 years is quite sufficient for a chief constable in this quite difficult environment," he said.

Sir John strongly reiterated a warning to the community to remain on guard against further IRA offensives.

He said that last year had been the worst year of violence since 1981 during the time of hunger strikes by IRA prisoners in the Maze prison, near Belfast.

"The IRA have recently brought machine guns, rocket-propelled grenades and other quite sophisticated weaponry into Northern Ireland, not in massive quantities but sufficient for them to raise their profile of murder."

"We know it is here. We have already seized quite a bit of it but nowhere near as much as we would like."

Sir John said the RUC was particularly worried about the supplies of Semtex, a commercially-made Czechoslovakian explosive, which were now in IRA hands.

"It is very lethal. It is a matter of some concern to us."

He said that a high-level meeting between the RUC and senior Irish police officers had taken place in Belfast on Tuesday. Levels of IRA weap-

only had been discussed, as had details of a recent profound reorganization in the Garda Síochána which would be "of considerable benefit".

Sir John said there was evidence that "loyalist" paramilitaries were also better armed.

Further violence could be expected from the outlawed Ulster Volunteer Force and the Ulster Freedom Fighters, which was "a militant front for the UDA", the legal Ulster Defence Association, he said.

However, although he made clear his abhorrence of the paramilitary organization, he indicated that it was not the time to add it to the list of proscribed organizations.

He declined to make a definitive comment when questioned about internment without trial.

However, his remark that it could have "traumatic" political effects seemed to indicate that his recommendation to the Government had been against its re-introduction.

Sir John said police intelligence confirmed the existence of a split within the ranks of Sinn Féin and the IRA, which in their command structures were to all intents and purposes the same.

There was a dichotomy between men of violence and those who wanted a political option.

He hoped the civilized option would prevail.

## Man in the News

## Ulster lynchpin united force

There is an exercise bike in the corner of the flat above the Belfast police headquarters where Sir John Hermon has lived for most of this decade.

It is a symbol of the dedication and the isolation of the man who has been the lynchpin of the Northern Ireland security services for the past decade.

When he retires next year, Sir John will undoubtedly be remembered as the man who brought a new professionalism to the Royal Ulster Constabulary, which had long been regarded as an intensely sectarian Protestant police force.

Without his steadfast support for the principles of impartial policing, the Anglo-Irish agreement could well have collapsed in its first months under the threat of street protests by unionists

opposed to the accord. His strategy of "Ulsterization", taking Army troops out of the front line in the fight against terrorism and replacing them with RUC officers backed by Army support systems, might also have foundered without his canny political judgement.

It was Sir John who first ordered the firing of plastic bullets against Protestants demonstrating against the Anglo-Irish agreement when they began to move threateningly on a Catholic housing estate in Portadown.

Officers say it was largely his personal determination which held up the morale of the force throughout the Protestant backlash which followed when officers were fire-bombed out of their homes.

Sir John, who became Chief Constable in 1980, has seen

the RUC transformed from a 3,500-strong force demoralized by a decade of IRA violence into an organization three times the size operating what is considered to be one of the most advanced policing systems in western Europe.

Its innovative programmes in terrorist containment, intelligence, street policing, stress counselling and sophisticated management techniques are studied by police forces throughout the world.

However, Sir John's attempt to establish a new status for the RUC among the Catholic and Protestant communities received a grievous blow from the controversial "shoot-to-kill" inquiry.

Sir John's wife, Jean, died in 1986. He is likely to retire to the United States, where he has a daughter.

## Hammond defies TUC



Mr Hammond in determined mood yesterday at Congress House. (Photograph: Chris Harris)

Continued from page 1

He said: "I am sad this has happened. The TUC have made rules that are so unacceptable they have put us out of the club."

With an eye on the inevitable interunion membership war which will ensue from his union suspension, Mr Hammond said: "Our distinctive brand of unionism which is under attack will appeal to the sort of people repelled by the out-dated actions of the trade union movement."

Mr Hammond, who interrupted his union's industrial conference in Scarborough to attend yesterday's General Council meeting, told other general secretaries that it was they who should be in the dock and not the electricians.

He accused the TUC staff of deliberately misrepresenting his case in the two no-strike deals, which the TUC Disputes Committee ordered the electricians to scrap.

He further accused three of the biggest unions of planning to push his union out of the TUC by preventing it from signing the contentious strike-free agreements.

General Council was outraged by his suggestion, Mr Willis said Mr Hammond had

An independent report on the no-strike deals signed at Toshiba in 1981 shows that most employees believe the agreement is effective and has helped them to establish a working relationship with managers.

The report by the Policy Studies Institute looks at conditions at the Plymouth plant

where the agreement was signed with the electricians' union.

The company advisory board, corner-stone of the new agreement which has been severely criticized by some unions for making the role of the shop stewards redundant, was supported by 70 per cent of the workforce.

Mr Jordan lost by 29 votes to eight his attempt to change part of the code which instructs unions to notify the TUC of pending arbitration.

Mr Willis released a copy of his speech which he planned to give to the electricians' union conference before he was told it would be "inappropriate" to address the delegates.

He said the alternative to accepting the TUC rules is "inter-union warfare: with workers and companies, the prize: but in reality, as in many other ways, the prize is actually the victim."

Outside the TUC the electricians will be free to approach members from other unions.

## Criticism of safety at Harwell

Safety standards at Harwell atomic research establishment are criticized in a report today. A document by the Health and Safety Executive Nuclear Installations Inspectorate makes 24 recommendations to improve safety and management of the Oxfordshire plant's two reactors.

The inspectors say operation of the reactors is safe at present, but steps must be taken to ensure future safety.

The recommendations include an inch-by-inch plant inspection, a review of staff safety awareness and reassessment of safety of modification and test facilities.

Mr John Baxter, the head of nuclear reactors at Harwell, said the review was an endorsement of safety procedures rather than a criticism.

"The main thing as far as people at Harwell and those living in the area are concerned is that the inspectors are satisfied that the reactors are safe to operate."

The Atomic Energy Authority has said that it will carry out all the improvements at Harwell recommended by the inspectors by next June. That will justify operating the plant after 1989.

## Leadership contenders clash on SLD strategy

By Nicholas Wood, Political Correspondent

The battle for the leadership of the Social and Liberal Democrats intensified yesterday as Mr Alan Beith clashed with Mr Paddy Ashdown over the central element in the new party's electoral strategy.

Mr Ashdown is known to believe that the SLD must concentrate its efforts on ousting Labour as the main challengers to the Conservatives.

Last night Mr Beith declared: "We need a party leadership which understands that simply to cast Labour as our competitor for anti-Tory votes will not of itself deliver victory."

Mr Ashdown sees the SLD as a centre-left party while Mr Beith maintains that it should not be trapped in left-right terminology.

Arguments over the attitude to be adopted towards Labour bedevilled the Alliance election campaign, and in the event the party sought initially to concentrate its fire on the Conservatives — a tactic widely held to have backfired.

Divisions have also surfaced between the two contenders over the direction of social policy. As predicted in *The Times* yesterday, Mr Ashdown, MP for Yeovil, delivered a speech last night in Newcastle backing a radical approach embracing some aspects of Mrs Margaret Thatcher's free-market thinking.

But Mr Beith, speaking in Huddersfield, pinned his hopes on acceptance of "our traditional radicalism".

He said: "Administering Thatcherism rather more benignly does not appeal to me and will not appeal to Northern electors either."

Meanwhile, Mr Des Wilson, the former Liberal president, has declared himself a candidate for the post of president of the Democrats. He is being opposed by Mr Ian Whigglesworth, the former SDP MP, and Mr Gwynor Jones, the former SDP Welsh chairman.

Mr Wilson will be the only ex-Liberal in the line-up for the presidency which, like the party leadership, is to be decided by a ballot of members next month. He said: "I do not feel we have realised the full potential of the launch of the party."

## EEC internal market programme

## Professionals win mutual recognition

By Michael Dynes, Luxembourg

Up to 10 million professional people will be able to practise their careers anywhere in the EEC after an agreement in principle on the mutual recognition of diplomas by the council of trade ministers in Luxembourg yesterday.

The breakthrough, which comes after years of inter-ministerial conflict, is being heralded as a big step in the EEC drive towards a European internal market by 1992.

The regulations will enable lawyers, accountants, teachers, surveyors, bankers, actuaries and secretaries to practise without having to totally requalify in their chosen country of residence.

Certain categories of professions, notably lawyers and accountants, where legal advice is given, will be required to take a test to demonstrate

that they have sufficient knowledge of local law.

Lord Cockfield, Britain's senior commissioner for the internal market, had insisted that the test be restricted to lawyers. However, he was outvoted by a unanimous council wanting the test to apply to all professions needing knowledge of local law.

Doctors, nurses, dentists, veterinarians, midwives, architects and pharmacists, have already had their basic training harmonized. Professionals who obtain diplomas outside the EEC will qualify for mutual recognition if their qualification is recognized by a member state and the professional has practised in that country for up to three years.

Mr Francis Maude, Under Secretary of State for Trade and Industry, said yesterday

the increased competition should result in "lower charges and improved services".

The breakthrough came after a plea from Chancellor Helmut Kohl, of West Germany, for progress on the internal market programme before the presidency of the council of ministers is handed to Greece at the end of this month. A full agreement is expected by the end of the year. It should be implemented by 1990.

Chartered bodies affected are:

Institute of Chartered Accountants in England and Wales; Institute of Chartered Accountants of Scotland; Institute of Chartered Accountants in Ireland; Chartered Association of Certified Accountants; Chartered Institute of Loss Adjusters;

## Protests by United States grandmasters

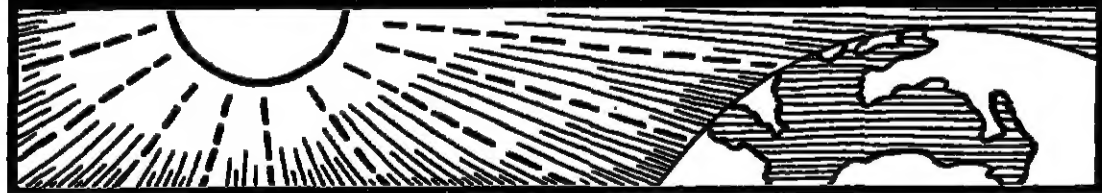
Twenty-two of the United States' 30 chess grandmasters have signed a petition calling for the dismissal of Mr Don Schultz, the country's representative to Fide, the World Chess Federation.

Mr Schultz has come under fire for favouring the policies of Mr Florencio Campomanes of the Philippines, the president of the World Chess Federation, who allegedly called for curbs on chess journalists who criticize the World Chess Federation.

Meanwhile in the second leg of the \$200,000 World Chess Cup in Belfort, France, British grandmaster Jon Speelman drew his sixth round game against world champion Gary Kasparov.

Leading scores after the sixth round were: Kasparov (USSR) and Jan Elvest (USSR) both on 4½ points; Anatoly Karpov (USSR), Andrei Sokolov (USSR) and Boris Spassky (USSR) all on 3½ points; Nigel Short (England), Ulf Andersson (Sweden), Alexander Beliavsky (USSR), Robert Hubner (West Germany), Zoltan Ribli (Hungary), and Lubomir Ljubojevic (Yugoslavia) all 3 points; Speelman 2½ points.

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## Husband's appeal for murder witnesses

## Psychological profile may identify killer of M50 wife

By Craig Seton and Stewart Tendler

A psychologist is attempting to build a personality profile of the killer who abducted and murdered Mrs Marie Wilks on the M50 near London, Hereford and Worcester.

At the same time, Mr Trevor Wilks, husband of the pregnant mother, appealed yesterday for anyone who had seen the murderer to "think hard" and come forward to help the big police hunt.

Det Chief Supt David Cole, head of West Mercia CID, said the psychological profile would take considerable time. However, the police had little to go on after the abduction of Mrs Wilks, aged 22, a Red Cross worker, on Saturday evening as she used an emergency telephone to report that her car had broken down.

Mr Cole said the killer probably had a police record. "In general terms, he is the type of person who is either prepared to roam the countryside looking for a vulnerable female or a person who is purely an opportunist and has a tendency to prey on women and take the opportunity when it is presented to him."

The West Mercia police are

studying files of previous, unsolved cases where women driving cars were attacked at the roadside. They include Miss Shani Warren, who was found bound and gagged in a Berkshire lake in April last year. As with Mrs Wilks, she had not been sexually assaulted. Her car was found abandoned at a layby.

Mrs Justice Weston, a solicitor's wife, was battered to death at a layby on the A1 near Huntingdon, Cambridgeshire, as she was changing a wheel.

Detectives appealed for people who were using the M50 last Saturday to help identify a bigger-than-average family saloon, believed to be silver grey, which was seen parked at the spot where Mrs Wilks's body was found beside the eastbound carriageway.

There were sightings of a similar, light-colour car parked beside the emergency telephone box used by Mrs Wilks.

Mrs Wilks, who was seven-and-a-half months pregnant, bled to death after her jugular vein was severed. Police believe the killer would have been bloodstained and that the vehicle used to take Mrs

Wilks about three miles to where she was dumped would have been covered in blood.

A tape recording of the emergency telephone conversation between Mrs Wilks and an operator at the West Mercia police headquarters, Worcester, where her call was taken, has failed to produce any evidence. Detectives sent the tape recording for scientific enhancement in the hope that it might contain the voice of the killer.

Traces of blood on the hard shoulder near the emergency telephone are to be analysed using DNA genetic fingerprinting to find out if it is of the same group as Mrs Wilks. Police believe she started bleeding after she was hit on the side of her head with such force that her jaw was broken.

Mr Wilks, aged 27, a carpenter, who is soon to assume command as an officer in the Army Cadet Force, said he did not think his wife could have done anything to avoid the attack.

He said: "The motorway is busy. You do not expect something like that to happen. Perhaps it could happen on a

country road but not on a motorway. What else could she have done?"

He said it was likely his wife would have fought her attacker. "She was very plucky."

Mr Wilks last saw his wife on Saturday when she visited him at an Army cadet camp near Ross-on-Wye, Herefordshire, where he is an instructor. He said: "If there is somebody out there who knows something, please think hard and help by coming forward to trace the person responsible for this crime."

The couple were due to celebrate their third wedding anniversary yesterday. Mrs Wilks left their son, Mark, aged 13 months, in the care of her sister, Georgina Gough, aged 11, as she went to make the telephone call. They were found walking on the hard shoulder.

The police believe the murder will only be solved either by an informant or the slow collection of information. Forensic science and computer records will play a key role. One of the first tasks is likely to be a reconstruction of the traffic pattern on the M50 at the time of the attack.

## Cello gift for musician



Yo Yo Ma, recipient of "the only instrument which has a soul" (Photograph: Denzil McNeelance).

Sotheby's marked up a world record of \$682,000 for a musical instrument at a public auction yesterday while the sale of Jacqueline du Pré's Stradivarius cello was being sealed privately at an even higher, undisclosed price.

It has been bought by anonymous benefactors for the United States musician, Yo Yo Ma. "This is the only instrument I have ever played which has a soul", Mr Ma said in London. He will collect the cello from storage in New York next week.

Mr Ma had already had the cello on loan from Miss du Pré for three years after she contracted multiple sclerosis. "After that I decided not to play any more because I couldn't afford to buy it", Mr Ma, aged 32, said. The cello was offered for sale by J&A Beare Ltd, Edmond Valelet of Paris and Jacques Francals of New York.

A European foundation was about to buy it when some concert-goers in Paris were told that Mr Ma had decided to return the cello. They vowed to buy it for him.

It is the third time the instrument, nicknamed the Davidoff, has been given by admirers to a young musician. Miss du Pré was given the cello in 1964. Mr Charles Beare said: "We never knew the identity of the benefactor."

The previous record had been \$473,000 set last March for the Marie Hall violin.

Other good prices included that of \$214,500 (estimate up to \$200,000) for a Stradivari violin called the Innes, Loder, sold complete with letters from J&A Beare.

At Christie's, London, an unpublished series of autograph letters by Philip Larkin, including 40 manuscript and typescript poems and numerous doodles, sold for \$38,500 (within estimate) to the Brynmor Jones library at the University of Hull, where Larkin was a librarian.

Top lot at the manuscript sale was an autograph first full draft of *The Plough and the Stars*, the 1920s play by Sean O'Casey. It sold within estimate, at \$38,500 to the London dealers, Quaritch.

Among the illuminated manuscripts, the Bibliothèque Nationale of France paid \$55,000 (estimate \$20,000 to \$30,000) for *The Livre des Jugemens de Astrologie*.

## Doctors divided over virus

## GPs vote to oppose secret Aids tests

By Jill Sherman, Social Services Correspondent

Britain's family doctors yesterday voted against secret Aids testing without the patient's consent in a move which has again split the profession.

The GPs' stand, made at their conference in London yesterday, is directly opposed to the vote taken by consultants last week when they decided that doctors should be allowed to carry out Aids tests without patients' consent unless they expressly forbid it.

Dr David Bolt, president of the British Medical Association, yesterday gave a warning that both the association and the medical profession were being torn apart by the ethical issues surrounding Aids testing. He advised representatives at the BMA's GP conference that testing patients without their consent for any procedure was illegal and could amount to assault.

Last week consultants argued that Aids had to be considered in the same way as other diseases such as cancer when doctors made their initial diagno-

Light consumption of alcohol may not be as beneficial as some drinkers assert.

Professor Gerald Slaper said the assumption that a little alcohol was healthy was wrong because although non-drinking men had a higher death rate than moderate drinkers, many had disorders resulting from earlier drinking. Smoking can hasten the menopause and cause brittle bones in elderly women, Mr John Moore, the Secretary of State for Social Services, told a conference on women's health yesterday.

He said that professionals should be able to use their clinical judgement in terms of how much to tell the patient.

However yesterday Dr Laurence Knott, a GP from north London, said that HIV infections had to be considered separately from other diseases.

"Those who say HIV is a routine condition are the King Canutes of the medical profession", Dr Knott said. Calling it routine is like calling the

hobonic plague a mild disease. He said that carriers, if identified, were likely to become social outcasts and lose their friends, homes and jobs. Doctors might perform Aids tests without patients' consent in the best interests of their families or the public at large but it could not be in the best interest of the patient, Dr Knott said.

Proposing the motion Dr Ray Outwin from Doncaster said the GPs should join the consultants in supporting the right for doctors to use their clinical judgement.

Proposals to abolish or reduce the role of district health authorities, being considered by the Prime Minister, were condemned yesterday by the National Association of Health Authorities.

Speaking at the opening of the association's national conference in Harrogate, Mr Philip Hunt, its director, said that it was vital not to downgrade the role of local lay people in policy decisions for local health services.

## Europe acts on hooligans

By Peter Evans

Football hooliganism stimulated moves yesterday towards an unprecedented degree of legal cooperation between European countries.

The initiative covers the prosecution, sentencing and transfer of people jailed abroad for hooliganism to serve their sentences in Britain.

Mr John Patten, Minister of State at the Home Office, told the conference of European justice ministers in Lisbon that football hooliganism was an international problem, not confined to one country.

He said the exchange of information between police services was good, but other parts of the criminal justice system were also affected.

"Where evidence can be obtained and convictions result, swift and certain punish-

ment should follow as the best deterrent to mindless violence. United Kingdom citizens who misbehave should not be treated in any sense more favourably than offenders who live in the city or country concerned", he said.

"If people from the United Kingdom are sentenced to imprisonment in another country, and the government concerned does not want to keep them there, we are ready to put in motion arrangements for their return to this country, under our legislation on the repatriation of offenders, so they can serve sentences imposed in another country."

The European convention on the transfer of sentenced prisoners has been ratified by 14 member countries. The Government has indicated it is

ready to set up ad hoc arrangements for repatriation with countries which might not have ratified the convention.

Britain would not insist on repatriation for prisoners with more than six months to serve.

Mr Patten also suggested that European countries should exchange detailed information on problems experienced in prosecution, trial and punishment. That could include the proportions of those arrested who are then charged and the resulting penalties.

He said: "We cannot afford to let the initiative remain with the hooligan, or to rule out of consideration any step that may help to lift this scourge from our towns and our sports grounds."

## Parents at pub on night son died

The parents of Dean Scott were drinking at their local public house until closing time on the night that their son aged 10 months died of starvation and neglect, the Central Criminal Court was told yesterday.

Mr Wilfred Brain, a barman, said that Mr Frederick Scott and Miss Susan Poole, the parents, were at the William IV public house in Camberwell, south London,

on August 20 last year. "He was drinking until closing time. I saw them leave together", Mr Brain said.

Mr Scott, aged 38, a former special constable, and Miss Poole, aged 21, with whom he lived at Marinel House, Comber Grove, Camberwell, deny murdering their son.

They also plead not guilty to wilfully neglecting him and his brother Michael, aged two, in a manner likely to cause

unnecessary suffering. Mr Bernard Holland, the landlord of the public house, said they called in five or six times a week. Mr Scott drank an average of five or six pints an evening. Miss Poole drank cola or half a lager. He described her as "talkative" and Mr Scott as a "good customer". Mr Brain said Mr Scott spent £25 a week at the pub and Miss Poole about £11. The trial continues today.

## The burial business

## French may reap UK profits

By Robin Young

The single European market in 1992 could change more than the British way of life. French undertakers have an avian eye on our way of death as well.

To compensate for declining mortality rates at home, they are eager to enter the British market, where 600,000 people died last year. Though that represented a 5 per cent drop on the 1986 figure, the French such volume would be a godsend.

Pompes Funèbres Générales, the French undertaking company which organizes about 250,000 of the 526,000 funerals in France each year, has already amassed a 29 per cent stake in Kenyon Securities, the third-largest quoted undertaking group in Britain.

Kenyon, which presently serves about 18,000 deceased Britons a year through its 108 branches is also an international specialist in a field the British are thought to handle particularly well - disasters. Almost inevitably, it is a gentleman from Kenyon who discreetly recovers, identifies and often finally lays to rest the victims of coach, train and aircraft crashes, ferry sinkings, and other mass fatalities.

The company is one of three publicly quoted firms that have been rapidly rationalizing the British funeral market by acquisitions over the

past five years. The others are Hodgson Holdings, whose profits soared by 176 per cent last year but whose £20 million share placing, intended to buy yet more branches to add to its present 190, flopped in April; and the Great Southern Group, which has 126 branches.

Small, private, family-owned businesses carried out almost two-thirds of last year's funerals in Britain, but with many handling no more than 250 funerals a year, some will scarcely have covered their costs. The co-operative movement is the biggest single force in burying the British, with an estimated total of 25 per cent of the business.

In France there were 21,000 fewer deaths last year than in 1986, and the total has been diminishing by 4 per cent a year. "Each 1 per cent drop in the mortality rate leads to a 10 per cent decline in our profit margins because of our heavy fixed costs", M Pierre Poinisignon, chairman of FFG, complains. FFG says the British market is attractive, not only because the death toll is higher than in France, but because profit margins are larger and cremations more frequent.

In Britain, 70 per cent of all bodies are cremated, whereas in France the figure is only 4 per cent or 20,000 a year.

## I'm too young to start a personal pension, right? Wrong.



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The fact is, whether you're in your 20s, 30s - even if you've just turned 18 - there's never been a better time to start a personal pension than right now. Why? Because the Government is making radical changes to the current pension laws... changes that will affect you no matter how young you are.

## The BIG Change

After the year 2000, the Government plans to reduce payouts from the State Earnings Related Pension Scheme (SERPS) - a pension currently paid for through your National Insurance contributions. This means that if you are in "SERPS", when the time comes for you to retire, the purchasing power of your pension will be a lot less than it is today.

And if you are self-employed the situation is worse as you are not even eligible for SERPS. Remember the basic state pension is currently only £41.15 a week for a single person, so you need to make your own pension provisions.

## The GOOD News from Sun Alliance Life

Currently, a personal pension is one of the most tax-efficient ways to save money for your future because you get maximum tax relief on your contributions - at the highest rate on your earnings. If you are a 25% taxpayer, this means that every £100 invested only costs you £75 net. Of course the amount of relief depends on your own circumstances, and these rates may change in the future.

Your money is paid into a special fund which accumulates virtually free of all UK income, corporation, and capital gains tax. In the limited circumstances where the fund is liable to such taxes, these will be met by the company.

In addition, if you act before July you will be allowed to take more of the benefits at retirement as a cash sum paid tax-free. For example, currently a man aged 65 can take around 30% of his accumulated fund in this way, but the new rules will limit this to 25%.

You can pay as little as £10 a month or as much as 17% of your earnings for your Sun Alliance Personal Pension Plan. But don't worry. It's not complicated. Sun Alliance will take care of all the paperwork.

And the good news is... the younger you are when you start a pension, the richer you could be when you retire. So don't delay. We'll send you a FREE leaflet explaining how the new pension opportunities affect you, together with a Free Personal Illustration.



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## City remand

Paolo Pavonelli, aged 41, director of the First FFC Security Corporation, of Bond Street, central London, was remanded on £50,000 bail until July 3 by Bow Street magistrates yesterday accused of having forged promissory notes valued at \$125 million. He was ordered to surrender his passport.

## The Times Property Guide

Saturday's full-colour, 20-page Times Property Guide looks at the more genteel face of Yorkshire and discovers a derelict village in Chianti now being restored

## THIS WEEK



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## Aftermath of the Government's inquiry into child sexual abuse

# Cleveland innocents still facing a stigma

The inquiry by Lord Justice Butler-Sloss was announced by the Government in July last year after a public outcry about the number of children taken into care in Cleveland on suspicion of being sexually abused.

Parents said the diagnoses by two consultant paediatricians, Dr Marietta Higgs and Dr Geoffrey Wyatt, were wrong. Their cases were taken up by Mr Smart Bell, Labour MP for Middlesbrough.

The inquiry began in August, and before it ended, on January 29, it heard more than three million words of evidence from 137 witnesses.

Lord Justice Butler-Sloss sat with three assessors, Professor David Hall, of Nottingham University; Mr Leonard Soper, former chief constable of Gloucestershire; and Mr John Chant, director of social services for

Somerset.

The crisis began when Dr Higgs arrived at Middlesbrough General Hospital, using anal reflex dilatation (RAD) to diagnose abuse.

She and Dr Wyatt diagnosed 121 children as having been sexually abused in the first six months of last year.

In her evidence at the inquiry, Dr Higgs admitted that she should have handled some aspects of the affair differently but remained adamant that her diagnoses were reached correctly. Dr Wyatt said he had no regrets.

Dr Higgs was subsequently transferred to a hospital in Newcastle upon Tyne as a member of a unit caring for new-born babies. Dr Wyatt, although allowed to remain at the Middlesbrough hospital, was told he could not handle cases of sexual abuse.

By Peter Davenport

In a sitting room above a small-town cafe, a curly-haired toddler careers around the furniture on a pink tricycle.

Twenty five miles away, in a comfortable and spacious Victorian suburban house, a brother and sister, aged 12 and 10, are in their nightclothes watching television. Their younger brother is in bed, asleep.

Those are unremarkable snapshots of family life, yet both sets of parents feared they would never experience such scenes again.

The families live in Cleveland, and this time last year, the children had been diagnosed as victims of sexual abuse and taken from their homes.

The parents were left angry, frustrated, bewildered and, perhaps worst of all, accused of the most brutish of crimes against their offspring.

Today both families are reunited, but only after long months of legal wrangling, self-doubt and mental torment. They were just two of the cases investigated by Lord Justice Butler-Sloss during her 74-day

inquiry into the Cleveland affair.

Yesterday's reported finding of the inquiry, that many of the children were wrongly taken into care by over-zealous doctors using a questionable diagnostic technique, was welcomed by parents.

Some, however, feel it does not go far enough and want a public apology from the two consultants at the centre of the affair. Dr Marietta Higgs and Dr Geoffrey Wyatt. Others are adamant that Dr Higgs should not be allowed to practise again.

One mother's ordeal began in May last year when her daughter, now aged three, was taken to Middlesbrough General Hospital for a routine examination, performed by Dr Higgs.

After the examination, the daughter, her younger brother and their cousin were diagnosed as sexually abused and were placed with a foster family. Later, the foster parents' two children were also said to have been abused.

Eventually the mother — who asked to remain anonymous to prevent further distress to her family — was allowed to

have her children back so long as she moved to a relative's house in Peterborough. Her common-law husband was not permitted to see the children.

In September, the couple were finally able to set up home with their children again, although the youngsters remain wards of court.

They were offered the compromise by Cleveland County Council shortly before they were due to enter court for a lengthy hearing to have the children de-warded. Rather than face a protracted legal battle, they seized the opportunity to get back together immediately. Now they wish they had proceeded with legal action and formally cleared their names.

Yesterday the man, a self-employed businessman, said: "It was clear from the beginning that I was suspected of being the abuser."

"I hid in my bedroom for three days. I didn't want to face anybody."

"This is a small town and word soon got out. Someone scrawled the word 'bastard' on the cafe window and pushed dog



Fresh horizons for a reunited Cleveland family... but the pain of unproved accusations and an enforced separation remain.

excrement through the letter box.

"I knew I was innocent but I was frightened about being left alone with anyone else's child. I was so sensitive. I had bizarre, crazy thoughts that perhaps I had done it and didn't know."

"The stigma will never go away completely. Thankfully, the children were perhaps too young for it to have any lasting effect."

"I am absolutely certain that some children were really abused, but was it right to hang more than 100 people because one or two were guilty?"

In another part of Cleveland, a 40-year-old teacher has a similar tale to tell.

He and his wife have two sons and a daughter. When the younger boy was taken to hospital with a constipation problem, Dr Higgs diagnosed sexual abuse. Later, the same diagnosis was made on the brother and sister.

All three children were taken into care and were not returned home for seven months.

A High Court judge later ruled that the

children had not been sexually abused, and had loving and caring parents.

The mother says the family will never forget the ordeal: their values were held up to derision by social workers.

The father has made unconscious adjustments to his behaviour because of the whirlwind of allegations that engulfed him for so long and almost cost him his job.

He now wears pyjamas in bed and leaves the room when the children come in for a family cuddle.

The mother, even now, comes close to tears when the subject is discussed.

"I still physically hurt after all this time", she says. "It is a chapter of our lives that can't be rewritten. We can never take it away."

"Whatever happens, the events here are going to be part of the social history of this country and I don't feel very proud at having been part of it."

"Some days I think it is impossible to go on. I feel battered and hurt and it is very hard to cope with those feelings. But we will survive as a family."

## End child abduction, says Lord Chancellor

By Frances Gibb  
Legal Affairs  
Correspondent

The Lord Chancellor, Lord Mackay of Clashfern, expressed concern yesterday that some countries are failing to operate the conventions to tackle child kidnapping by one parent across frontiers.

He told European justice ministers in Lisbon that "child abduction must be stamped out." Not only was it contrary to the best interests of the child, but as often as not it negated those interests.

The deterrent effect of the convention should make clear to the abducting parent that he has nothing to gain.

Lord Mackay avoided naming specific countries, but there are believed still to be nine children abducted from the United Kingdom whose return from Spain is being negotiated. A decision on whether to return a child is taken within six weeks as recommended by the committee on custody convention.

The Lord Chancellor gave the example of a child abducted from Portugal to the United Kingdom. "Let us suppose that my office, which acts as a central authority under the convention, acts with remarkable stupidity and delay so that the case does not come before court for about a year."

"At that stage, is it really in the child's best interests that he should be uprooted once more and sent back to Portugal? I know that the United Kingdom courts, at least, would conclude that two wrongs do not make a right and that although the abducting parent should not have succeeded, nevertheless the interests of the child are such that to create another upheaval in his life would be wrong."

The Government brought in legislation in 1986 to implement both a European and a Hague convention to tackle the growing problem of child abduction. Since then, 37 requests have been made for the return of nearly 50 children by the UK from other countries. Most, with the exception of the Spanish cases, have been returned or access to the child granted.

In the same period, 17 requests have been made by other countries to the UK for 28 children to be returned.

## Police renew offensive against Triads New hope on genetic testing

By David Sapsted

A police success in prosecuting Triad gangsters in Britain was being regarded yesterday as the start of an international assault on the Chinese criminals.

The 11-year prison sentence imposed by the High Court in Glasgow on a former Hong Kong prison officer involved in an attack on a restaurateur, was hailed by Strathclyde detectives.

At the same time, the National Crime Authority in Australia announced an initiative to curb the Triads while in America, where organized Chinese gangsters are taking over from the Mafia in some cities, police are demanding tough new powers to deal with the problem.

In Hong Kong, details were unveiled yesterday of a Triad 'renunciation'

scheme to grant amnesties to gang members who give up membership of the societies.

Earlier this year, Strathclyde Police hosted a private international conference in Ayr on ways to tackle the spread of Triad gangs. The conference was held against a background of reports that the Chinese criminals were planning to move their main operating bases to Australia, North America and Britain over the next five years prior to the Chinese takeover of Hong Kong in 1997.

The larger British forces, including the Metropolitan Police, have agreed to hold annual meetings to discuss the Triad growth and the lessons of the successful Strathclyde investigation are being circulated to the forces involved.

In the High Court, 33-year-old John

Cheung, an illegal immigrant known as Golo Ming, was sentenced to 11 years for organizing the attempt on the life of a Glasgow restaurateur last year.

Mr John Cheng was attacked by four men armed with long knives and iron bars after he had outbid a Triad gang member for ownership of the Loon Fung restaurant. Two of the Chinese attackers received sentences of six and 10 years earlier this year but the serious assault charge against a fourth person, who had been brought back by police from Hong Kong, was found not proven.

An estimated 50 Triad societies, with 160,000 members, are thought to operate in Hong Kong, the most notorious being K14 because of its involvement in heroin trafficking and its fondness for hatchets rather than firearms.

By Pearce Wright, Science Editor

Widespread screening for carriers of genetic disorders may be possible because of research by British scientists.

Diagnosis could be made within hours from analysis of a simple mouthwash. This would replace the established method needing days of laboratory work to treat and test blood samples.

The new technique developed by scientists working with Professor Robert Williamson, at St Mary's Hospital Medical School, in London, can also use the root of a single strand of hair instead of cells

obtained from a mouthwash.

The St Mary's team, with the support of the Cystic Fibrosis Research Trust, is perfecting the process as a rapid and cheap way of detecting the gene defect that causes the life-threatening cystic disease of the lung.

There are 3,000 other diseases due to genetic mutation and the new system could be adapted to screen for at least 170 of the most common ones.

Professor Williamson said the availability of widespread screening depended on replacing high technology methods,

costing hundreds of pounds per test, with simpler low technology methods costing about £1 a time.

The cystic fibrosis analysis is done by DNA genetic testing on skin cells of the cheek.

Previously, the cells would have needed to be cultured to grow enough material to reveal the biochemical marker which signals a gene defect.

The new technique should also pave the way for a test to reveal otherwise undetectable evidence of the Aids virus in blood cells.

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# Wounding criticism of King's Cross staff undeserved, QC says

By Rodney Cowton, Transport Correspondent

Staff on London Underground did not deserve the condemnation they had received even though their shortcomings may have helped to cause the fire at King's Cross, the disaster inquiry was told yesterday.

Mr Lionel Read, QC, making his closing statement on behalf of London Regional Transport and London Underground said the fire, which started on an escalator, had erupted into the ticket hall at King's Cross with "devastating, unprecedented, unexpected and unforeseen rapidity and ferocity".

Underground staff and emergency services should not be criticized for failing to safeguard against such an unforeseen phenomenon.

He said London Underground had experienced nothing approaching the gravity and size of the King's Cross fire, which claimed 31 lives, in its 124-year history. Since the end of the last war, it had carried 25 billion passengers and only one had died previously because of a fire in a station.

In the 20 years before last November's fire at King's Cross, four accidents had re-

sulted in deaths, two of them involving passengers. One was the Moorgate disaster in 1975, another was a fire in a tunnel in 1981.

Mr Read said such a record should cut down to size the "sweeping and wounding" criticisms of management and staff.

Staff had faced accusations of incompetence, dereliction of duty and the sacrificing of safety in the name of economy. If London Underground had tried to refute all the allegations the inquiry, which is expected to end tomorrow, would have lasted well into next year.

He said: "This investigation has shown there were shortcomings in the conduct of London Underground staff that evening, and earlier by management, which manifested their consequences."

"They have been acknowledged to this inquiry without prevarication and steps have been taken to rectify them."

"With the benefit of hindsight which we all now have, some of them were, or may have been, contributory causes of the disaster."

The accusations had affected all Underground staff,

but managers had tried not to be diverted from their resolve to give the inquiry all possible help in an attempt to ensure there would not be another disaster.

London Underground had already taken action to ensure a fire would never occur again on an escalator endangering passenger safety and management had shown its willingness to learn from the lessons highlighted by the inquiry.

Mr Read dismissed as outrageous suggestions that staff at King's Cross protected themselves during the disaster and sacrificed the safety of passengers. He believed some staff deserved commendations for the way they carried out their duties at the bottom of the escalator.

The evacuation of passengers, mainly by train, in the 15 minutes after the ticket hall was engulfed, had been carried out efficiently and effectively.

But, he said, the Underground management did not shrink from accepting that if some things had been better handled, including the failure by staff to use either fire extinguishers or the sprinkler system, the fireball might not have developed so quickly.

## Lost village in race against time



Mr Kevin Maloney, aged 26, crossing a makeshift bridge at the abandoned village of Hensard Mill, on the northern edge of Dartmoor Forest, Devon, where archaeologists are racing against time before the region is flooded by the new Roadford reservoir (John Young writes).

Investigators from Exeter Museum have unearthed the remains of houses surrounding a water mill at the village, which dates back more than 700 years. Up to 50 people lived in the village until it was abandoned about 150 years ago. Mr Simon Timms, Devon County Council

archaeologist, said: "The buildings are examples of houses which just do not exist today. Each of the cob and stone buildings has only one small downstairs room with a finely cobbled floor. One has a cattle byre attached to it in the lighthouse tradition." (Photograph: Nick Rogers)

## Investors clamber on tram bandwagon

By Ian Smith

Private investors are vying for membership of consortia to build and operate Manchester's proposed £50 million tramway system.

Response to invitations for tenders has exceeded the most optimistic predictions of the Greater Manchester Passenger Transport Executive.

Competing tenders will be honed down to two or three consortia during the next 12 months and names of successful investors will be announced in September next year.

The first phase of the Light Rapid Transport System, boasted to be the world's most innovative, will be in operation by 1992.

Intense interest from more than 100 leading companies both in Britain and abroad was announced yesterday by Mr Guy Harkin, passenger transport authority chairman, when he officially unveiled the name of the new system.

Metrolink will initially link Altrincham and Bury to Manchester city centre, luring four million passengers from road, bus and rail. Subsequent phases will provide 50mph tram links throughout Greater Manchester and carry at least 4,000 workers daily to the city centre, Trafford Park and Salford Quays.

## Rules on jet noise may push up fares

By Harvey Elliott, Air Correspondent

Plans being drawn up in the EEC to phase out noisy jets could have the opposite effect and even lead to higher air fares, the world's airlines have said.

The proposals, which would be accepted throughout Europe, would outlaw the sale of second-hand aircraft which do not meet the latest, more stringent, noise regulations. From January 1, 1990 no European airline would be allowed to buy older Boeing 737s, 727s or McDonnell Douglas DC9s although they would be able to continue flying those they own.

The United States would almost certainly follow suit together with Japan and Australia.

The idea is to force airlines to introduce the newest, quietest aircraft as quickly as possible before noisy jets are banned in about ten years.

But according to the International Air Transport Association (IATA), the rule could backfire by making it impossible for airlines to dispose of older aircraft to second-hand buyers so they would have to keep them for as long as possible.

IATA said that more than 4,000 aircraft world-wide - 54 per cent of jets in use - did not meet the latest noise standards. Their value is estimated at \$35 billion and such a ban would reduce their resale value by up to 40 per cent. Without the cash from

second-hand sales airlines would either not be able to afford the quieter jets or would have to increase ticket prices.

IATA said no noisy aircraft were now being built and those flying would be phased out by 2020. When earlier noise regulations were introduced, covering such jets as the Boeing 707, many were sold to Third World countries which used them to help to develop their own internal airline systems.

But said IATA, only about 700 of the existing fleet of 4,000 could be sold to developing nations leaving the others to be either scrapped years before the end of their lives, or kept on flying until they were banned.

A new attempt is to be made to create a transatlantic air service from Prestwick airport in Scotland.

The last airline to try, Highland Express, collapsed last year.

But a group of airline managers now believe a service linking Stansted and Luton through Prestwick to Newark, near New York, could be viable because of growing congestion at Heathrow and Gatwick and the boom in transatlantic travel.

Scotair, the new airline, is in the process of raising up to £5 million and has applied to the Civil Aviation Authority to take over the Highland Express licence.

## Prince supports drive to aid black business

By Ronald Faux and Robin Young

The Prince of Wales, president of Business in the Community, yesterday met successful black business people and agencies trying to create jobs in the ethnic communities.

The meeting in London was at Computerland, a City company started on a black initiative which now has 36 staff of differing races.

Meanwhile Mr John Cope, Minister of State for Employment, announced that small firms based in or moving to one of 16 inner-city areas will be able to apply for loans with an 85 per cent government guarantee, 15 per cent more than under the Government's normal scheme.

Mr Cope said in Islington, north London, that the measure would improve the take up of loans for inner-city small businesses which had already doubled to more than 200 a month since January.

The announcement was made at the sixth and last in a series of working breakfasts ministers have held with

businessmen around Britain to promote urban regeneration.

Black people told the Prince about financial discrimination they encountered when approaching banks for help to launch small firms.

One community worker said: "Too often the decision on whether to grant a loan is taken by people who do not appreciate the special circumstances and who are remote from the local branch to which the first approach is made."

The successful business owners who advised the Prince were a bespoke tailor, a hair stylist, two beauty product manufacturers, a car salesman and a bolt maker.

Among suggestions to improve the business prospects for the black community was the creation of an Afro-Caribbean bank. Britain could also learn a great deal, the Prince was told, from how the United States had improved employment prospects for the black community.

## Religious split feared

By David Tytler, Education Editor

A ruling by the House of Lords this week that all state schools must have a daily Christian service could lead to a split between parents and schools, teachers' leaders said yesterday.

Mr David Hart, general secretary of the National Association of Headteachers, said amendments to the Education Reform Bill could lead to some parents withdrawing their children from a Christian service.

He said schools had evolved a form of worship acceptable

to parents of all faiths. "The more you drift down the path of parents opting out, the more you emphasize the ethnic and religious differences in schools. And a school should unite both pupils and teachers irrespective of race or faith", he said.

Mr Fred Jarvis, general secretary of the National Union of Teachers, said he hoped the amendments would be changed when the Bill, due to become law in July, returned to the House of Commons.

## This summer, Club World seats come with pearl buttons and Jermyn Street tailoring.

British Airways are now offering free Jermyn Street shirts to Club World travellers.

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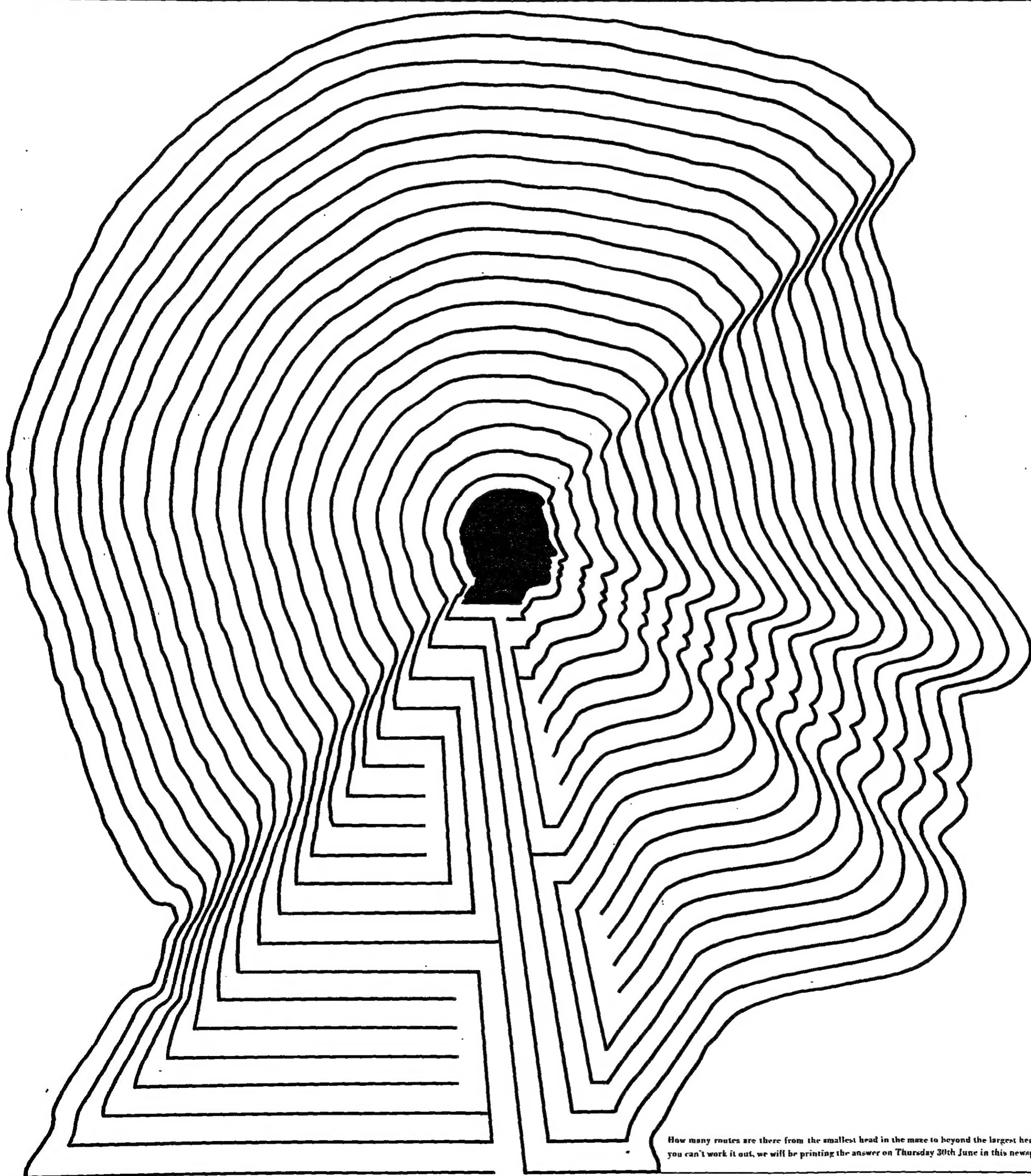
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# Black leader delivers lethal blow to multi-racial council

From Michael Hornsby, Johannesburg

The South African Government's new-look proposal for a multi-racial advisory council through which the country's blacks would be able to take part in negotiations to shape a new constitution has been dealt a lethal blow by the one black political leader who might have been able to give it some credibility.

Chief Mangosuthu Buthelezi, the Chief Minister of the KwaZulu tribal homeland, who is now the only prominent black opponent of the Government not in jail or exile or under some other form of restriction, said yesterday that no black of "calibre or representativeness" would sit on the council without "the unbacking of black democracy".

"I and other important black leaders in South Africa will only become involved when all black leaders are free to choose whether or not they want to be involved," Chief Buthelezi said. That meant that Nelson Mandela of the outlawed African National Congress (ANC), and other jailed black leaders would have to be set free and allowed to operate without restriction on their political activity.

Another condition for his participation in the council, Chief Buthelezi said, was the Government's prior commit-

ment to scrap the existing Parliament, with its three segregated chambers for the white, Indian and Coloured minorities, and to replace it with "one sovereign parliament" that would embody the majority rule principle in some form.

Without Chief Buthelezi's backing, the council has no chance of success. He heads the well-drilled Inkatha organization, which claims more

the legislative assembly in each of the homelands.

Three of the other five homeland leaders eligible to sit on the council have said previously that they would not take part for reasons similar to those of Chief Buthelezi. Their views are unlikely to have been changed, so at least eight of the 12 seats for homeland leaders and their designated "alternate members" seem likely to be left vacant.

Johannesburg — At least eight people, blacks and whites, were reported injured, four of them seriously, in a bomb explosion in an amusement arcade in central Johannesburg yesterday (Michael Hornsby writes). If the African National Congress was responsible, the blast would appear to confirm a trend towards indiscriminate bombing. Meanwhile, the South African Defence Force justified a raid into Botswana, saying it was to gather information about ANC guerrillas.

than 1 million members drawn mainly from rural and migrant worker Zulus.

The Zulus account for about 25 per cent of South Africa's 23 million blacks, who in turn make up 73 per cent of the country's population.

Chief Buthelezi, though regarded as a puppet by more radical blacks, is by far the most influential of the six "self-governing" homeland leaders who would be offered

12 of the maximum of 59 seats on the proposed council — one each for themselves and one for a designated member of

Eighteen other seats on the proposed council are reserved for representatives of urban black communities outside the tribal homelands. These would be chosen by electoral colleges formed from about 1,800 black township councillors due to be elected on October 26, when South Africans of all races will vote in segregated white, black, Coloured and Indian municipal council elections.

More radical black groups, such as the United Democratic Front and the ANC, have not yet commented on

the council proposal, but their total rejection of it goes without saying.

In recent interviews with *The Times* in Lusaka, ANC leaders said they would campaign for, and if necessary use "revolutionary violence" to enforce, a mass black boycott of the October municipal elections. In Parliament in Cape Town, the two main white opposition groups, the liberal Progressive Federal Party and the far-right Conservative Party, have also condemned the council proposal, which, as the Promotion of Constitutional Development Bill, is going through its second and probably final reading at an unprecedented joint session of the three chambers.

Conservative MPs claimed the council would be an "ill-fated step" on the road to black majority rule and the extinction of the Afrikaner culture and people, while Mr Colin Eglin, leader of the Progressives, said that "by no stretch of the imagination could the council be said to be representative of the people of South Africa as a whole".

The Coloured leader, the Rev Allan Hendrickse, welcomed the council proposal as "the start of a new era", a sentiment echoed by Mr Amichand Rajbanshi of the Indian House of Delegates.

## Railway staff take hard line



More than 100 railway workers staging a sit-down protest yesterday at Hualampong station in Thailand. Their blockade of the track in a union dispute forced the cancellation of 20 train services. Riot police moved in to restore order as thousands of commuters were stranded.

## Five-year exile ends for Tamils

Colombo — Three leaders of the Tamil United Liberation Front, once the main Tamil party in Sri Lanka's Northern and Eastern provinces, are returning today after nearly five years of self-imposed exile in India (Vijitha Vapa writes). The party's 14 MPs boycotted Parliament in 1983 rather than take an oath of allegiance to a unitary state. Party leaders have remained in Madras since 1984, when they received death threats from Tamil guerrillas.

### Lawyer held

Seva (Renter) — Mr Christopher Harder, the Canadian lawyer defending five Indians charged with smuggling arms into Fiji, was detained for questioning.

### Turnout down

Warsaw (Renter) — The lowest-ever election turnout figure in Poland was reduced from 56 to 55.01 per cent when the electoral commission revised its estimate.

### Climber dies

Srinagar (Renter) — Keith Meyer, a British climber, fell to his death in the north Indian region of Ladakh.

### Hanoi leader

Hanoi (AFP) — Mr Do Muoi, the Communist Party's designated candidate, was elected Prime Minister of Vietnam.

## Kenya's political volcano

# Unrest brews in Moi's land of milk and honey

From Andrew Buckake, Nairobi

Many visitors, apparently including Mrs Thatcher when she visited in January, see Kenya as Africa's land of milk and honey in its 25th year of independence. But many residents think they are sitting on a volcano. It is impossible to tell when it will erupt, but the pressure is building up.

The reason for the rosy first view is easy enough to see: the good roads, smart shops, offices and hotels paid for by Kenya's undoubted success in developing its three main foreign-exchange earners of coffee, tea and tourism.

The causes of the second, pessimistic attitude are less obvious unless — unlike Mrs Thatcher — you visit an evil-smelling slum like Nairobi's Mathare Valley, where people driven to the towns, by the pressure of one of the world's fastest population growth rates on the country's limited fertile land, look on with envy at the elite's Mercedes and suburban villas.

There are no jobs for most of the poor. Only some 70,000

head off popular discontent has led President Moi's Government to an increasingly authoritarian stance, with both the Auditor-General and Attorney-General stripped of their security of tenure, and the sole ruling party, Kanu, declared supreme over Parliament, the judiciary and all other institutions in the last two years.

The parliamentary elections earlier this year ended with allegations of extensive rigging. The debate over the open-air queuing method used in the preliminaries — and now proposed for the final stage as well — goes on.

Churches and lawyers have continued to criticize the expected loss of the secret ballot, but the issue gives a slightly artificial impression of politics in Kenya. Whether election is by queuing or a secret ballot, all candidates must be approved by the party, and no serious critic of the Government is likely to be allowed to win a seat.

Though some senior politicians, particularly from the powerful Kikuyu and Luo tribes — Mr Moi is from the small Kalenjin tribe — may have aspirations to power, these are kept carefully hidden. The result is that the only serious opposition evident in recent years was Mwakenya, a shadowy Marxist organization that claimed to be waging a guerrilla war against a neo-colonialist government — though its only confirmed action was an attempted train derailment.

A government crackdown against the movement over the past two years has raised concerns about human rights abuses in Kenya.

There are strong similarities in accounts by different suspects of treatment meted out, including being held naked in partially water-filled cells for days at a time, so that their skin starts rotting off.

Publicity about these cases may have led to an easing of the handling of such suspects. But though the recent inquest on one Mwakenya suspect who died in custody found that he had been mistreated, no one has been prosecuted. Mr Peter Karanja died of pneumonia and gangrene of the intestine, consistent with internal injuries resulting from severe beatings.

Mwakenya seems to have faded away, but the causes of disaffection among the jobless and landless remain.

The country's population of about 23 million is still growing at a nearly 4 per cent annually, and is expected to reach 36 million by the end of the century. Manufacturing, which is probably the only source of jobs for many of those additional youngsters, only increased its share of the economy from 8 per cent in 1964 to 13 per cent by 1986.

These statistics — along with the military and naval facilities used by the US and, to a lesser extent, Britain — help explain why Kenya is one of the largest aid recipients in Africa, absorbing around \$600 million (£336 million) a year. If the volcano erupts, it would be a disaster not just for Kenya, but for Western interests throughout Africa.



President Moi  
'He has become increasingly authoritarian'

posts were created in 1987, yet there were more than 300,000 school-leavers.

President Moi, who reaches his own 10th anniversary in power this year, and the ruling elite point with justification to the country's past economic success compared with the rest of black Africa. But their patriarchal style may be ill-suited to the development of the new industries, particularly in manufacturing, that are the only hope for generating jobs and incomes to satisfy the people's aspirations.

The President is seen as the father of the nation, respected and feared as the ultimate distributor of largess or discipline, but genuinely popular in many areas. The largess is derived from his and ministers' extensive business interests. The problem is that those firms' profitability is dependent on their near-monopolization of a relatively small market. If they are to grow and export, and so provide the jobs, they must be exposed to more competition.

There are continuing calls for the sweeping indigenization of the economy, even though this appears to mean protecting enterprises owned by Africans, as opposed to Asians, while Kenyans or foreigners. All too often, indigenization amounts to members of the elite taking over an existing profitable business. The necessity to



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## Mr Kipling's cavalry show

STEPHEN MARKESON

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## AMBERLEY

Chalk Pits Industrial Museum, nr Arundel, West Sussex. 0798 831370. Closed Mon except BH and Tues. £2.00. ★

## ANDOVER

Andover Museum and Museum of the Iron Age, Church Close, 0264 66283. Closed Mon. £ (for Iron Age only) 0.50. ★

## BANBURY

Banbury Museum, 8 Horsefair, 0256 59855. Closed Sun. £2.00. ★

## BASINGSTOKE

Willis Museum, Old Town Hall, Market Place, 0256 45592. Closed Sun, Mon. ★

## BATH

Camden Works Museum, Julian Road, 0225 318348. Open daily. £2.00. ★

## BEDFORD

Bedford Museum, Castle Lane, 0234 53323/54954. Closed Mon except BH. ★

## BLANDFORD

Royal Signals Museum, Blandford Camp, Dorset. 0208 52581. Open Mon-Fri, Sat by appt. ★

## BLANDFORD

Blindfold Forum Museum, Old Coach House, Bere's Market Place. Open daily. ★

## BLINDFOLD

Annual special exhibition in the Alfred Stevens Gallery (local artist who designed Wellington's tomb). Until Sept 30, the history of the borough since Domesday. ★

## BOVINGTON

The Tank Museum, Bovington Camp, Wareham, Dorset. 0929 462721 ext 329. Open daily. £2.00. ★

## BRIDGWATER

Admiral Blake Museum, Blake Street, 0278 456127. Open daily. ★

## BRISTOL

National Lifeboat Museum, Prince's Wharf, Wapping Rd. 0272 215389. Open daily. ★

## BRISTOL

More than £120,000 has been spent on a new gallery space

and a complete rearrangement of the exhibits.

Bristol City Museum and Art Gallery, Queen's Rd. 00272 299771. Closed Sun, Tues. ★

New ceramics gallery — Deltaware and Bristol pottery shown in context with work from other places. Don't miss the enormous Penn (as in Pennsylvania) Punchbowl.

## CHALFONT ST GILES

Chilton Open Air Museum, Newland Park, Goringham, Bucks. 0240 71117. Open Wed, Sun, BH and Aug 3, 4, 5. ★

Ancient buildings team with life wild life watch on July 17, sheepdog trials Aug 14, music and dancing Aug 29, crafts demonstration Sept 17-18.

## CHARD

Chard Museum, Godworthy House, High Street, Somerset. Closed Sun except July and Aug. ★

Rural display including blacksmith's forge, and exhibits devoted to John Stranglell, inventor of the first powered aeroplane in 1848, and Mr James Gillingham, pioneer of artificial limbs.

## CHAWTON

Jane Austen's House, near Alton, Hampshire. 0420 83262. Open daily. ★

A season of one-woman shows. Kipling to thank for their day out. In 1923, he watched the rusting old tanks being broken up and suggested they should be saved. "Someone selected half a dozen or so, put a bit of white rope round them and said 'that is a museum,'" explained Major Neville Anderson, assistant curator. "There they stayed until an old garage was found to house them into."

They might have stayed there, in makeshift buildings on the Royal Armoured Corps ranges in Dorset, had not Lieutenant-Colonel George Forty retired from the Royal Tank Regiment and become curator of the museum.

## CHILTERNHAM

Glos. Museum and Art Gallery, Clarence Street, 0242 237431. Closed Sun, BH. ★

New ceramics gallery, and display of recently conserved Farinero collection of Dutch master paintings opens in its new permanent wing probably at the end of August.

## CHILTERNHAM

Pittville Pump Room Museum, 0242 512740. Closed Mon. ★

The Clarence Street Museum's fashion gallery, given over to a celebration of 200 years of spash, dating from George III's visit.

CIRENCESTER Cornium Museum, Park Street. 0285 5811. Open daily. ★

Local Roman evidence, plus temporary shows: British Dolls, until Sept 28.

COOKHAM Stanley Spencer Gallery, Kings Hall, High Street, Berks. 06285 34580/20043. Open daily. ★

Gilbert & Stanley Spencer in Cookham, until the end of Sept, the painting brothers at home.

## DIDCOT

Didcot Railway Centre, Didcot, Oxon. 0235 817200. ★

Open daily for more workshop of Great Western Railway and Brunel. Steam up every Sun & Wed in August.

## EXETER

Royal Albert Memorial Museum, Queen Street. 0392 265858. Closed Sun, Mon, BH. ★

Good permanent and temporary exhibitions, such as Dutch and Flemish Old Master Drawings, July 23-Sept 10.

Rougemont House Museum of Costume and Lace, Castle Street. 0392 265213. Open Mon-Fri, Sun 11-5. ★

Splendid setting in Georgian house, specially for the lace, but with costumes in period sets.

Maritime Museum, The Quay, Exeter (0392 58075). Open daily. ★

The working boat collection, including the world's oldest working steamboat. It also has a new children's theme play area, Pirate's Island.

FALMOUTH Falmouth Maritime Museum, Bell's Court. 00326 318107. Open daily. ★

Upgraded displays and new items, plus an exhibition aboard



Vorsprung durch Technik: captured German tanks from the collection at Bovington, Dorset. The museum, founded in 1923, has the largest collection of German tanks in the world

visitors to the tank museum at Bovington in Dorset have Rudyard Kipling to thank for their day out. In 1923, he watched the rusting old tanks being broken up and suggested they should be saved. "Someone selected half a dozen or so, put a bit of white rope round them and said 'that is a museum,'" explained Major Neville Anderson, assistant curator. "There they stayed until an old garage was found to house them into."

They might have stayed there, in makeshift buildings on the Royal Armoured Corps ranges in Dorset, had not Lieutenant-Colonel George Forty retired from the Royal Tank Regiment and become curator of the museum.

now a finalist in the Museum of the Year competition. When Forty took over in 1982 there were about 100 armoured fighting vehicles — AFVs to the military. Now there are more than 200, the biggest and most varied collection in the world. They weigh in sum 3,500 tons, and range from Little Willie, developed from the 1909 Hornsby tractor, to the modern Scorpion light tank.

"Frankly it was a bit of an embarrassment to the Army," said Anderson, second in command to the colonel. "It had terrific potential but didn't have the resources to use it."

There are now 250,000 visitors a year, and the museum is still growing thanks to Forty's

zeal for seeking sponsorship, and his inexhaustible supply of that favourite military commodity, "get-up-and-go". For the museum's 60th birthday in 1983 he instituted the Diamond Jubilee Appeal. The result was a cinema, a restaurant, a new entrance block and a library. Two years ago the First World War exhibits were given their special home, the George Forty Hall, and last year a permanent inter-war exhibition was completed.

Tanks are exchanged rather than bought. "Frankly, we can't afford to buy," said Anderson. However, great care must be taken with the exchanges: a Second World War Russian tank could still be sold on the illegal arms market. "We have to steer a very fine

line: we exchange only with bona fide collectors and foreign government museums." Plans to make the museum more "interactive" are a problem. "Children and heavy metal don't mix; it always ends up in blood and tears," says Anderson. "But outside we've got an adventure playground with tank turrets made safe for them to play on. Inside we've got a guided missile turret, and if they look through the sights they can guide a dot of light. It brings it all to life."

"I'd love to have a tank turret they could traverse, but with a barrel sticking out the front they'd be bound to knock someone's block off."

Simon Tait

World's most ambitious underwater archaeology project, with expanded exhibition of objects recovered.

Royal Naval Museum, 'Open daily. £2.00. ★

New South Atlantic campaign display. All in the Royal Dockyard.

READING Blake's Lock Museum, Gas Works Rd, off Kenyon Drive. 0734 590630. Open daily. ★

Social history of the county told in tableaux and Reading Between the Wars until October.

Museum of English Rural Life, The University, Whiteknights. 0734 675123 ext 475. Closed Mon, PH. ★

The history of the English countryside, comprehensive enough to be a national reference centre.

ROCKBOURNE near Fordingbridge, Hants. 07253 541. Open daily. ★

New presentation of Roman villa found on the site in 1942, fewer objects but more explanation.

SINGLETON Weald and Downland Open Air Museum, Chichester. 024363 348. Open daily. ★

A medieval barn has now been added to the forge, the mill, the school, the market hall etc.

SLOUGH Slough Museum, Bath Rd. 0753 26422. Closed Mon, Tues. ★

This is Slough (till Sept 30) celebrates 150 years of the Great Western Railway, whose first run got as far as nearby Taplow.

SOUTHAMPTON God's House Tower Museum, Winkle Street, Town Quay. Closed Mon. ★

Local archaeology set in a 15th century fortress.

Southampton Hall of Aviation, Albert Rd South. 0703 35830. ★

Where R.J. Mitchell designed the Spitfire, therefore a temple to aviation invention.

Second baron Rothschild's collections, now administered by Natural History Museum (with a charge) and Rothschild's study now reconstructed and contents restored.

WANTAGE Vale and Downland Museum Centre, Church Street, Oxon. Closed Mon except BH (Ring 02357 66838 to check). ★

TORQUAY Museum, Babbacombe Rd. Devon. 0633 29975. Closed Sun. ★

Built over a century ago, it now has a new archaeological gallery.

TOTTES Devonshire Period Costume Collection, Bogen House, High Street, Devon. 0803 862423. Open Tues, Wed, Thurs, Sun, Mon in July. ★

In a medieval house, has recast its display.

TRING Tring Zoological History Museum, Akeman Street, Herts. 044 282 4181. Open daily, but afternoon on Sunday. ★

Visual Windsor, July 13-25, which celebrates 100 years of the royal borough in print, pen, paint and photos.

WINDSOR Windsor Castle, High Street. 0753 25547. Closed Sun. ★

WITNEY Cogges Manor Farm Museum, Church Lane, Oxon. 0993 772602. Closed Mon except BH. ★

Edwardian farm; Edwardian walled garden and an orchard with apples and plums from the turn of the century which should fruit this season. Special events throughout summer.

YELVERTON Buckland Abbey, nr Buckland Monachorum, Devon. 0752 668000 x4878. Open daily. ★

Drake's house, managed by Plymouth City Museums, has been completely recast by them as part of a Museums 2000 project to celebrate not only our sleeping Captain but the mineralogy of the area.

Compiled by Simon Tait

**TOMORROW**

Day 4: Scotland, Ulster and the Irish republic

## SCIENCE REPORT

## The good old days: when men were fish

The discovery in Iowa of a group of amphibian fossils of 335 million years ago will help to throw light on the emergence of the first back-boned animals to walk on land. The new finds, described in the latest edition of *Nature*, show tantalizing signs that the amphibians were related to the earliest reptiles and, through them, to birds and mammals.

There are also reports of even older amphibians, unearthed in Greenland last summer by an Anglo-Danish expedition but not yet reported. The Greenland collection may be one of the most significant ever assembled, according to Alec Panchen, of the University of Newcastle upon Tyne. With more than 1600 lbs of fossils, it is certainly one of the largest.

The two discoveries help to fill an empty patch in the fossil

record. Land vertebrates evolved from bony fish in the Devonian period (between 395 and 345 million years ago). By the Upper Carboniferous (320 to 280 million years ago), many species of amphibians had already evolved, along with the earliest reptiles. But fossils from the period in between have been scarce.

John Bolt, of the Field Museum of Natural History, Chicago, and his colleagues from Iowa shed light on this 25 million year gap by noting that Iowa 335 million years ago had a tropical climate and lay close to a shallow sea which covered most of what is now the United States Mid-West.

The new fossils show what life must have been like in and around the pools and lagoons of the coastlands. Several kinds of fish were preyed on by two or more species of early



PAUL BRYANT

amphibians, new to science, which resembled modern salamanders in size, shape and habit. Although they had legs instead of fish-like fins, they probably spent most of their lives in the water. Like modern

amphibians, they probably laid soft, unshelled eggs in the water.

One of the amphibian species resembles fossils already found in fossil-bearing deposits around Edinburgh, as well as from elsewhere in North America. Another is quite new, but may have greater evolutionary significance. Although it has the most primitive spinal column of any land vertebrate yet found, details of its skull link it with a group of extinct amphibians called anurans from which many believe reptiles, mammals and birds evolved.

The Greenland finds are older still, containing remains of the very earliest land vertebrates known. Although the Devonian rocks of Greenland have long been known to contain fossils of early land vertebrates, the poor preservation of the remains found

meant that information was sketchy. Last year's Greenland expedition may have changed this.

Two important but remote sites on the coast of Greenland were visited by researchers. The material they found will be housed permanently in Copenhagen after examination at the Zoology Museum in Cambridge by Jennifer Clack. First studies show, in unprecedented detail, skulls and skeletons of the salamander-like *Acanthostega*, and its relative *Ichthyostega*.

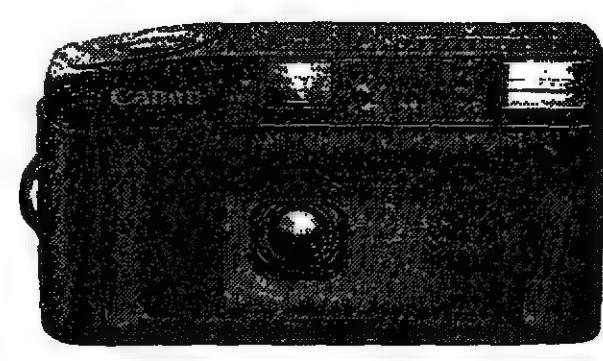
Clack's new data on the braincase, lower jaw and limbs show just how far amphibians had evolved from fish even by the Upper Devonian, more than 350 million years ago.

Henry Gee

© Nature/The Times News Service 1988



**SHAME ABOUT THE SHOT... SHOULD HAVE SHOT SURESHOT.**



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# TIMES DIARY

ALAN COREN

It is not, of course, the All England Tennis Championships at all. It is the All England Vicarage Tea Party. It is the Platonic vicarage tea party of which all others are derivatives, and that is what makes it All English in the first place; for the vicarage tea party is a cultural benchmark. It is one of the few pinpointable essences of England. It is what English soldiers and policemen and politicians and journalists compare things to when they wish succinctly to stress what they are not.

On Tuesday, conditions were exemplary. The sun was beige, the air luscious, beyond the spire on the hill far thunder mumbled, and as I stood on the Wimbledon greensward examining a limp cucumber triangle for midgets while floral frocks and creased linen jackets milled about me, one of the former murmured to one of the latter: "Didn't I tell you we should have brought the chairs in?" Rattigan would have hung three acts under that.

Because it is the All England Vicarage Tea Party, it matters not a jot that our boys and girls lose. On the contrary, good manners require them to. Having invited all those nice foreign children over to play, not to mention our own far-flung colonialists, it would be awfully bad form to beat them. Jeremy, go and put your shorts on and give that gloomy Czech boy a game, he isn't talking to anybody and he hasn't touched his jelly, no I can't remember his name, it has a lot of -o's or -viches in it, but he'll know what you mean if you sort of point to him and wave your bat about a bit.

Strolling the walkways, between the outside courts, one is struck by the physical differentials between ours and theirs. Where the domestic young are tripe-white, the foreign young are honey-hued; where ours are soft, theirs are sinewy; where ours smile, theirs snarl; where ours are coltish, theirs are tigerish. Teenage Americans, as they wait, totally tensed, to receive service, look like pop-up plates from some anatomy textbook: their very elbows are muscled, their earlobes flex. The young Slavs have obviously been put together on assembly lines in Brno and Sofia, so clearly defined are the taut components which have been strung and bolted by state ergonometrists grafting late into the night, while Igor prowls the trembling villages in search of yet more serviceable boys.

Ours are players, theirs are athletes, some would say. Others, perhaps, that ours are human beings, theirs machines.

BARRY FANTONI



"I see the new EEC ruling on charities is beginning to bite"

When shall we get a hero, then? Not a villain, surely, for the hero is a villainous struggle, fortuitously upsetting the odds on Court 136 when his opponent, just released from traction, serves enough double faults to allow the Englishman to muddle through into the second round on a wave of embarrased patriotic clapping. Is someone who, on a mere rumour of his imminence, can magnetize the entire vicarage garden, empty its furthest sponsored marquees, scatter a strawberry queue that has patiently been shuffling forwards for hours, persuade each and every debilitated drunk to drop his goblet and stagger towards the sound of the guns?

On Tuesday afternoon, as I was slowly wheezing up the staircase towards the Centre Court for the Wilander-Masso match, I was suddenly aware of a hysterical army bounding at my heels; who, having caught up with me, bore me along in shrieking urgency. I had to go where they went. My feet were off the concrete. Patently, Wilander, Number 2 seed and Grand Slam candidate, was more charismatic than reputation had hitherto allowed: nice ticket to have, I thought, when until then I hadn't thought anything of the sort... and gripped it the more tightly against ambush.

I need not have worried. Instead of turning, at the top of the steps, right towards the Centre Court, my roaring caravan swung left towards Court Number One. It was packed to the gulleys, and my mob being thus unable to get in, could only fight, literally, to get close, pressing into the mob already jammed against the corridor windows, cheeks flattened to the hot glass, limbs pinioned, and the packed hearts beating so near and so hard that the communal tachycardia made your fillings rattle.

He did not appear for ten more minutes, while the crescent buzz spiralled the pigeons and flaked the rust off the corrugated roof. Then the tickets, then the trumpets, then the cannon, and he comes!

It might have been Lenin riding back on the couchette of the 8.14 or Douglas MacArthur wading ashore on New Guinea to fulfil his pledge, but it was more than either of these. It was J.P. McEnroe, back to claim his birthright, and 40,000 people would have followed him anywhere. Indeed... glimpsing from beneath an alien armpit his anastasis... when I saw him neither smile nor nod nor speak but merely raise one forearm in Roman salute, I could not help thinking it a bit of a waste of good honest idolatry to squander it on a mere first-round tennis match. All things considered, it seemed rather a pity that the Suedenland wasn't still up at City that the personally, mind, I felt it was a bit of a trifling over the top. If this sort of thing isn't curbed, and jolly quickly too, I may well send a stiff note to the vicar.

As European government leaders get down to detailed business at the European summit in Hanover next week, we should not lose sight of the long-term shift which is transferring power from the parliaments of member nations to the bureaucracies of Brussels and Strasbourg. The British Empire was formed "in a fit of absence of mind". Will the same apply to Europe?

The creation of Europe by stealth is inimical to the British approach. We need to look at not what people have said the words "European Union" mean, but the actual practical and legislative effects of what is being done. A substantial amount of this is for the good but the institutional changes themselves require great scrutiny.

The internal market, free trade, competition, deregulation and 1992 must be pursued vigorously. The creation of a single market will stimulate prosperity for the people of Europe unless it creates a political and institutional remoteness and complexity which is counter-productive.

At present there is insufficient control by elected representatives over decisions vital to our commercial and industrial future and far too much official secrecy in all the early stages of legislation. There is a growing tendency for powers to be

delegated by the Council of Ministers to the Commission. This, combined with an increase in the use of regulations, increases the bypassing of national parliaments.

This "democratic deficit" as it is called in the jargon has been increased by the more frequent majority voting introduced under the Single European Act.

One result of this is a growing popularity for a form of federalism for Europe. Members of the European Parliament and others who are enthusiasts for a more federally-based system are making greater claims for more power to be transferred from the national parliaments to the European Parliament and, indeed, to the European Commission itself.

A detailed survey by Professor Philip Taylor of the preferences of influential Eurocrats found that 31 out of 50, asked what they considered the best possible system for European union, supported at the very least a federal system, whereas only

three out of the 50 were content with a loose form of union.

A recent European Commission paper states: "Indeed the true interests of Europe demand that one should go even further in improving the effectiveness of the institutional triangle composed of the Council, Parliament and the Commission".

These claims for a federal system must not go unchallenged. It has not escaped notice that the weaker the political tradition of a given country or institution, the more likely it is to embrace federalism. Spain and Italy, for example, have backed the European Parliament declaration recently on political union in Europe.

In the United States there is an increasingly vocal body of opinion which wants constitutional reform - not least because the federal system precludes the kind of swift response to constitutional and legislative change required in the modern world. The increasing frustration felt by those attempting to effect

change can lead to the taking of short cuts instead of sticking to the strict rules of the system.

The insufficient democracy in Europe should be countered not by looking to federalism but to greater involvement on the part of sovereign states. Involvement (the key word) is a precondition of acceptance and of greater commitment. Involvement means full and immediate access to decision makers, the right to question and the opportunity for government to consult, listen and respond.

Westminster should have improved scrutiny procedures in the earlier stages of proposed legislation and before the die is cast. The Select Committee on European Legislation in the House of Commons is actively considering ways and means of improving the scrutiny process and the relationship between Government and Parliament in the United Kingdom.

The plain fact is that neither under the terms of the Single European Act, nor in practice,

can the European Parliament provide the degree of effective monitoring which is required to protect British interests, nor to fill the "democratic deficit" without creating a remote and inadequate political forum. To ensure greater contact with people we need more, not less, direct involvement. This is not in any way to diminish the proper role which the European Parliament may perform but simply to put the matter into practical perspective. There are, of course, practical problems in referring matters back to national parliaments in the making of European legislation, but proper democratic scrutiny and accountability must be maintained.

One way of proceeding would be for relevant departmental select committees, with the European Legislation Committee acting as a liaison body for this process, to report on proposals before they go to the Council of Ministers for adoption and in good time to enable

representations, particularly on the basis of amended proposals, to be fully considered and if need be, debated.

At present, ever greater power is going to the Commission itself and it is already acquiring some of the characteristics of a benevolent despotism. In time, this will lead to resistance to the EEC and its possible break-up, with disastrous consequences.

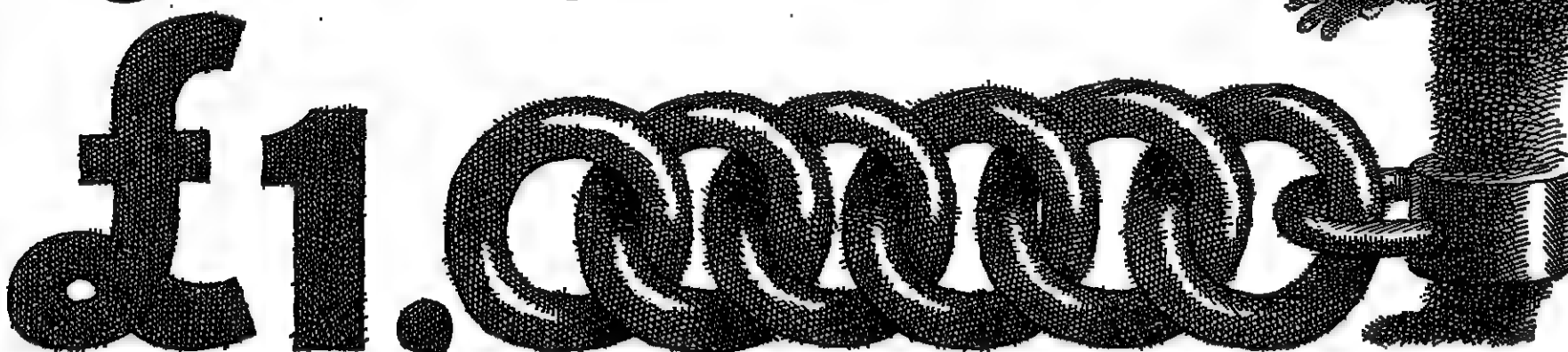
Clear statements at Hanover by the European Commission and the Council of Ministers that there is no intention to proceed to a federal Europe would be one way of dealing with the matter. The British government view on this question is quite clear: there is to be no federalism - but it needs to be spelled out by the Council as a whole.

The time for visions and dreams of a European political superstructure reminiscent of Charlemagne or the Austro-Hungarian Empire is over. The time is now ripe for a practical and pragmatic approach to improving the quality and efficiency of the legislative process in Europe, to ensure that the interests of the individual electorates are properly safeguarded while maintaining the integrity of the EEC as a whole.

The author, Conservative MP for Stafford, is a member of the select committee on European legislation.

Bernard Levin

## When the gullible give way to greed



I have always maintained that the follies of mankind are limitless in extent as well as in number, but not long ago I came across an example which for a moment almost persuaded me that the farthest shore of unwisdom had at last been reached. It is too soon to say whether my conclusion was more pessimistic than was necessary, but I think that a discussion of what had provoked it might be useful.

I found the details in *Which?*, recounted in that noble organ's characteristic deadly murmur, the come-on took the form of a chain-letter from the "UK Fund Raising Club", and the leaflet advertising it was headed EARN £1000'S CASH - GUARANTEED! That alone ought to have had everyone who had received it running for the hills, but those who seek to demonstrate in their own persons that a fool and his money are soon parted will not be put off by something as trivial as total implausibility, and in no time the geese were swarming aboard. One of these geese, having been plucked, stuffed and cooked, wrote to *Which?* for help, and *Which?* printed the details:

He sent £5 to the "Membership Secretary" - the name at the top of a list of four people in the letter. He then

bought 200 copies of the letter from the Club for £18, and spent another £36 posting the new letters. These included a new list - the Membership Secretary's name had been removed, the other three names shifted one position, and his name was entered in the fourth position. In all nearly £60 was spent in the belief that he would eventually become a "Membership Secretary", as other joined the club and his name moved up. As Membership Secretary, he would receive the £5 enrolment fees from new members in his chain. He never found out whether his name got to the top of the list. Even if it did, he never received a penny.

No, I don't suppose he did. On the other hand, the man who thought up the wheeze will go far. Actually, he has already gone far - so far, indeed, that the various authorities interested in talking to him have as yet been quite unable to find him. Meanwhile, our goose, and all those others who cackled at the £1000'S CASH - GUARANTEED! that they were going to acquire merely by addressing a couple of hundred envelopes, are wondering where all the flowers have gone.

Chain letters! What did he really think, that goose of ours, as he licked 200 stamps? That

the Philosopher's Stone had been found, and that he had found it? That there was no cause for suspicion in the fact that the "UK Fund Raising Club" seemed to be organizing the scheme solely for the benefit of the "Members", without even taking a cut? That overnight, the municipal authorities had paved the streets with barley-sugar?

All these and more, I imagine. But there are vistas beyond the more immediate ones. Take the curious phenomenon called "Time Sharing". The principle, as far as I can understand it, is that the vict- that is, the investor, is persuaded to lay out a huge sum of money to buy not a property, but the right to live in one for a specified number of weeks at the same time of year every year, in perpetuity or the tracks made by the absconding organizers, whichever shall be the shorter.

As it happens, some of these time-sharing schemes are not just plain swindles, like the chain-letter dodge; they are honest, and indeed the organizers of honest ones have banded together in a formal association with standards that members must follow, the better to distance themselves from the crooked. But even the people

who run the upright firms must sometimes wonder how anybody, however gullible, could make an investment on such appallingly unfavourable terms.

Let us agree that we all like money, lawfully got, and that the less we have to do to get it, the better. But then let us rack our brains and our history books to see if we can remember any instance, in our own lives or in the annals of mankind, which points to the possibility of getting it by doing no more than pick it up off the floor.

The man who bought the chain-letters had no such precedent to go by. Yet he believed that this time, and just for him, the floor was strewn with the spondulicks. Similarly, the man who buys a share of time persuades himself that he will be sunning himself on his Mediterranean balcony throughout September half a century hence, without ever forking out again.

Cassio got it wrong, what he meant to say (but remember he was drunk at the time) was "O God! that man should put an enemy in their pockets to steal away their brains". Once that jingling sound is heard, reason retreats; it is a curious fact that - as the chain-letter man demonstrated - the more obviously ludicrous and crooked the scam is, the more eager are the punters

to get their money into it, so that a sober plan for a regular investment in a sound pension scheme will be the devil's own job to sell, while an invitation to get in on the ground floor of a project to turn tap-water into petrol merely by stirring it anticlockwise will have the town come running, its tongue hanging out.

Is the human race congenitally greedy and stupid? I would not like to believe it, yet how else to explain those who signed up for the magic chain-letter? And the chain-letter geese are only a beak ahead, if that, of the ones who, a few years ago, invested money with a group whose agents were pledged to play roulette with it, bring the winnings home and pay them out to the investors.

If it were not for the Race Relations Act, I would tell the American story of the little black boy walking down the street when a householder whose grass needs cutting says, "Hey, Sambo - want to earn a quarter?" "No, sah", the boy replies. "Why not?" "I already have one." "He was right. He had his quarter and was content with it."

But why does the story exist at all? Presumably because such an attitude is so rare that it becomes comical; what never excites mirth is the kind of thing that I have been exploring, because if,

the chain-letter conman reopened for business with exactly the same proposition, he would find customers even among regular readers of *Which?*, all of them convinced that the original goose had merely failed to send out enough letters. "Depend on it," said Shaw; "if Macbeth had succeeded in killing Macduff, he would have gone back to the witches next day to ask their advice on the best way of dealing with Malcolm."

I don't know if there are still American entrepreneurs who sell the Brooklyn Bridge to out-of-town visitors, but if there are, I am sure they have no lack of eager buyers; the belief that water runs uphill is too strong to be eradicated. A few weeks ago I saw the three-card trick in Oxford Street, and the crowd round the thimble-ringer was as dense as ever. Dense indeed, for not one of them noticed that all the money was changing hands in the same direction.

"The odds is gone," cries Cleopatra, "and there is nothing left remarkable beneath the visiting moon." She was wrong on both counts; the odds had only gone out to 1000-1, and I have devised a very remarkable system of extracting moonbeams from cucumbers.

Commentary • LEON BRITTAN

## From how to where

As long as we were the sick man of Europe, all our efforts had to be concentrated on reviving the economy. The central political question was how to do it.

Now that the economy is growing so fast, the political controversies of the next decade are likely to switch to other issues. Where is future development to take place? What role should government play in deciding this? How can we maintain a decent quality of life? What is to happen to agriculture and the countryside? The recent rows about the Green Belt are but a portent of things to come.

When I said at the Conservative party conference in 1985 that the imbalance between the regions was our greatest social and economic problem, many people thought that this was just a Secretary of State with a northern constituency banging the drum for his region. The case for giving priority to an effective regional policy depended then on stressing the unacceptably high levels of unemployment in the old industrial areas. The suggestion that regional policy was as much in the interests of the South-east was regarded as only a debating point, if not just a tease.

But it is now quite clear that there can be no acceptable solution to the problems of congestion in the South-east without a vigorous and effective regional policy. It is no use saying that all the trouble was caused by a change of policy on the part of Nicholas Ridley.

In parts of Berkshire, for example, where the loss of a previously attractive rural envi-

ronment is most deeply felt, most of the sprawl took place in the early 1980s, when the Department of the Environment was in quite other hands. There simply is no way of tucking away substantial development in the South-east places where it will not be noticed or resisted.

Nor is it a viable option simply to forbid such development. If this were attempted, the pressure on house prices in the South-east would become even greater, at a time when most people think that they are already astronomical.

In theory, if the congestion and loss of amenity became bad enough, economic development would simply be forced elsewhere. But the pressure for this to happen would operate far too slowly for it to lead to a real improvement on a tolerable time-scale. Meanwhile, there would be a terrible price to pay in increased congestion in the South-east and continuing high unemployment elsewhere.

That is why it is necessary to have a vigorous and coherent policy to encourage economic activity outside the South-east. As far as the inner cities are concerned, considerable progress is now being made. The most effective further step the Government could now take would be to abolish the Dock Labour Scheme. By enshrining in statute indefensible restrictive practices, this scheme prevents industrial development in the heart of many of our cities.

None the less, the Government's aim of reviving civic pride and enlisting the practical support of local business and

industry is not an unrealistic one. Let us not forget that the earliest pioneers of the Industrial Revolution were not models of social responsibility or civic virtue. They were far too busy making money to have time for anything else. It was only in the next phase, when prosperity was more assured, that they became the chief benefactors of the Victorian era.

Similarly, it is only now, when we are moving beyond the point of recovery from recession, that we can expect the business community to resume its Victorian role.

We should not, however, forget that there was another important partner in Victorian urban development, and that was the local authorities. Because of the irresponsibility and profligacy of some of them, they have largely been by-passed in the current drive for urban regeneration. The urban development corporations have taken over many of their powers, and in both housing and education new institutions and new rights for individuals are being created at their expense.

This is a natural, if not inevitable, development, caused by the irresponsibility, in the literal sense of that word, created by the present rating system. The purpose of the community charge is to restore accountability. Local residents will feel the costs, as well as the benefits, of local government operating much more directly. When that happens, local government should be brought in from the cold as a full partner in the process of urban regeneration.

There will then be no need or justification for excluding from the process those who, as the elected representatives of an area, have the right to speak on its behalf. But to bring back local authorities into the act, a great deal of bridge-building will be necessary, and it is not too early to begin that process now.

It is also high time to widen the whole scope of our regional policy. Many of the problems are at their most acute in old industrial areas that could not possibly be described as inner cities. East Cleveland, parts of South Yorkshire and Lancashire and Durham are but a few areas where industrial decline is most apparent outside the large conurbations. If proper priority is to be given to these areas, the problems must be dealt with on a regional, and not just on an inner-city, basis. As the Scottish and Welsh experience has shown, the best way of doing this is through regional development agencies, which can bring together the powers of all the different public bodies currently attempting to stimulate regional development.

It will also be necessary to have another go at moving government departments and agencies out of the South-east, and to consider having regionally differentiated rates of national insurance contributions to attract employment to the assisted areas.

It would be ironic, but entirely rational, if the new focus on the plight of the South-east made possible an effective regional policy which had hitherto not been politically acceptable.

JUNE 23 ON THIS DAY 1910



The first decade of the 20th century saw great advances in aviation. Count Zeppelin (1838-1917), the airship pioneer, was going from strength to strength. The Hon. C.S. Rolls (1877-1910) flew across the Channel and back only to die in an air accident a month or so afterwards.

**MR ROLLS'S CHANNEL FLIGHT**  
TO THE EDITOR  
OF THE TIMES

Sir, I think everybody in this country has appreciated the great record made by the Hon. C.S. Rolls in his fine flight across the Channel from Dover to Calais and back. This is the first feat of the kind which has been accomplished, and is not only unique but I think is practically the first great record to the credit of this country.

I have received several letters suggesting that some memorial should be erected at the place from which he started, one of them a very interesting one from a working man, who sent the small saving he had made for flowers for his garden to go towards a memorial as expressing his appreciation, as an Englishman, of the event.

The suggestion has come from such varied sources that I venture to ask your assistance in bringing the matter before the public. The sum required would not be a large one, and, although in the future flights by aeroplane or other flying machines may be many, I think that this first flight made by an Englishman should be commemorated, and such commemoration should be supported as was that to the crossing of the Channel by M. Bliot.

This country has been left so

far behind in matters pertaining to aeronautics that I cannot but think it is in the interests of the country that the fullest appreciation should be shown in this, the first great record by a Briton, so as to encourage the interest, which it is undoubtedly necessary should be taken, in the progress of this science.

Yours truly,  
WALTER EMDEN, Mayor  
Mayor's Parlour, Town Hall,  
Dover, June 21.

**GERMAN AIRSHIP PASSENGER SERVICE**  
BERLIN, JUNE 22

The passenger airship LZ. VII, with which passenger trips are to be made from Düsseldorf, arrived there soon after noon to-day from Friedrichshafen. The voyage, which was by way of Stuttgart and the valley of the Rhine, was performed without mishap in a little over nine hours. The total distance is between 400 and 450 kilometres. Including Count Zeppelin, who was in command of the airship, there were 12 persons on board. The LZ. VII will shortly be renamed Deutschland.

Reuter messages state that the airship Zeppelin VII ascended at Friedrichshafen at 3 o'clock yesterday morning to make a trip to Düsseldorf. She landed safely at the airship shed at Düsseldorf at ten minutes past noon.

The success of the maiden flight of the first passenger airship has given great satisfaction in Germany, and should do much to rehabilitate the credit of the rigid frame type of dirigible, which has suffered severely as the result of the recent reported accidents which have overtaken the Zeppelin airships. The flight of a little over 300 miles, without a hitch... It is noteworthy that Düsseldorf was reached at the time fixed for its arrival.

Delays

From Mr. R. Sir, Mr. R. perfectly in of "inopin pence" Indeed, in some coun England has six weeks orders an denue one: moderatio

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Yours fai ANTHO 36 Wilbu June 16

فكرنا من الأصل





1 Pennington Street, London, E1 9XN Telephone: 01-481 4100

## BIRTHDAY IN BERLIN

Forty years ago today, European democracy was given the chance to prove that it had recovered its war-shattered nerves. In a year of many anniversaries, that of the Berlin airlift deserves to be marked — and marked well.

On the night of June 23, 1948 Stalin ordered his occupation forces in eastern Germany to cut land and canal routes into the Western sectors of Berlin. He was frustrated by his failure to extend communist influence throughout Germany and alarmed by Western moves towards the economic and political integration of the Western zones of occupation. The vulnerable "island" of West Berlin was the obvious point to put pressure on the Western allies and, he hoped, inflict a defeat that would weaken the morale of democratic forces.

Some Western observers thought the population of two million was doomed to starvation. They recommended either abandoning the city or trying to relieve it by force. But wiser counsels prevailed, and the result was an unprecedented airlift of food and other essential supplies. Faced with the choice of shooting down the aircraft and risking war against a nuclear-armed United States, Moscow also backed away from the brink. On May 12, 1949, Stalin admitted defeat and re-opened the roads.

In those 11 months, the face of Europe was set in the rigid lines that have marked it ever since. The spheres of influence envisaged in the wartime Treaty of Yalta were fixed as opposing military blocs. The communist coup in Czechoslovakia brought the last of the present states of the Warsaw Pact firmly under Soviet domination. The West, in self-defence, created Nato.

The Berlin airlift thus marked a crucial point in the creation of post-war Europe. Countries had been so physically weakened by the war — and in some cases morally weakened by defeat and collaboration — that communist takeovers seemed all too possible. Power and prestige had been gained by several of the communist parties through their leading roles in the resistance movements.

The clear threat to Berlin helped rally the West — a fortunate outcome for the world, as every year of communist rule in Eastern Europe has made more evident. Mr Gorbachev's reforms in the Soviet Union, and

those inspired by him elsewhere, may have made the communist bloc less brutal, but they have also helped reveal the bankruptcy of its economic ideology.

The blockade also marked the moment when the last effective political ties between the Western and Soviet occupation zones of Germany were severed, and the two areas began to move quickly towards more-or-less independent statehood as members of their respective "alliances". In a speech to the population of the blockaded city, calling on them to "have confidence in themselves", Ernst Reuter, the Social Democratic Mayor, helped lay the moral foundations of modern German democracy.

Forty years later, each state in Germany takes an acute interest in what goes on in the other, and "intra-German relations" are a top priority for both. Some sense of a shared identity exists. West Germany continues to deny full recognition of the division, in that any East German who manages to escape is automatically entitled to West German citizenship. Opinion polls in West Germany show, however, that only a minority of the population still believes in the possibility of reunification.

Berlin, where the division began, remains the biggest German obstacle to long-term coexistence. In 1961, to prevent the destruction of their state by total loss of trained manpower, the East German regime erected the Berlin Wall. This ugly barrier continues to divide the city, a symbol to the world of the division of the city.

At the height of the blockade, the three Western observers to the Soviet magistrat in East Berlin were withdrawn. According to a report in *The Times* for December 3, 1949, Lt. Colonel Whiteford, the British liaison officer, was forbidden to take with him two typewriters, claimed by the East Berlin authorities as their own.

After lengthy diplomatic argument, they were placed in a locked room in the *Stadthaus*, to which Colonel Whiteford retained the key. Given the other ridiculous situations to which the division of Berlin has given rise, it would not be surprising to learn that the offending machines are still there, insisting on their diplomatic immunity from the scrap heap.

## THE TALKERS OF TORONTO

The purpose of summit meetings is not to conduct detailed negotiations but to put political commitment behind them. Even so, the fruit of the economic summit in Toronto has been judged to have a blander taste than usual.

This partly reflects American wishes not to rock the boat on President Reagan's eighth and final appearance at an economic summit. Still uppermost in people's minds is the effect of the open row which developed between the US Treasury secretary, Mr James Baker, and the German Finance Minister, Herr Gerhard Stoltenberg, last October — which was the immediate cause of the stock market crash.

But the bland fare issuing from the Seven also reflects an unusual degree of consensus about economic policy. When, in the communiqué, the leaders contrast the economic achievements of the 1980s with the failures of the 1970s, they are reflecting the consensus of success. One does not have to accept the letter of these claims — the leaders are, after all, politicians of the 1980s and not of the 1970s — to agree with the sentiment.

There is no doubt that since the end of President Mitterrand's initial experiment with socialism all the major countries of the West have accepted, to a greater or lesser extent, the need to put the fight against inflation at the centre of economic policy. Far from destroying jobs, over the medium term this has created a new confidence and helped to underpin the present rapid rate of growth in the world economy.

At Toronto this consensus was further developed with the agreement to try to include structural improvements within the framework of policy co-ordination. The list of measures being taken in different countries to improve economic efficiency, contained in an annex to the communiqué, strikingly demonstrates how far the major countries are already thinking along the same lines. Tax reform, privatization, deregulation of financial

markets, education and training — all these occur in almost every case. The same theme can be found in many countries outside the major Seven, for instance in Australia and New Zealand.

Yet, for all this coming together of philosophy, there are still big differences over how far and how fast different countries are prepared to move. This showed up most clearly in the summit discussions over farm subsidies. If America and Europe are agreed on the need to try to halt the upward spiral of subsidies they are agreed on little else here.

In the course of tough negotiations in Toronto, the US conceded that it had abandoned its insistence on total abolition by the year 2000. But there is a huge difference of approach between the EEC and the US, with Britain in the familiar position of agreeing with America while belonging to Europe.

One way of maintaining the momentum for change is to reach regional agreements. This has been the recent pattern on free trade — with the US-Canada treaty, the agreement between the US and Japan on beef and citrus products and in Europe the move towards deregulation in 1992. It is also providing a model for agreements on drugs control where, for instance, Britain is currently in various stages of negotiation with about 40 different countries over bilateral agreements on tracing profits from drug trafficking.

Progress on regional agreements is useful where wider agreement is not for the moment possible. But it does present potential dangers. It would be unfortunate, to say the least, if bringing down the barriers within regions were to raise the barriers between them leaving us in a world of a few giant blocs.

One of the functions of broader meetings like the economic summit is to prevent this. After her past scorn for summitry, Mrs Thatcher's own conversion is eloquent testimony to the increasing interdependence of the world and the need to keep dialogue going.

### Delays in court

From Mr Anthony J. Roberts

Sir, Mr Rex Makin (June 16) is perfectly justified in his criticism of "ineptness, delay and incompetence" in the court service. Indeed, in view of the fact that some county courts in the south of England have recently been up to six weeks in arrears with court orders and routine correspondence one might even question the moderation of his language.

However, he may well be unaware of the fact that the Lord Chancellor's Department now has one of the highest turnovers of employees of any Government department. The court staff are leaving in large numbers to seek better prospects and more money outside the Civil Service; frequently they join local firms of solicitors, a profession not previously noted for generosity in their pay for clerical staff.

It is surely clear that no organisation can function effectively without a settled and trained workforce, and it is this continuous loss of experience and expertise, coupled with a reluctance to invest heavily in new technology, which has reduced the court service to its present sorry state and which now threatens the efficient administration of justice in England and Wales.

Yours faithfully,  
ANTHONY J. ROBERTS,  
36 Wilbury Crescent,  
Hove, East Sussex.  
June 16.

### Principle of law

From Mr N. J. F. B. Samengo-Turner

Sir, Within the last two months, three people I know well have been subjected to physical assaults from other motorists whilst driving in central London. In each case the police attempted to dissuade the victims from wishing to press charges in the event of the assailant being apprehended.

They expressed the view that, even if convicted, not in itself likely in the opinion of the police, the sentences handed out would be paltry.

Until last year I had lived in London for 12 years without having experienced any form of theft. Since then my house or car

has been broken into no fewer than eight times, the result of which has been the loss of a variety of valuable items.

In the aftermath of each of these incidents, the police have said that the crimes are all drug-related, being committed by youths who need cash for their habit, and that the thieves are not likely to be caught, and if they are will be treated leniently by the courts.

If we as a country no longer attach sufficient importance to the principle of the rule of law, or to the physical safety of our citizens, we shall only have ourselves to blame.

Yours etc,  
N. J. F. B. SAMENGO-TURNER,  
143 Grosvenor Avenue, N5.

Dr Walwyn also manages to

turn Kant on his head. The doctrine that persons should always be treated as ends and never as means could not possibly, for Kant, lead to the conclusion that wrong should be done to secure individual liberty.

Finally, it is surely perverse to portray the Government as having the primary responsibility for the continued detention of the hostages. After all, they are held in Lebanon, not London.

Yours sincerely,  
D. V. KEOWN,  
Goldsmiths' College,  
Department of Historical & Cultural Studies,  
Lewisham Way, SE14.  
June 16.

### Hostage dilemma

From Dr Damien Keown

Sir, Dr Walwyn (June 16) has his analysis of the moral dilemma of the hostage crisis back to front. The Government's stand is taken on absolutist grounds, not utilitarian ones: essentially, that it is wrong to give in to blackmail now and that it will always be wrong to do so.

The probable negative consequences in terms of increased hostage-taking, should they give in, is a secondary consideration. Even if increased hostage-taking were not the result, the decision to capitulate to terrorism would still be wrong.

Dr Walwyn also manages to

## Some benefits of foreign takeovers

From Mr Martin Howe

Sir, The food and drink industry is "under threat", water companies are being "gobbled up by the French", there are "queues of predators" after British industry. Tony Blair (Commentary, June 21) seems to believe that companies disappear into some kind of economic black hole when they are taken over, or that foreigners will spend very large sums on buying British companies in order to close them all down and deprive us of our beloved chocolate bars. Nowhere does he seek to justify the assumption implicit in his article that foreign takeovers are somehow inherently malignant.

In fact, foreign takeovers will generally benefit the companies concerned by replacing lacklustre management, generating inward investment and improving sales, particularly in export markets. They benefit investors (which means the millions of ordinary people whose savings are held by the pension funds criticised by Mr Blair) by giving them a higher price for their shares than they could expect to obtain under the existing management. And the proceeds of sale are then available for reinvestment, either elsewhere in British industry or in building up this country's overseas capital holdings.

The arguments in favour of a free market in British company shares do not depend upon the irrelevance of reciprocity in other countries. If other European countries with more primitive financial systems than our own choose to shield inefficient managements from the threat of hostile takeovers and to deprive their investors of the chance for the best price for their shares, that is no reason to inflict similar disadvantages on ourselves.

Yours faithfully,  
MARTIN HOWE,  
16 Delaford Street,  
Fulham, SW6.  
June 21.

### Health screening

From Mrs Olive Deaville and Professor R. Hyatt Davies

Sir, In *The Times* of June 2 Victoria McKee drew attention to the need for careful quality control in all health screening programmes. The greatest initial burden in the breast cancer screening programme will fall on radiographers and radiologists, neither of whom was mentioned in the article.

Our colleges support wholeheartedly the thrust of the article and have already devised and are running vigorous programmes of specialist training for the radiographers and radiologists who are employed by the NHS. Quality assurance will be monitored both locally and nationally with full support from the DHSS.

We recommend strongly that these programmes are applied outside the NHS as well. We are concerned that some individuals could increase their radiation burden by attending more than one clinic within a relatively short time and this would be most undesirable.

Yours sincerely,  
OLIVE DEAVILLE, (President,  
The College of Radiographers),  
E. RHYAT DAVIES, (President,  
Royal College of Radiologists),  
The College of Radiographers,  
14 Upper Wimpole Street, W1.  
June 8.

### Getting it right

From Mrs Cynthia Canham

Sir, Devotions don't seem to have trouble with I and me but certainly do with some of the other pronouns!

I can remember an English teacher of mine quoting this little jingle, which explained it well:

"I'll go along with we  
If we'll go along with she."  
Yours sincerely,  
CYNTHIA CANHAM,  
St Luke's Vicarage,  
31 Lonsdale Road,  
Bournemouth, Dorset.

### Call her Madam

From Mrs G. A. Gahrie

Sir, I note that Lord Justice Woolf has set his seal on "My Lady Lord Justice Butler-Sloss" as the correct mode of address for that lady (*The Times* Law Report, June 15).

May we take it that the first lady Speaker of the House of Commons will be addressed by members as "Mrs Mr Speaker, Madam Sir"?

Yours faithfully,  
GILLIAN GUTHRIE,  
55 Lonsdale Road,  
Barnes, SW13.

### Arab-Israel conflict

From Mr Eric Moonman

Sir, I have just returned from a visit to Israel where I found general amazement at the amount of coverage given to the Arab/Israeli conflict in the western media and the lack of appreciation of the real issues. For instance, much of this coverage takes the form of a debate between Israelis and Palestinian Arabs as if a solution of the differences between them could end the Middle East war.

There are few simple facts in this whole issue. One of them is that the conflict is not between Israelis and Palestinian Arabs, as PLO propaganda would have us believe but between Israel and virtually the whole Arab world.

The PLO itself, for instance, was set up three years before Israel occupied the West Bank and Gaza. Its establishment therefore had nothing to do with liberating those territories. It was, in fact, established by the Arab League from the effort to get rid of Israel.

## Engaging battle on women priests

From the Reverend Dr Peter Hamilton

Sir, Clifford Longley, in his "The hand that rocks the church" (June 20), rightly emphasises the damage to the Church as a very fashionable infatuation with itself by ordaining women to the priesthood, whilst adding that supporters of women's ordination claim that a refusal to ordain is even more damaging. If this two-way damage is to be minimized it is essential that each side of the argument should engage with the strongest arguments of their opponents.

These include a 10-year-old paper, "A consideration of some of the historical objections to the ordination of women", by the late Geoffrey Lampe, then Regius Professor of Divinity at Cambridge and a much respected member of the General Synod. He wrote:

"The idea that the priest impersonates God to men and women. He had to be either a man or a woman, of course, and had been a woman he couldn't, in the circumstances of time, have fulfilled his mission. But it's his humanity, not his maleness which we are incorporated. Otherwise the female half of mankind wouldn't be redeemed (my italics)."

Those who wish to continue the all-male hegemony of the priesthood need to address themselves to the serious and practical arguments of this well-rounded theologian, as they also need to consider the actual contemporary views of Roman Catholics, and not just what Anglo-Catholics would like them to be saying.

Yours faithfully,  
PETER HAMILTON,  
Stonage Village,  
Wadhurst, East Sussex.

### Housing the clergy

From the Reverend Dr G. R. Selby

Sir, Nothing could reveal more starkly how far the leaders of the Church of England are from reality than the announcement of the proposed terms of compensation for clergy, who, for conscience sake, are compelled to leave their ministry because of the ordination of women. One is tempted to wonder which cloud-cuckoo-land the House of Bishops inhabit.

The proposal (report, June 16) is for a total compensation of some £30,000, with "£15,000 in the first year, a lump sum towards housing, and £5,000 over the next two years". To the uninformed this may seem a generous settlement, and in some industrial and commercial situations it would be so. Most clergy, however, are compelled to live in a "tied cottage" and would be homeless. Thirty thousand pounds would not buy a small house in many parts of the country today, let alone in 1993.

Furthermore, for most of these clergy there will be little hope of any future employment, certainly not in the sphere of work for which they have been trained and in which they are most experienced. It will be tragically ironic that some of the most experienced and able priests will least be able to compete in the job market. Some, with over 30 years' service, will be thrown on to the scrap heap.

### Paintings on show

From Mr John Howard

Sir, Today's letter from Mr Gray Lucas (June 20) about the attendance figures for the exhibition of the Thyssen paintings at the Royal Academy prompts me to write of my visit in the spring to see the same paintings at the San Fernando Museum of the Royal Academy of Arts in Madrid.

The price of admission was the equivalent of about £2. There were no more than about 80 people in the exhibition halls, so I had no difficulty in having a close and leisurely look at the smallest paintings. For two hours I enjoyed the company of unforgettable masterpieces at a cost of £1 per hour. For another £10 I purchased a beautifully produced, full-colour catalogue of all the paintings.

A theatregoer in Madrid can buy a good stalls ticket for £6 or £7, and may afterwards go on to enjoy a dinner with wine for another £10 or so. I often go out after dark in Madrid, but the bright lights of London seldom shine on.

Yours sincerely,  
JOHN HOWARD,  
Charterhouse,  
Charterhouse Square, EC1.  
June 20.

### Arab-Israel conflict

From Mr Eric Moonman

Sir, I have just returned from a visit to Israel where I found general amazement at the amount of coverage given to the Arab/Israeli conflict in the western media and the lack of appreciation of the real issues. For instance, much of this coverage takes the form of a debate between Israelis and Palestinian Arabs as if a solution of the differences between them could end the Middle East war.

There are few simple facts in this whole issue. One of them is that the conflict is not between Israelis and Palestinian Arabs, as PLO propaganda would have us believe but between Israel and virtually the whole Arab world.

The PLO itself, for instance, was set up three years before Israel occupied the West Bank and Gaza. Its establishment therefore had nothing to do with liberating those territories. It was, in fact, established by the Arab League from the effort to get rid of Israel.

From Professor the Reverend Stuart G. Hall

Sir, Mr Longley has set out forcefully a very offensive point of view. Even if one allows that "the redemption of the world must involve as a high priority the redemption of masculinity", it does not follow that "the maleness of Jesus" and "the maleness of the priesthood" are "symbols of masculinity crucified, of masculinity redeeming and redeemed", except perhaps in a secondary sense.

If they were, the female must be redeemed only as an adjunct of the male. Mr Longley may point out that he was starting from a certain position, adopted by some feminists ("If as feminism would say..."), but he undoubtedly concludes as if the condition is affirmed as true.

Whatever the weight of other arguments against women as bishops and presbyters, the argument that Jesus was incarnate and died as a male is a modern one invented by those opposed to the ordination of women. It destroys the saving principle that the Lord Christ takes all of us, women and men, with him to the cross, and we all die in him.

The Creed says *homo factus, not vir factus*. We are all one in Christ Jesus, male and female. It is offensive, patronizing and false to say that "This is my body" is emptied of its deepest meaning if said by a woman. Women say it weekly in the church I attend, when they say "Amen" to the eucharistic prayer.

The idea that God might reject that prayer from women is just the sort of man-made theological barricade that Jesus died to save us from.

Yours faithfully,  
STUART G. HALL,  
Hopedene,  
15 High Street,  
Epsom,  
Leven, Fife.  
June 20.

From where, then, will they be able to obtain the resources to bridge the gap between the £10,000 and the £40,000-£50,000 needed for a small terraced house in which to live? Even if they were able to obtain such a mortgaged sum, how would they service the loan?

Most tragically of all, these men did not seek the changes which are making the Church of England a different church from the one into which they were ordained and which will compel them to leave, for the wilderness. I hope no bishop will now dare lecture the Government on the need for a caring and compassionate society.

I am, Sir, yours faithfully,  
G. RAYMOND SELBY,  
The Old Cider House,  
Jubilee Gardens,  
Milverton, Somerset.  
June 16.

From the Principal of Pusey House, Oxford

Sir, The figure of £30,000 is generally being mentioned as suitable to persuade faithful Anglican priests to "go quietly".

Would it be appropriate for the Church Commissioners to ask the Royal Mint to strike silver £1,000 coins to make the payment?

Yours faithfully,  
PHILIP URSELL, Principal,  
Pusey House, Oxford.  
June 17.

### Student welfare

From Mr Matt Smith

Sir, I have followed your reports on aspects of universities and polytechnics with great interest. I was disappointed, however, that in your final article (June 17) more was not mentioned on the student welfare front.

Apart from the usually highly competent welfare officers in the unions, there is also a student-run organisation called Nightline, of which I am the director in Durham. Most universities and polytechnics possess their own. It is a phone-in information and listening service, run, as the name implies, throughout the night.

Students are taken on as volun-

### Campus earnings

From Dr Michael J. Benton

Sir, It was good to read another university profile, this time of Dundee University (Focus, June 16). The proud statistic is quoted that the members of that institution have increased their earnings from industry and other sources by 25 per cent annually to £6 million last year, or £14,000 per head of academic staff.

This kind of earnings figure is typical. Overall, the universities raised over £550 million from research grants, contracts, industry and commerce, and short courses in 1986-7. The number of academics has now fallen to a figure below 28,000, which gives an average earnings per head of nearly £20,000, rather more than the average academic salary. For 1985-86, the direct Government support for the universities represented 57 per cent of their total income, compared to 77 per cent in 1974-75 (source: *University Statistics*).

No doubt these figures are pleasing to the Minister for Education and Science. But what of academic excellence and high-quality teaching? When I was fortunate enough to secure a university lectureship four years ago, I understood that my job was to teach students to the limits of modern knowledge and instil in them an enthusiasm for enquiry, and to carry out original research

## Recording music in the home

From the Director of the National Consumer Council

Sir, I should like to inject some consideration of the consumer interest into the correspondence you have published on home recordings (June 17). It is not unnatural that the record industry should seek to increase its already considerable income in any way it can but, as Mr Gordon has pointed out, this country would be entirely within its international obligations if it allowed private individuals, in the privacy of their own homes, to make copies of recorded and broadcast material for their own use.

It is the belief of my council that they should be free to do so. If a record is bought or a broadcast made, a payment has been made to the copyright owner. It is absurd to suggest that some further payment should be made simply because the record owner chooses to transfer the material he has paid for, directly or indirectly, to some other means of reproduction.

Let me illustrate the absurdity. I have a stereo system in my living room with extension speakers in my kitchen. No one would suggest that anyone should get a payment when I listen to my records in the kitchen. If, however, I re-recorded my records on to tape and played the tapes on a tape-player in the kitchen, the record industry would claim that they deserved an extra payment.

It can, therefore, be no surprise that we support the Government in the decision it has arrived at after very careful thought and consultation not to impose a levy on blank tape.

The National Consumer Council believes that the right answer is to give consumers the right they are allowed by international convention — to treat material they have paid for as they choose for private purposes.

Yours faithfully,  
MAURICE HEALY, Director,  
National Consumer Council,  
20 Grosvenor Gardens, SW1.  
June 17.

### Auction law

From Mr L. J. Walker

Sir, How splendid that you should draw attention (Article, June 16) to the inadequate state of the law relating to sellers bidding at auction.

Professor Brian Harvey, Dean of the Faculty of Law at Birmingham University, supports Sotheby's conditions of sale clause that sellers may bid when there is no reserve by producing in his book, *Auctions Law and Practice*, a set of specimen conditions of sale that includes that clause.

If that is right, then a large part of section 57 of the Sale of Goods Act is rendered pointless and the best course would be to campaign for a change in the law.

If it is wrong then, as Miss Checkland suggests, a test case would clarify the position, but that would be far from easy as the auctioneers think they have much at stake.

May I suggest that the simplest, easy to monitor, solution would be to require that sellers' bids be declared.

Yours faithfully,  
L. J. WALKER,  
49 Great King Street,  
Edinburgh.

teers and are there to provide a sympathetic ear to those who might ring with a personal worry, or simply to give information on train times or taxi numbers. The service is completely confidential and anonymous.

At Durham, certainly, it is well used, and those coming up to university or polytechnic in October who read your wide-ranging series might be glad to know that this dimension of student welfare — between students themselves — exists.

Yours sincerely,  
MATT SMITH,  
2 Palatine View,  
Margery Lane,  
Durham.  
June 17.

of international quality. No one told me I had to spend half my time trying to make up my wages from outside sources.

Yours faithfully,  
MICHAEL BENTON,  
The Queen's University of Belfast,  
Department of Geology,  
Belfast 7.

### Uneasy on the ear

From Mr Roy Bates

Sir, Like Mrs H. Bates (June 20) I am unable to enlighten Mr Lockhart (June 16) on the meaning of "Earwig O". I would, however, like to place on record that, a short while ago, a young lady cashier at my bank cashed a cheque for me, handing me the money with the words, "Right y'go!"

Now had she said "Earwig O" I might have interpreted it as being the slogan of the Listening Bank.

Yours faithfully,  
ROY BATES,  
37 Suffolk Road,  
Maidhead, Berkshire.  
June 20.

From Mr James Proctor

Sir, How about the name "unaphone" for the long phone calls described by your June 16 reader?

Husbands, of course, indulge in half-nights.

Yours faithfully,  
JAMES PROCTOR,  
13 Wellington Street,  
Dundee.  
June 16.











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## LA CRÈME DE LA CRÈME

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## HEALTH

**Y**ou've come a long way, baby, is the slogan for Virginia Slims, the cigarette which sponsors so much women's tennis. And women tennis players have undoubtedly come a long way since the day in 1884 when Maud Watson, encased in whalebone and encumbered by an ankle-length skirt, won the first Wimbledon women's final — seven years after the men's competition was established.

Today's women players are leaner, meaner and keener than their predecessors of even a decade ago. They can hit harder, run faster, serve better and volley with more stamina. None of this has come about by chance, but through a calculated, scientific approach to what used to be considered a gentlemanly recreation.

With the glittering prizes at stake in this most lucrative of sporting arenas during a now almost year-round competitive season, the top players can afford to follow the example set by Martina Navratilova and travel with teams of trainers, nutritionists and physiotherapists to hone them to the peak of perfection.

They have even learnt to harness the useful aggression that can build up during the pre-menstrual period, and most employ progesterone pills to prevent ovulation and enhance muscle development, according to one expert on pre-menstrual syndrome, Dr Katharina Dalton.

"Progesterone is a testosterone analogue which encourages the formation of muscle and increases that useful aggression," says Dalton, the gynaecological epidemiologist whose Harley Street consulting rooms are visited by many of the top players. "It can also lead to the development of the more masculine, broad-shouldered, narrow-hipped shape — not in the average woman who takes the progesterone mini-pill for birth control, but in these intensively training sportswomen." Most players suppress ovulation until they have a break from competition, and then may come off for a few days and have a period when it suits them between tournaments, says Dalton.

Dr Robert Nirschl, medical director of the Virginia Sports Medicine Clinic in the United States, and one of the leading authorities on the physiology of sportswomen, observes: "The women on the tennis circuit used to be fat and slow — up until even about five years ago. Now they're terrific."

Comparing current pictures of Billie Jean King, Chris Evert and Martina Navratilova with those of a few years ago reveals a striking transformation. Thick, fleshy — even cellulite-dimpled — thighs have metamorphosed into sinewy, heavily muscled ones; rounded outlines have hardened, shoulders broadened, hips narrowed into the sort of physique younger players are achieving much earlier.

Steffi Graf and Gabriela Sabatini are awesome examples of the new custom-built model of a modern player: strong shoulders, powerful arms, small bust, straight waist, slim, boyish hips and firmly mauled legs.

Such a shape has to be worked at. Dr Craig Sharp, chief physiologist with the Olympic Medical Centre, stresses: "We must get rid of outdated notions of femininity and masculinity."

Whereas once women tennis players might develop a strong racket arm, he explains, they now do weight training to bring their other arm up to strength — with a consequential broadening of the shoulders. The combination of strategic exercise with a carefully controlled diet, high in complex carbohydrates and low in fat, leads to a body with more lean muscle tissue and a lower proportion of body fat than that traditionally expected in the feminine form.



Evolution of tennis women: (from left) Helen Willis Moody in 1927, Virginia Wade in 1977, and today's Steffi Graf

## Winning form

This year's Wimbledon women are leaner and fitter than ever.

Victoria McKee looks at how and why they are changing shape

Angela Buxton, a Wimbledon singles finalist and ladies doubles winner in the mid-fifties, and a top tennis coach for 20 years, claims to be one of the first to realize the significance of supplementary exercise on the body and game of tennis players. She remembers occasioning amused comment 30 years ago by training with "pointo races" (stop-start sprints), but eventually succumbed to upper body injuries that she is convinced she could, with the scientific knowledge of today's tennis players, have prevented.

"Tennis players have discovered the value of supplementary exercise and diet to help them increase their overall baseline fitness, as well as preparing them for their specific sport," says Robert Nirschl. "So the bodies of the women players are leaner and harder and will continue to become more so as they learn to marry sports science with sports skills. The US Tennis Association is just starting up a programme with that in mind."

Martina Navratilova — the most striking example of the way in which a concentrated training programme can

alter the body and improve the game — has apparently come off the strict special diet devised for her by Robert Hoff, but still always travels with someone to prepare her carefully programmed meals. "Most of the women players now use a diet roughly like Martina's," confirms a spokeswoman for the Women's International Tennis Association. "They no longer eat red meat, just chicken and fish, and lots of fruits and vegetables."

**T**here is no specific physical type who should be encouraged into or discouraged from training for tennis, Angela Buxton and Craig Sharp agree. Almost any shape can become proficient at the game, but the compact — even plump — may have better long-term prospects than those who are too tall and may be prone to back injuries.

"The two-handed backhand so widely used now can particularly

damage young backs, which do not stop growing until the age of 20," says Jane Poynder, who runs the Poynder School of Tennis and Squash in Malvern, started by her mother Jean Saunders, who played at Wimbledon before the Second World War. "The game is so much more scientific than it was in my mother's day, or even mine — I played at Wimbledon just before it went open at the end of the Sixties — and the players now need to be athletes."

Teddy Tining, who has dressed five decades of Wimbledon women, feels that Navratilova, poised to break Helen Willis Moody's record of eight Wimbledon women's singles wins (between 1927 and 1938), is largely responsible for the changing shape of the women's game. He enthuses over the feminine contours of Chris Evert — "the only woman tennis player I've ever come across who has a 25in waist" (they are usually at least 27in, he says, with average hip size 37-38 but busts small at between 33 and 35), and is rapturous when recalling the "voluptuousness" of Gussie Moran. But Moran, tennis buffs will recall, never won a major title.

## Tracking Aids

### MEDICAL BRIEFING

Dr Thomas Stuttaford

The Stockholm Aids conference was the lead story in many American newspapers last week. One of the results of the publicity has been to draw attention to the association between the spread of Aids and the prevalence in a community of other sexually transmitted diseases. In Britain this link, although acknowledged, has been played down — partly, it is suspected, as the experts do not want to sound judgmental about other people's lifestyles, and partly because it involves politically sensitive discussion as to why in Africa, and some parts of the Caribbean, the disease is almost as common in heterosexuals as homosexuals, whereas in the developed world, HIV-positive blood is still mainly detected in homosexuals, intravenous drug abusers, and patients who have been exposed to contaminated blood or blood products, together with their sexual partners.

Research which suggested that there was a genetic difference in Africans which resulted in them having a lower resistance to HIV has now been totally discredited. Dr Felix Konotey Ahlu, a Ghanaian physician who has made a special study of Aids in Africa, and who has always rejected the genetic theory, is convinced that two factors are all-important in the spread of Aids in Africa — money to spend, and women to spend it on.

In some parts of Africa, for instance, the spread can be plotted along trucker routes, where truck drivers have money and a ready access to prostitutes; in other areas travellers, including westerners, seem to have infected migratory prostitutes, who have then returned to their homeland.

A recent leader in *The Lancet* would seem to

support the Konotey Ahlu view. It concludes that large numbers of sexual partners, or frequent exposure of men to a relatively small number of infected prostitutes or promiscuous women, contributes to the difference in epidemiological patterns of HIV spread to various parts of the world.

The greater the number of partners any person has, the greater the chance of catching a sexually transmitted disease. To a certain extent, therefore, the amount of venereal disease in the community is an indicator of the level of sexual activity, and the relationship between HIV and the other sexually transmitted diseases is indirect. But doctors feel that this indirect relationship does not account for the whole picture. Several other diseases, including syphilis, herpes and chancroid, produce sores of frank ulcers from which HIV-infected blood or pus can, during intercourse, be readily rubbed into an abrasion or cut in the skin or mucous membrane of the partner, an obvious method of transmission. The discharge from ulcers or inflamed mucous membranes also facilitates the spread of Aids in another way, for the pus contains a large number of inflammatory cells, including the T4 lymphocytes and other cells which carry the necessary receptor, CD4, for the Aids virus. All viruses need to propagate within cells. The discharge is therefore a perfect environment for the virus, whether it is already present in the HIV-infected person, or in his or her previous uninfected partners. A third factor linking other sexually transmitted diseases to Aids is that repeated infections of whatever sort are thought to compromise the body's immune system.

### Demon drink

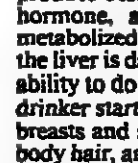


Before the medical establishment heeded the words of Edwina Currie and joined forces with the political left in an attack on alcoholism and brewers and distillers, in hospitals all over the world a select band of St George's Hospital graduates always wore a dark blue tie on Thursdays, emblazoned with seven bright spiders. Apart from being at St George's, and being considered good company and good doctors, candidates for membership of the Spider Naevi Club had to be able to drink a pint of beer in six seconds or seven pints in an hour. Thereafter they were eligible to attend the Thursday evening meetings where medical problems were discussed with convivial colleagues.

The red spider emblem was a constant reminder to the doctors of the dangers of drinking too much. For one of the first signs of serious liver disease and impending cirrhosis is the development of red spider-like spots on the skin. These spots, known as Spider Naevi, characteristically have a bright red, fleshy pulsatile centre with branches extending outwards like spiders' legs. When a matchstick is used to compress the centre the "legs" blanch and the spot temporarily disappears.

The biochemical reason for the development of the spot would not please a macho beer drinker, for it is evidence of the feminizing effect of over-indulgence of alcohol on the

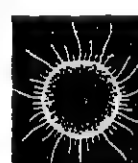
### Purer water



male. Men as well as women produce oestrogen, the female hormone, and it is usually metabolized by the liver. Once the liver is damaged it loses its ability to do this, so the heavy drinker starts to develop large breasts and small testes, loses body hair, and shows two skin signs — bright red palms in the hands and the Spider Naevi.

The same two skin signs can also be seen in women who are pregnant, or who are taking the pill, whatever their alcohol intake.

### Pollen relief



Many travellers on the Underground this week have been posed a simple diagnostic question: Is the person sitting next to them suffering from a nasty attack of flu, or are the symptoms due to an allergy stemming from the high pollen count? The pollen count in London over the weekend reached 357, and has remained high this week. The weekend's readings were not exceptional — in 1982 scores of around 400 were recorded, and in 1964 a staggering 720. Londoners and other urban dwellers with hayfever are comparatively lucky — people from low-lying grassland districts have to withstand counts which are often five times as high as those in a town. In rural areas the situation is not so bad; health grasses produce less pollen, and the wind on the uplands rapidly blows the grains away. Even in the valleys the convection currents set up by a steep hillside have the same effect.

### Purer water



The portable water purifier produced by doctors from the London School of Hygiene and Tropical Medicine in conjunction with a commercial firm will save holidaymakers from having to clean their teeth in lemonade or Perrier water, or the SAS from having their efficiency reduced through suffering the torment of a campylobacter diarrhoea caught from a dead sheep or bird rotting in the mountain streams. The purifier removes debris, bacteria, parasites and viruses.

The unit, which weighs 1lb 6oz, is easily packed, looks like a small tea flask, and lasts for five years or 100 gallons of water, whichever is reached sooner. In the unit, known as a travel well, the dirty water drips through three filtration and two disinfecting stages, producing in four minutes a cup of water which is colourless, odourless and safe.

Doctors at the London School of Hygiene and Tropical Medicine warn that however careful travellers are with their water, however determined they are to forswear their ice in their whisky or gin and tonic, they must still be careful with food. Raw fruit and vegetables should always be peeled; cheese and ice cream are particularly likely to be infected. The travel well is available from MASTA, London School of Hygiene and Tropical Medicine, Keppel Street, London WC1E 7HG, price £29.95.

THE COMIC ANSWER COMPANY: Their correct number (& Briefly, June 22) is 01-959 6071

## Are animal experiments necessary?

**T**he organizers of the second Living Without Cruelty exhibition which begins tomorrow in London confidently expect more than 5,000 visitors eager to look, listen and learn about the desirability — and practicality — of a life without factory-farmed foods or animal-tested drugs, cosmetics and household cleaning agents.

Mark Gold, a director of Animal Aid, the anti-vivisection society which set up the exhibition, and author of the new book *Living Without Cruelty*, says living a "cruelty-free" lifestyle is a question of looking for valid alternatives. But in medical research designed to save human life, is there really any alternative to the use of animals?

Dr Robert Sharpe, a former research chemist who is speaking at the exhibition, now believes that animals should never be used in scientific or medical research — and he is adamant that no true medical breakthrough has ever happened as a result of animal experimentation. "The very first human transplants were

Some scientists believe that laboratory experiments on animals, far from being a necessary evil, are of very little use as a guide to human reactions

an absolute disaster, in spite of all the animal experiments carried out beforehand," he says. "The true advances came with clinical work. Anti-rejection therapy was not developed, for instance, until humans became guinea-pigs."

In his recent book, *The Cruel Deception*, Sharpe says that it was his work at the Royal Postgraduate Medical School in London, where he tested chemicals on rats, that made him realize that there were "major differences between human and animal metabolism, and that the laboratory rats would never tell us what we wanted to know. It would have been far better to use human liver cells."

"Another thing I asked myself was: why is it that we are using more and more animals in medical research, yet our general health is getting worse and worse?"

Sharpe resigned his post and now works for research organizations, such as the Lord Dowding Trust, which have pledged themselves never to use animals. "I started to trace the decline of infectious illnesses," Sharpe says, "and soon found they had very little to do with animal experiments. Public health measures and improved hygiene played a far larger part in eradicating killer diseases of the past."

"I then looked at the major killers of today, such as cancer and heart disease, and found that, in spite of millions of animals being used for research, incidences of cancer,

particularly, are now on the increase. Another question I asked myself was: why are all these animal experiments failing to combat new epidemics? Aids is a prime example, of course."

"My conclusion is that animals can't give the kind of knowledge we need. In 25 years of animal testing, no anti-tumour agent has been found to be safe and effective enough for humans."

### 'Thalidomide was extensively tested on mice'

Thalidomide, Sharpe says, was extensively tested on rats and mice who were found to be immune to the drug. "Only rabbits gave a similar response to humans, and even there, the drug was never tested for birth defects. The additive potential of tranquillizers was never once spotted in animal tests. With new drugs, the side effects in humans simply cannot be predicted, however many animal tests are used. An animal, for instance, cannot tell you if it is depressed, or has a headache. Yet, in order to put a new drug on the market, animal tests are now a legal requirement."

The question remains, if animals are not used for medical research, what can scientists use instead? Sharpe says: "Human cells and the human placenta give much

better results. Whenever animals can't be used, better and more reliable alternatives are instantly developed. Animals can't get pneumonia, for example, so human volunteers had to be used to test vaccines and drugs."

Sharpe feels the fact that animals are also unhelpful in Aids research — you cannot infect human Aids on animals — "is the best news there is". Scientists must study Aids in a test tube on human cells.

"My belief is that animal testing gives results at second hand, and that if we can turn away from animal work we shall be in a better position to learn how diseases affect humans, and how safe cures and treatments can be developed."

As might be imagined, most research scientists strongly disagree with Sharpe. Peter Spyer, Professor of Physiology at the Royal Free Medical School, London, strongly defends animal testing, as he says the results are self-evident and dramatic.

"All transplant work owes its current success to early animal work," he says. "Also, such operations as hip replacements and heart valve replacements could never have been developed without animals. Cardiovascular work has been made possible by animal research. There have also been tremendous advances in microsurgery."

The point of transfer from animals to people never happened until the techniques had been established to a significant degree."

In the case of thalidomide, Spyer maintains, animal experimentation was not carried out fully and there was "criminal neglect" in observation. "With tranquillizers, it is the inappropriate use of the drugs which has led to the disasters, rather than the drug itself."

Nor does Spyer agree that there have been no advances in cancer therapy. "The anti-animal argument here is completely fallacious," he said. "There have been several breakthroughs in leukaemia treatments, and the increased prevalence of cancer has mainly come about because people live longer nowadays."

"Don't forget that we have eradicated smallpox, developed new and safe anaesthetics and controlled high blood pressure, simply because of work with animals."

Spyer is also convinced that Aids research will not advance until we can have animal models. "Until we can induce the antibody in non-humans we are in a weak situation."

### 'Animal testing gives results at second hand'

Spyer, sensitive to the use of animals, and concerned never to use them unless absolutely necessary. "The number of animal experiments is going down all the time, and alternatives, such as placenta and human organs, are being used increasingly. I'm all in favour of this, and I'm certainly not advocating unnecessary animal testing. But my conviction is that there is no full alternative to animal testing, and never will be."

**Liz Hodgkinson**  
The Cruel Deception by Dr Robert Sharpe, is published by Thorsons (£7.99). The Living Without Cruelty Exhibition is at Kensington Town Hall, June 24-26 (opening times from Animal Aid: 0732-364566). *Living Without Cruelty* by Mark Gold is published tomorrow by Green Print (£4.95).

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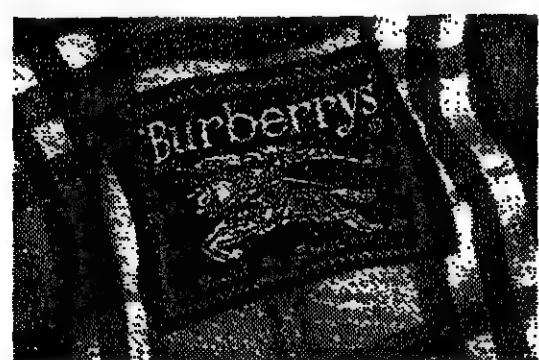
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## THE ARTS

## CONCERTS

## Perfect Mozart

ECO/Perahia  
Barbican Hall

One awaits 1991 with trepidation. If only half the grand schemes to mark the Mozart bicentenary come to fruition, some concertgoers may end the year wishing never to hear anything with a Köchel number again. And magical evenings like this will be met with a yawn instead of a gasp.

Here was the perfect Mozart concert. The pianists Murray Perahia and Radu Lupu are kindred spirits, and in the two-piano Concerto in F, K242, and in E-flat, K365 — there was an extraordinary feeling of agreement in which, paradoxically, individual spontaneity could flourish. The rapport clearly extended to the English Chamber Orchestra as well: Perahia made a few directorial gestures, but there was really no need.

The F major concerto is actually the three-piano work, condensed for two by Mozart himself. That improves for the third soloist, generally feels rather like a spare part.

The current trend is to persuade a musical politician to play it (or, failing that, a musical conductor). Lupu and Perahia seemed to dare each other towards increasingly impenetrable phrasing: the finale had some inspired touches of insouciance, although the music's scale and style was never transgressed.

In K365, however, the main impression was one of memorial clarity; interpretative flamboyance was mostly confined to two stunningly executed duo-cadenzas. Between the concertos the pianists offered Busoni's arrangement of Mozart's F minor Fantasia, K598, an inflated and romanticized adaptation, which was treated more subtly than it deserved.

The ECO wind players had earlier been persuasive in the C Minor Serenade, K388. Here the poised phrasing of the oboist Neil Black was the main influence on an interpretation which was always sensitive to the music's occasional strong whiffs of melancholia.

Richard Morrison

## Soviet voices

Nash Ensemble  
Almeida Theatre

In the last of the "windows on glasnost" series at the Almeida, Festival (which continues for another two weeks), the Soviet composers Elena Firsova and her husband, Dmitri Smirnov, were both represented by vocal works new to us, and both were present to hear them. The former has already made known her affinity with the poems of Mandelstam, and *Forest Walks*, here given its premiere, is another setting of two such poems where the composer wrote in the programme, "the artist, while walking in the forest, is deeply absorbed in himself".

Lacking any translation from the Russian, the impression was of an almost Ravelian association of voice and instruments which were, indeed, the same seven-piece ensemble as in Ravel's *Introduction and Allegro*. The players evoke an impressionistic sense of woodland wonder and trilling birdsong, while Penelope Walmsley-Clark focused her warm and agile soprano on a vocal line that, as it moves through a wide compass, suggests the intensity of the poet's inward thoughts.

Ian Brown conducted an inevitably well-prepared performance, as he also did that of Smirnov's earlier *The Seasons* (1979). English settings of the four seasonal odes by William Blake, a poet to whom this composer declares himself equally closely drawn. Even if his evocation of the mariner's shipwreck at the end of "Winter" was rather in the "Here be monsters" vein of old maps, with the soprano plaintive in despair, the setting of English lines has abundant verbal feeling.

More than this was the harmonic freshness of the writing, the flute, viola and harp scattering notes like Blake's pearls in the "Spring" poem, or taking solos in turn to counterpart the singer in "Summer", though the first three seasons reflect too little change of musical pace to match that of the verse. Both works were, nevertheless, appealing examples of how Soviet composers approaching their 40s are developing, and were here linked by the elegant String Trio by the older Alfred Schnittke, repeated from last year's festival.

Noël Goodwin

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power game,  
Stalin's purge  
— ag

THE B

David Sinclair watches Bruce Springsteen face up to his fans' expectations at the start of his British tour

## Rock 'n' reality with the Boss

## ROCK

the first half of this show indicated the problem he now has, in getting his latterday mainstream supporters to accept him as anything other than a clenched-fist rocker.

The crowd's response to an intriguingly motley collection of material was desultory, especially after an odd arrangement of "Vigilante Man" and the rather touching "Brilliant Disguise". The contrastingly raucous cries of "War" and "Born In The USA", which brought the first set to a conclusion, were, predictably, much better received.

The E Street Band — all of whom have been posted to new positions on stage — now seems to operate along the lines of an American football team, with various members and sections of the squad sitting out on the reserve bench for much of the show. An astounding five-piece horn section, recruited from the New Jersey band La Bamba and the Hubcaps, gave the requisite muscle to a superlative R'n'B revue-style finale in the second half, which incorporated "Tenth Avenue Freeze Out", "Sweet Soul Music" and "Raise Your Hand".

However, it seemed a shame that the new slimline Clarence Clemons, who has given up the stage suits for leather and beret Black Panther chic, ended up

playing odd percussion instruments more often than he did his saxophone. The red-haired, micro-skirted Patti Scialfa, who looked brassier than any of them, was often thrust to the front, while Nils Lofgren played a very second fiddle to Springsteen who, although not much of a player, took most of the lead guitar breaks himself.

The second set began on the deceptively gentle note of "Tougher Than The Rest", before a swampy Bo Diddley vamp of "I Ain't Got You" gave way to "She's The One". After a quiet section of "I'm On Fire" and "One Step Up" Springsteen finally got on the roll which the occasion demanded, sweeping into faultless, rousing versions of "Because The Night", "Backstreets" ("For any of the old fans") "Dancing In The Dark" and "Light Of Day".

The "encore", which lasted for nearly an hour, produced the kind of audience euphoria that is a rarity to behold. "Hungry Heart", "Glory Days" and "Bobby Jean" made the mass of bobbing heads look like beans being shaken in a jar.

But it was a solo acoustic version of "Born To Run", with its lyric of yearning self-examination for once crystal clear, which most stirred the emotions. As he sang it, standing in a pool of purple light, Springsteen reaffirmed the good faith that started him on his odyssey and which has sustained him to the point where more is now expected of him than is perhaps humanly possible.



Reaffirming good faith: Bruce Springsteen on stage

## TELEVISION

## Without the sound

Eric Newby is the patron saint of all the eccentric, elderly British travellers who roam the world in sandals and tropical mufti, enjoying the views, mangling the languages and observing other peoples' cultures with benevolent amazement. *Slowly Up the Grand Trunk Road* (BBC2) was a documentary recording a trip he and his wife made from Calcutta to Delhi on India's historic highway.

The camera lovingly recorded the marvels of the Indian landscape, composing glorious visions of the dawn on the Ganges, or temples reflected in lotus pools. The daily life of the many villagers at the roadside, with their wheat fields, stacks of fuel cakes, wandering cows or flocks of ducks, was poetically recorded.

At the Taj Mahal the producer successfully transcended the cliché view by super-imposing shots which recorded the passing of the hours, in the changing colour of the great white monument, from dawn pink to mid-day gold to evening grey.

However, the programme intended to convey the idiosyncratic appeal of his guide, which it did with less success. Time was tediously passed in squabbles with his wife, complaints about their conveyance — a dilapidated Calcutta taxi — and stilted conversations reconstructed for the cameras.

While Newby in print reads gloriously, his remarks recorded here often sounded odd and inappropriate; his observation that Calcutta is "one of the least glamorous places in the world" was married to pictures of the masses sleeping, washing, living and dying on the city's pavements. On balance, this documentary was best watched without the sound.

Celia Brayfield

## Engagement is broken

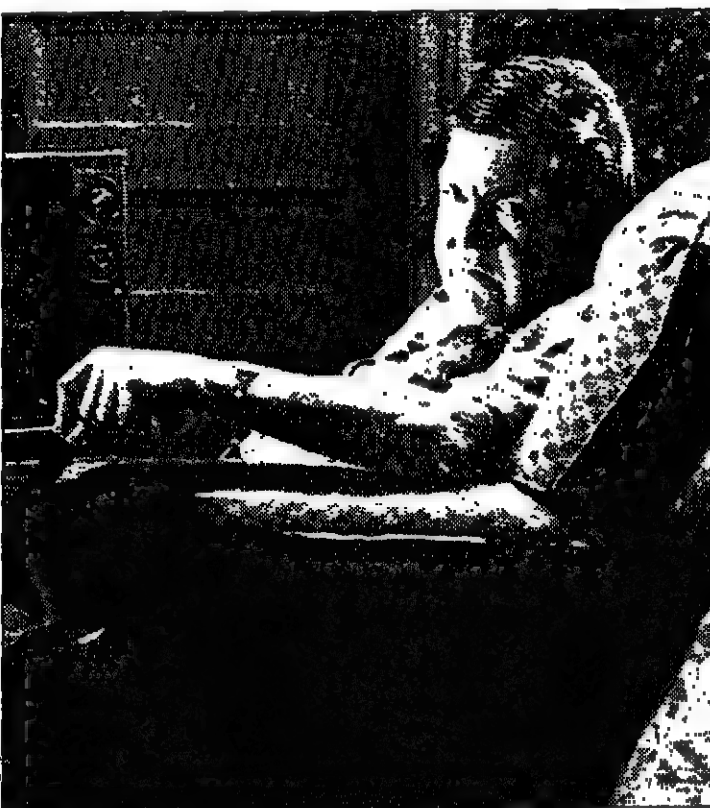
## CINEMA

Crocodile Dundee II (PG)  
Empire IWings of Desire (15)  
Lumière/Gate Notting HillThrow Momma From The Train (15)  
Odeon Leicester SquareMy Girlfriend's Boyfriend (PG)  
Renoir/Chelsea CinemaHidden City (15)  
Metro

If this sounds fey it is because it is. The script is by Wenders in collaboration with Peter Handke, and the characters talk in a fashion which would require close examination on the printed page to decide whether it is metaphysical and epigrammatic or just empty sonority (the balance seems to tip towards the latter possibility).

Despite all, his mastery of his craft still sustains admiration, even for the long two hours of this slight affair. Henri Alekan's camera captures the character and moods of Berlin; and Wenders makes fluid passages from the angelic to the earthly mode.

A sleeper success at the American box office, *Throw Momma From The Train* marks the directorial debut of Danny DeVito, who also co-stars with Billy Crystal, a well-

Pachyderm parent: Anne Ramsey in *Throw Momma From The Train*

known New York stand-up comedian.

Engaging and handsome, Crystal plays Larry, a novelist with acute writer's block and a hatred of his ex-wife, who has become a best-seller on the strength of a novel she stole from him. The diminutive, gnomish DeVito is Owen, the dumbest student in Larry's creative writing class, who suffers from the tyranny of a domineering monster momma.

Seeing Alfred Hitchcock's *Strangers on a Train* gives Owen the idea that he should kill Larry's wife for him, while Larry does away with Momma, thus effecting two motiveless murders. The

scheme, in which Larry becomes a wholly reluctant participant, inevitably goes disastrously wrong.

Even at a modest 87 minutes the comic possibilities of the idea are stretched rather thin; but Crystal proves a polished character comedian; and DeVito has some good throwaway moments as the infantile Owen: caught, for instance, playing with his toy train, or showing off the collection of coins that are souvenirs of happy outings with his regretted lost father. Both, however, are overshadowed by the pachyderm Anne Ramsey, thundering commands and abuse at her pitiful son.

In *L'Ami de mon amie*, Eric

Rohmer continues (and apparently concludes) the series of six "Contes et Proverbes" which was interrupted by the feather-weight *Four Adventures of Reinette and Mirabelle*. The proverb here is "The friend of my friend is my friend", a notion which is severely tested in the amorous adventures of four charming youngsters.

The shy and lonely Blanche (Emmanuelle Chaulet) befriends the outgoing and sociable Lea, apparently happily established with her amiably naive and athletic boyfriend Fabien (Eric Veillard), tries to set up Blanche with the sophisticated Alexandre (François-Eric Gendron). Love, however, takes its own willful course and effects a different ordering of affairs.

Rohmer loves his characters' unselfconscious chatter about their emotions, and their always unsuccessful efforts to hide their feelings from one another. He is fascinated by the petty politics of love and conveys that fascination; so that the final scene, contrived like the denouement of a comedy by De Musset, has a real thrill of delight.

The playwright Stephen Poliakoff makes his debut as writer-director with *Hidden City*, a film inspired by the State's growing obsession with secrecy. A statistician (Charles Dance) is inveigled by an unemployed film researcher (Cassie Stuart) into joining a clandestine search through the Ministry of Defence's secret stores and dumps, for old film footage that provides evidence of the cover-up of a disaster during early nuclear experiments. They attract the hostile attentions of the secret service.

The film contains some good ideas and is hauntingly photographed by the outstanding Polish cinematographer, Witold Stok.

David Robinson

## Sardonic sentimentality

## THEATRE

The Strangeness of Others  
Cottesloe

In *Apart from George*, Nick Ward produced a haunting theatrical poem on desolation and waste in which not only the characters, but also the landscape of the Fens, emerged as a living presence. In this new piece he applies the same method to a London setting: again drawing on the subliminally atmospheric music of Richard Heacock and directing continuously on-stage company to set the bare stage resonating with unanswered pleas and unresolved relationships. This time, though, poetry evaporates into the thumping cliché that London can be a lonely place.

A heap of rag stars to life and reveals itself as Dermot Crowley launching into mendicant chorus telegraphese. "Is it love you're looking for?" inquires a passing Irish hooker, followed by a distraught old dossier who has lost his

This Island's Mine  
Drill Hall

The really pernicious effects of Clause 28 will not be that a play as resonant and richly patterned as this by Philip Osment may find it hard to discover venues out of London, though for all we yet know it may. The danger will come when discouraged authors practise self-censorship and turn their creativity into other channels. Theatre will be seriously poorer in the absence of such powerful, tender and ingenious drama.

All the characters in this production by Gay Sweatshop have some connection with an old house off Finsbury Road, now owned by the middle-aged Miss



Characters in an urban void: Philip Voss (left) and Jonathan Cullen

blanket. A pair of Liverpool pimps smooch on, enraptured by the promises of the big city. It may be London, but it seems not only generalized but dated to the point of Victorian sentimentality; an impression that is strengthened by the arrival of Ward's plot.

One William Goodchild, a hard-faced MP with a secret life, has lost his wallet to the Irish girl. She takes it back to the hotel she shares with snarling, bedridden

old Trevor Peacock and her brutal pimp Charlie (David Bamber, smirking greasily in a leather jacket). From there, the tell-tale trophy begins a circuitous voyage involving most of the characters in a web that finally tightens round Goodchild's bull-like neck.

As a fable of moneyed hypocrisy unmasked by a fatal secret, it takes you right back to Dickens: except that the ethical climax is missing. Goodchild gets off the hook. The

bin wife (Suzy King) discovers how her American father (Elliott in another role) is sending unscreened blood to Africa; and the father sadly recalls an earlier, wartime visit to London where he fell in love with a young Viennese Jewess living off Finsbury Road.

These relationships emerge far more elegantly than I have made it sound, and Osment develops them by a skilful combination of narrative and dialogue: actors preface their scenes with a few lines that establish place and mood, often with an ironic emphasis, and the style works marvellously well, gathering the smaller scenes into the greater pattern.

Against expectation, the last link is left unjoined, and Margaret

pathetic lovers split up when the boy finds a good job. The old dossier dies and gets a nice clean blanket.

Instead of a story of virtue rewarded, there is a reassertion of isolated egoism all round. No matter how close you may be to others, they remain strangers. Dickens is somewhat less sentimental than that.

The infuriating thing is that Ward is also capable of extremely effective specific characterization; such as the MP's estranged brother (a lovely performance by Philip Voss), and Peter-Hugo Daly's slow-witted cop, a mother's boy last seen trying to tell her about a murder and being shut up because she is watching the television news.

The possibility remains that Ward wrote the piece as a sardonic return to Victorian values in one chilling scene, David Burke's Goodchild faces the TV cameras in the likeness of a Dickensian coal owner, and thunders, "Don't say we don't care": putting reassurance in the negative, and as a threat. Would there had been more along those lines.

Irving Wardle

Robertson's gorgeously throaty Miss R, raking the audience with her large eyes, announces the withdrawal of coincidence's long arm in a voice that combines storyteller's glee with the character's pain.

Osment's use of *The Tempest*, hence the title, to underpin some of the action is only partly successful. The black actor, forsaking his West Indian voice, is not claiming the Island for himself alone, as Caliban does, but stating that it has now become his homeland; as it became young Miss Rosenblum's, this difference is missed.

The performances by the company are a treat.

Jeremy Kingston

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## BOOKS

## Sphinx of the drama

ELIZABETH BARRETT BROWNING  
By Margaret Forster  
Chatto & Windus, £14.95

Browning, wrote Francis Thompson, "stooped and picked up a fair-voiced soul that lay rusting in a pool of tears", and this legend became enshrined in Rudolph Besier's popular melodrama, *The Barretts of Wimpole Street*. I hope that Margaret Forster's splendid, robust biography of Elizabeth Barrett Browning will prove equally popular and set the record straight; while Mrs Browning might have enjoyed the notion of herself as dramatic heroine, "rusting" would not have pleased her at all. Nor was it true. The invalid who, at 40, left a devoted, comfortably-off family for every whim, to run away with an impoverished poet five years younger than herself, may have been reclusive, but was nonetheless firmly established in the literary world of the day.

She numbered well-known authors and artists among her correspondents; she had dined with Wordsworth; above all, she could count on long and serious reviews of her published poetry. Her reputation was such that in her lifetime her long narrative poem *Aurora Leigh*, now largely unread because largely unreadable, was rated far above her husband's evergreen *Men and Women*. Sickly and frail as she was, by 1845 she was leading a life very much to her liking, her father's possessive love entirely reciprocated by his equally demanding daughter. Mr Barrett may have been a domestic tyrant, but Elizabeth knew exactly how to manipulate him; how else could she have managed to conceal a year-long love affair, culminating in an elopement that even her beloved sisters did not suspect?

Elizabeth learned early about suppression and concealment. Life may have seemed idyllic for the 11 Barrett children in their country house in Herefordshire, but the aptly-named *Week End* (now offering weekend breaks for weary executives) isolated them also, so that Elizabeth was never to feel socially at ease. She saw her mother bear 12 children in 20 years, and die still young but exhausted. She watched her brothers, intellectually her inferiors, sent off to school to enjoy the

doubtful benefits of a traditional classical education. At puberty, when the reality of a woman's life impinged upon her vital intelligence, there began the series of mysterious ailments that were to dominate for so long. At 15 she began her life-long habit of taking opium, prescribed by doctors baffled by unidentifiable symptoms.

Often hysterical, almost certainly anorexic, Elizabeth depended for her emotional stability on the certainty of her father's devotion to her; and when she discovered another person who would take on the role of lover as well as protector, she transferred her affection with an ease that appears breath-takingly callous. Granted that she was swept off her feet by a passion that superseded all previous experience, and that Mr Barrett's reactions were all too predictable, nevertheless the poet who wrote so forcefully about human rights and responsibilities distorted her situation to her lover and betrayed her father's trust. Mr Barrett never opened her letters.

Margaret Forster makes no attempt to gloss over Elizabeth's selfishness, particularly in relation to her faithful maid Wilson, who endured for her mistress's sake undreamed-of discomfort and loneliness in foreign lands, and eventually gave up her own child in order to care for Elizabeth and her son. She portrays her unsparingly as glib, an easy prey to unscrupulous mediums, insensitive to the troubles of her friends, and ill-judged in friendships that appeared to offer the required adoration. Politically naive and an incorrigible gossip, she also wrote some appalling poetry: pretentious, arch, far too long.

And yet I could not put this biography down. I was as captivated by Elizabeth's complex personality as were all those who fell beneath her spell during her lifetime. For all her occasional silliness, she had a powerful intellect which she kept alive in most unpropitious circumstances. She had a mind of her own, and insisted on bringing up her son in ways that anticipated Dr Spock's advocacy of free development. She was incredibly brave, not only



ELYN BRYD HART

in her early illness and its horrifying treatment, but during traumatically late miscarriages. Once she had given her heart to Browning, her allegiance never wavered, although I have often wondered how she felt on reading *Two in the Campagna*. The power of their love remains unimpaired by sentimentality, and lasted truly for better and for worse, for richer, for poorer, in sickness and in health. They never lost their admiration for each other's work, and they never stopped talking and laughing together, with each other.

Isabel Raphael  
on the poetic  
and puzzling  
Muse behind  
the romance  
of Wimpole  
Street saga  
reassessed

The energy and enthusiasm that emanated from those huge eyes and that bird-like body must have entranced and invigorated all who knew her. She may have been a monster of egotism, but to those who were close to her she was irreplaceable. Certainly no one filled the gap she left in either her father's or her husband's lives.

If it is a test of a good biography to send the reader hot-foot to the subject's works, Margaret Forster has succeeded triumphantly; I

themselves and the anti-Semitism of almost everyone. Implicit throughout the book is the extent of Rothschild's success against terrific odds, even if they have only one peerage in the family to compare with Barings' five. Barings too had powerful enemies — there are vitriolic quotes from Cobden, while this newspaper seems to have had it in for the house over generations.

This is corporate history at its best: around family and firm much political, economic and social history is injected painlessly into the reader. Cleverer still, even if the typical day in the life of a banking Barings is not spelt out, the excitement of merchant banking are deftly demonstrated. Think of the pleasure of taking a turn on the Louisiana Purchase (Barings actually briefly owned Louisiana before on-selling it), of retaliation for an 18th-century bit of Castanove sharp practice, of foreign travel and top level politics, not to mention cornering the markets in quicksilver and cochineal. Such things are fun; it must have been a great career, even for non-relations, to do them in what comes across from Mr Ziegler's chronicle as a nice house, comparatively free from the stereotypical merchant bank's in-fighting and house politics.

## Bank of wild time

Kate Mortimer

THE SIXTH GREAT POWER



Barings: 1762-1929  
By Philip Ziegler  
Collins, £17.50

blackballing from gentlemen's clubs. The slowness of the social climb from trade and money-lending is well illustrated, as is the equal pomposity and snobbishness adopted by the climbers

## Historical moralities

FICTION

Stuart Evans

GIRL IN A TURBAN

By Maria Morazzoni  
Translated by Patrick Creagh  
Collins Harvill, £9.95

PEKING

By Anthony Grey  
Waldenfeld & Nicholson, £12.95

MOTHER LONDON

By Michael Moorcock  
Secker & Warburg, £9.95

NOTHING FOR YOU, LOVE

By Helen Muir  
Gollancz, £10.95

BLUE EYES, BLACK HAIR

By Marguerite Duras  
Translated by Barbara Bray  
Collins, £10.95

London from the material devastation of the blitz to the moral devastation of the present.

Mr Moorcock punctuates a flowing narrative with italicized passages of identifiable interior monologue, genuine stream of consciousness easily assimilable into the focal character, and sheer raving, unattributed but sometimes recognizable as the voices within and without the afflicted trio. Most readers will accept the confusion of participating in the turbulence of lives courageously pursued in a huge city during years of flux and reflux.

Like ground elder, feminism sprouts persistently in the gardens of clever fiction. Helen Muir's outcrop is assertive enough though comparatively mild. A disenchanted, middle-aged woman retires from her feckless, eccentric husband to the bourgeois Liverpool of her roots and a dying reprobate uncle. There she finds herself entwined in the past and present of a labourer's farce, which ends with a twist of whimsy that no reader might have had the diligence to expect.

In Marguerite Duras's little book a man and a girl are in love with the eponymously endowed, inevitably indistinct, hero, ill met in some grey seaside resort. She too has black hair and blue eyes. He is (perhaps) a pervert; she is (perhaps) a whore. They are (perhaps) living out a fantasy of frigid imperfection or coy deviance. They weep a lot. The author promises that her story has "its laughter, its agony, its deserts". Just deserts, much agony. No laughs.

## Flow gently old Cherwell

NOVEL  
OF THE WEEK

Victoria Glendinning

WHERE THE RIVERS MEET

By John Wain  
Hutchinson, £12.95

It's 35 years since the publication of John Wain's famous first novel, *Happy Days*. He might have called this new one *Wander On Up*, since it's a long, meandering account of upward mobility — social, intellectual, and sexual. Young Peter Leonard's father keeps a pub at Osney, just outside Oxford. It is 1930 when Peter, to the bewilderment of his family, wins a scholarship to read history at the university.

The book is about Oxford just as much as it is about Peter; and the detailed re-creation of the quieter, smaller, more snobbish city of the 1930s is its most memorable aspect. The narrative is in the first person, with Peter the mature historian reminiscing. The rivers of the title are the Thames and the Cherwell, which flow into one another at Christ Church Meadow. Past and present flow into one another too. A great many sentences contain the words "in those days". In those days, to take a few examples, there were stillaries in the fields by Ifley Lock, every young man had a suit, European countries were properly foreign, the ring roads and housing estates round Oxford were not yet built. The older Peter dwells in a somewhat maudlin way on "my youthful body, my strong young mind". At the same time we are experiencing the adventures of that youthful mind and body directly; this double vision is awkward to bring off.

It's not only the rivers of past and present that meet. There are Peter's incompatible worlds — the university and the Osney pub. There is town and country — for in 1930 the unspoiled woods and fields take over as soon as Peter cycles out of the town. There is the Oxford of the colleges, and the new Oxford of Morris Motors, where Peter's brother Brian works. There is the painful question of class. And there is the division between Peter's intellectual and his sexual life, which he cannot bridge. None of these conflicts is resolved in 563 pages. As a clever girl student says to Peter about his

history essay, he (like his creator) seems to be stirred up and yet not to know in which direction to go. Peter is introspective, ingenious, insecure, rather priggish. He recognizes "style" but knows he does not have it. He is deeply serious about his work, and gets a First. He is also obsessed by sex. When he is not thinking about the 14th century, he is trying to get laid, and the inconvenient liveliness of what he calls his *membrum virile* is a major topic.

University girls are either too smart or too dowdy. His first intoxicating experience is with an erotically gifted town girl who works in a shoe-shop in Cornmarket Street. Then he comes to an arrangement with Heather, a farmer's daughter, "willing to part with her knickers on a regular basis". Heather gets pregnant, and our hero is trapped.

Some of Mr Wain's writing is coarse and clumsy. He repeats himself. Much of his dialogue is wooden. Yet his intensity has created a world. *Where the Rivers Meet* is not a stream of consciousness but a stream of sometimes inconsequential incidents. The dogged, riverine pace of the narrative may be illustrating Peter's point that trivial events seem like real events when you understand nothing about anything. You have to float on the slow current of this novel, and then it works on you in spite of yourself, building up involvement through a process of accumulation. It's the first volume of a trilogy which may turn out to be a navigable roman fleuve.

## NEW BOOKS

The Literary Editor's selection of interesting books:

*Between Heaven and Charing Cross*, by Bridget M. Boardman (Yale, £19.95) Literary biography and reassessment of Francis Thompson.  
*Debutant's Great British Families*, by Hugh Montgomery-Massingberd (Webb & Bower/Michael Joseph, £15.95) Lively and authoritative genealogical histories and pictures of the nobles and "old" families.  
*George Groux*, by M. Kay Flavell (Yale, £29.95) Illustrated biography of the sabre-toothed satirical German-American painter and caricaturist.  
*History and Values*, by Frank Kermode (Oxford, £15) Literary philosophy and politics by old pro returning to literature of his youth.  
*Peasant — Citizen and Slave*, by Ellen Meiksins Wood (Verso, £22.95) Polemical thesis that the basis of Athenian democracy was not a slave economy, *la de Se Croix* and Marxist history, but free citizen labour.  
*Robert Harley*, by Brian W. Hill (Yale, £25) First full biography of the pioneer of our parliamentary government after the Glorious Revolution.  
*The Medieval Machine*, by Jean Gimpel (Widdowson House, £14.95) Augmented second edition of seminal work arguing that the Middle Ages had their Industrial Revolution first: apogee on decline of the West.  
*The School of Genius*, by Anthony Storr (André Deutsch, £12.95) Shrink's unconventional thesis that solitude can be creative, not unhappy.  
*The Studios of Paris*, by John Milner (Yale, £25) Life and work of the forgotten artists between 1880 and 1914, when Paris was Capital of Art.  
*The Unknown O'Neill*, edited and annotated by Travis Bogard (Yale, £29.95) Unpublished or unfamiliar writings for centenary of his birth.  
*Thinking Faces*, Photographs 1953-1979, by Janet Stone (Chatto & Windus, £13) Remarkable public and private faces of friends of the Stones, who gathered moss of the intelligentsia and cultural worlds.  
*Vienna A Travellers' Companion*, selected and introduced by John Lehmann & Richard Bessett (Constable, £14.95) Eye-witness impressions of the city, *gemütlich* and self-satisfied, arranged topographically.

## TLS/Cheltenham Literature Festival POETRY COMPETITION 1988

for an unpublished poem of up to fifty lines, in English

## JUDGES

FLEUR ADCOCK, A. S. BYATT, TOM PAULIN and, from *The Times Literary Supplement*, Alan Hollinghurst (Deputy Editor) and Alan Jenkins (Poetry Editor)

ABOUT FIFTY SHORTLISTED POEMS PUBLISHED ANONYMOUSLY IN THE TLS FOR A READERS' BALLOT

## PRIZES

Readers' choices £500 £250 £100  
Judges' choices £500 £250 £100  
and subsequent publication in the TLS

Closing date for entries July 29

For details and entry forms, send a stamped addressed envelope or International Reply Coupons to: Poetry Competition, Town Hall, Cheltenham, GL50 1QA, England.

Organized as part of the Cheltenham Festival of Literature, October 2-16.

PREVIOUS WINNERS INCLUDE:  
JOHN FULLER, SEAMUS HEANEY, DEREK MAHON, EDWIN MORGAN, RICHARD MURPHY, SYLVIA PLATH, CRAIG RAINE.

The espionage thriller of the year

## NIGHT SOLDIERS ALAN FURST

Stripped of nationality, they would fight anyone's war.  
They were the wild cards in the international power game, Moscow-trained spies fleeing Stalin's purges. Their only hope was survival — against impossible odds.

THE BODLEY HEAD £11.95

Here the intricacies of his personal life interweave with historical tumult in a sometimes melodramatic but nonetheless moving chronicle. The long inward march into the spirit which will perhaps eliminate such insults to humanity is the author's most desirable theorem. This, however, is put forward in a scarcely credible exchange between Mao Tse-tung and the central character, when the Chairman, a bloated shadow of the inspirational leader, has become a sick and paranoid demagogue determined to hold on to and bequeath power. In these encounters the writing becomes stilted, prolix, as it does in similar meetings with real figures. In other passages a self-conscious lyricism, sometimes sentimental, seeps into an otherwise purposeful, profoundly sincere theme. Grand soap opera, perhaps. Deep, not at all soapy, waters.

*Mother London* is rich, entertaining, and anarchic, written with sustained brilliance, mainly about the lives of three endearingly deranged people who believe that they possess paranormal powers. They have all submitted to psychiatric care. The tapestry of their lives is sketched around their relationships with one another, their contingency with others, most of all with the inferno, purgatory, and elusive paradise of







## TELEVISION AND RADIO

Compiled by Peter Dear  
and Janet Crumble

## BBC1

- 6.00 **Celestial AM**, News headlines, weather, travel and sports bulletins.
- 6.35 **The Massacre Club in Rule** (Em and Weep (b/w)). 6.35
- 7.00 **Breakfast Time** with Jeremy Paxman and John Stapleton. Includes national and international news at 7.00, 7.30, 8.00 and 8.30; weather at 7.25, 7.55 and 8.25; regional news and weather.
- 8.00 **News and weather** followed by **Dallas**. Jenna is released on bail and Pam receives news of Mark (r). (Coefax) 9.50 **Lyn** **Stranger** (r). (Coefax) 10.00 **News and weather** followed by **Small World**. Today's programme in the series on model makers and collectors focuses on Arthur New who makes figurines in miniature (r). (Coefax) 10.15 **Coastal**. The **Coastal** (r). (Coefax) 10.30 **Children's BBC**. Andy Crane with programme details and birthday greetings followed by **Peter Rabbit**, presented by Carol Chell and Wayne Jackman (r), and **Paddington** (r). 10.55 **Five to Eleven**. Robert Glenister with a reading.
- 11.00 **News and weather** followed by **Your Mind in Their Hands**. In the fifth programme of his series on mental illness treatment in the National Health Service, Dr. Alan Marland Davies examines schizophrenia (r). 11.30 **On the House**. Home improvement series (r).
- 12.00 **News and weather** followed by **The Animals Roadshow** visits the oldest cat club in the world (r). (Coefax) 12.40 **Cartoon Double Bill** (r). 12.55 **Regional news**.
- 1.00 **One O'Clock News** with Philip Heyman. Weather. 1.30 **Neighbours**. Will Charlene tell Madege what happened on her first day at work?

## BBC2

- 6.55 **Open University: Facts Don't Speak for Themselves**. Ends at 7.20. 9.00 **Coefax**.
- 11.00 **Daytime on Two**: shadow shapes 11.15 **Schoolchildren's projects** 11.35 **What makes schoolchildren laugh?** 12.00 **Coefax** 12.25 **Growing up in 1988 Britain** 12.50 **The second of a two-part Viking drama** (subtitled).
- 1.30 **King Roger** (r). 1.55 **What's Inside?** presented by Fionnula Bennett (r). 1.30 **Music Time**. A song describing a Japanese ceremonial meal (r).
- 2.00 **News and weather** followed by **Watch**. A visit to a poultry farm. 2.15 **Edgar Reitz's "Heimat"** (r). 2.40 **Wimbledon 88**. Live action from day four of the championships, presented by Harry Carpenter. Includes news and weather at 3.00 and 3.50. (Coefax)
- 8.00 **Operation Raleigh**. This third of six films made by a team from the London International Film School captures the scenic beauty

## BBC2

- of Fiordland on New Zealand's South Island. (Coefax)
- 8.30 **Nature** presented by Michael Burk. Items on the storage of unwanted nuclear waste and whether or not furs made from leg-trapped animals should carry a warning label.
- 9.00 **The Travel Show** presented by Penny Junor. Reports on the Turkish holiday resort of Bodrum; on how a blind mother of three enjoyed a day's cycling; and on Matthew Collins on a special assignment in Europe.
- 9.30 **Edgar Reitz's "Heimat"**. A profile of the Jerusalem-born academic, now Professor of Comparative Literature at Columbia University, living in New York with his wife and two children.
- 10.25 **Edgar Reitz's "Heimat"**. Russell Davies talks to Edgar Reitz about his film *Heimat* which begins a re-run on Saturday (r).
- 11.55 **Newsnight** 11.40 **Weather** 11.45 **Open University: Weekend Outlook** 11.50 **The Time** Holmes. Ends at 11.55pm

## BBC2

- Home Country 10.30-1.00 **John** 1.30-2.30 **Chris** 2.30-3.30 **Chris** 3.30-4.30 **Chris** 4.30-5.30 **Chris** 5.30-6.30 **Chris** 6.30-7.30 **Chris** 7.30-8.30 **Chris** 8.30-9.30 **Chris** 9.30-10.30 **Chris** 10.30-11.30 **Chris** 11.30-12.30 **Chris** 12.30-1.00 **Chris** 1.00-2.00 **Chris** 2.00-3.00 **Chris** 3.00-4.00 **Chris** 4.00-5.00 **Chris** 5.00-6.00 **Chris** 6.00-7.00 **Chris** 7.00-8.00 **Chris** 8.00-9.00 **Chris** 9.00-10.00 **Chris** 10.00-11.00 **Chris** 11.00-12.00 **Chris** 12.00-1.00 **Chris** 1.00-2.00 **Chris** 2.00-3.00 **Chris** 3.00-4.00 **Chris** 4.00-5.00 **Chris** 5.00-6.00 **Chris** 6.00-7.00 **Chris** 7.00-8.00 **Chris** 8.00-9.00 **Chris** 9.00-10.00 **Chris** 10.00-11.00 **Chris** 11.00-12.00 **Chris** 12.00-1.00 **Chris** 1.00-2.00 **Chris** 2.00-3.00 **Chris** 3.00-4.00 **Chris** 4.00-5.00 **Chris** 5.00-6.00 **Chris** 6.00-7.00 **Chris** 7.00-8.00 **Chris** 8.00-9.00 **Chris** 9.00-10.00 **Chris** 10.00-11.00 **Chris** 11.00-12.00 **Chris** 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Market news on Stockwatch yesterday included:

- Hunter (02170) gained 57p; Pittard (01603) fell 27p on a profits warning; rumours of French interest took Dawson International (02695) up 26p.
- Recent additions include: Dauphin 03167; Natfathom's Holdings 14p; pre 03137; Great Southern 6.75p cum dividend pre fully paid 03172).
- Calls charged at 5p for 10 seconds peak, 12 seconds off peak, including VAT.

For details, page 26.

**Strategic investor:** Sir Eric Sharp, C&W chairman, yesterday (Photograph: Nick Rogers)

**Comment, page 27**

loan to me — well over a year ago. The money went to James Ferguson on a back-to-back arrangement."

\* Re-arrange capital

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concerning its shareholdings in Lorrho. Lorrho claimed House of Fraser had failed to make adequate disclosure.

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## Call for EEC's stock markets to show unity

By Colin Narborough

Mr Stephen Raven, who heads the Stock Exchange's planning team on the single European market, yesterday called on Europe's leading exchanges to form a united front, to create an important force in the world securities market.

Such co-operation would provide enormous scope for developing an integrated European stock market with about 27 per cent of world market capitalization, compared with Japan's 36 per cent and the US's 34 per cent, he told a London conference on European harmonization in financial services.

While he did not anticipate a common European stock market to emerge concurrently with the single market after 1992, Mr Raven said it would be in place by the end of the century. The political and economic pressures that led to the creation of the International Stock Exchange and the Financial Services Act could now be seen working for an integrated European securities market.

But governments and regulators had to guard against over-regulation, a mistake already made in Britain, he said. He also hoped that national

authorities would not try to frustrate a truly integrated European securities market.

He said there was cause for concern in Community reciprocity rules, which could lead to disputes with the US arising from American law barring banks from trading in securities.

Mr Raven said Europe also had a problem over the breadth and depth of its domestic markets. Faced with the sheer size of the US and Japanese markets, it was essential for Europe to act.

As the single market developed, more and bigger mergers were likely in Europe, making it increasingly difficult for single exchanges to provide an adequate secondary market and to distribute their product domestically, he predicted.

Mr Raven foresaw the time when there would be strong links between screen-based pricing systems in London, Paris, Brussels and other European centres, giving scope for the creation of an intermarket trading system, quoting prices for blue-chip companies such as ICI, BMW, Peugeot and KLM.

## Fuller plans scrip issue

By Joe Joseph

Fuller, Smith & Turner, the London-based brewer, yesterday announced plans to raise £5.81 million by a rights issue of shares, a move which would increase the company's market value to £49.05 million.

The company is planning a two-for-three scrip issue.

The profits advance was helped by higher beer vol-

umes, the successful launch of Fuller's K2 lager and improving returns from the group's managed houses and off-licences.

But the rise failed to match the rate of growth in the first half. A final dividend of 3.8p is being paid out of increased earnings of 29.27p (25.04p) a share. The total distribution is 6p, up from 5.1p for the previous year.

## Cable & Wireless wins back favour with a £356m profit

TEMPUS

After a love affair with Cable & Wireless, the City analysts lost heart in the post-crash period. Much emphasis was given to slower growth plus political risk in Hong Kong, the change from monopoly to heavy investment in competitive new areas and jam tomorrow from Mercury.

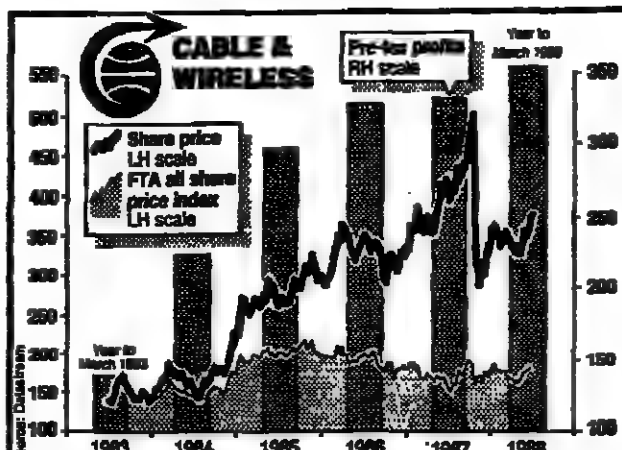
But C&W has been winning back favour. The shares had risen 30p to 375p in three months before profit-taking yesterday morning. After an analysts' meeting, they stormed back to 379p.

There were plenty of good surprises. Pretax profits at £356 million were usefully above most forecasts and C&W has joined the welcome new trend by raising its dividend to 6.65p net. The yield is still only 2.3 per cent. But that is a declaration of intent at a time when the jam is coming more quickly than expected.

Mercury moved into profit around the end of 1987, so that a half-time loss of £10 million became only £11 million at full time. Monthly turnover rose to £7 million in March and should top £100 million in the full year. Growth remains spectacular and investment still runs at £200 million.

Sir Eric Sharp, the chairman, expects Mercury to provide at least 30 per cent of profits by 1992, which suggests that analysts' forecasts of more than £200 million then are grey rather than blue sky.

Hong Kong remains the big earner. Only "losses" from currency changes of £49 million out the Far East contribution from 77 to 72 per cent. But the 5 per cent sterling growth in profits should not be confused with growth on



the ground of 17 per cent in turnover and 26 per cent in after-tax profits, with aircraft leasing deals cutting the tax charge. Hong Kong line installations were up 12 per cent and outgoing calls by 45 per cent in the first two months of 1988-89, hardly a slowdown.

The currency play is now just as likely to benefit C&W's sterling earnings as to keep them down as the US dollar, to which the HK dollar is still tied, regains some respectability. High Hong Kong profits also allow record investment from internal cash flow.

The shares are now rated at 15.8 times earnings before extraordinary items, a premium rating for a premium company. This is now a world-scale stock and only a worldwide stock market slide is likely to knock it for long.

## Charter Consolidated

Charter Consolidated is beginning to sound like a British Rail advertisement with its bi-annual cry: 'We're getting there. In the year ended

March, the group certainly made further headway with pretax profits up by 31 per cent at £55.4 million, net earnings ahead from 29.6p to 35.8p a share and - after a miserable one-fifth increase in the interim dividend - a much fatter final payment.

In cold break-up terms Charter is an attractive animal. Of its March 31 net worth of 405p a share, its 37.8 per cent stake in Johnson Matthey accounted for 203p, its cash holdings for 108p, the Minorco stake for 46p, and the 74 per cent stake in Cape Industries for 48p.

However, Charter's shares will continue to trade at a hefty discount to net worth (yesterday there was a 27.1 per cent gap between the share price and current net worth of 480p a share) until the group is seen - or at the very least, perceived - to be more visibly active. For a group which was sitting on gross cash balances at March 31 of £188 million, the world should be its oyster.

The shares will also be hamstrung by the strategic 36 per cent stake held by Minorco, the international financial group closely asso-

ciated with Anglo American and De Beers, which itself moves in mysterious ways.

Charter's smart year-on-year profit increase owes much to continuing improvements at Johnson Matthey, which brought Charter £22.7 million at the operating level, and a stronger performance at Cape Industries.

Charter was able to improve from 14.6 per cent to 18.5 per cent the return on capital employed at its operating companies. However, the operating profits per share (up from £43.6 million to £49.9 million) and which on a re-stated equity-accounted basis now include Johnson Matthey) reflect a mixed bag.

Charter's engine will again chug forward this year and there should be more rewards to come from its Johnson Matthey holding to ensure further profits growth. The current yield of 5.5 per cent lends further support to the shares, which on income grounds and hopes of greater activity remain a hold.

## Christian Salvesen

The way Christian Salvesen puts it, when it comes to storage and distribution, the balance of power has shifted decisively away from the manufacturer to the retailer. It is on this fundamental fact of business life that Christian Salvesen has based its growth, earning a fairly powerful position for itself in the process.

But, of all the markets the group operates in, it is really only one of Britain. In continental Europe especially, the distribution business is signifi-

cantly less sophisticated than it is here.

West Germany, for example, is in a similar situation to Britain half a dozen years ago. There, the manufacturer is largely responsible for storage and distribution, a highly inefficient system which usually results in queues of lorries outside the retail store, each waiting to deliver a small load. Salvesen's way is for manufacturers to deliver to its central warehouse, where it sorts by customer, delivering to the customer by the lorry-load.

The system is even more archaic and the group is justifiably proud of having been awarded a contract for a central warehouse to serve the South of France.

Continental Europe, therefore, represents a big opportunity for the group which it plans to exploit with an aggressive programme of capital investment and acquisition. This year, its planned capital expenditure, excluding acquisitions, is £60 million, which should leave it with gearing still under 10 per cent.

The balance sheet, therefore, gives plenty of scope for making some fairly big acquisitions.

The outlook for the current year is good. The problems in California, for which a poor fruit season was only partly to blame, have been sorted out with a change of management.

Last year's \$1.5 million (£800,000) loss should be turned round to a small profit if the 50 per cent rise in bookings taken so far is anything to go by. And the omens for the pea harvest, due to begin in the next few days, are good.

Pre-tax profits should reach £55 million.

## Dares in property portfolio reshuffle

Dares Estates, the property investment group, has bought the head office of Olympia and York, the developer of Canary Wharf, as part of an £80 million-plus package of deals announced yesterday.

The biggest is the Olympia and York acquisition. Dares is paying £25 million to Electricity Supply Nominees for the building in Great George Street, off Parliament Square. It is paying £22.5 million to the Gestetner Pension Fund for a parcel of freehold and leasehold properties in the West End currently producing an annual income of nearly £1 million.

In a major reshuffle of its investment portfolio, Dares is selling properties worth £18.5 million and re-investing the proceeds with the acquisition of City House in the City, and Thomson House in Farnborough, for £13 million. And Dares is paying £7 million for the South Wales-based Hughes property development group.

## Latham ahead

James Latham, the timber merchant, increased pre-tax profits from £2.07 million to £2.58 million in the year to March 31, with turnover up from £43.2 million to £53.71 million. A final dividend of 6p makes a total of 9.5p (8.25p).

## Clayform bid

Clayform Properties' £89.5 million bid for Stead & Simpson, the shoe retailer, has been extended until July 1. Clayform currently speaks for 30.02 per cent of ordinary shares and 11.16 per cent of A shares. It is offering £12 per ordinary and 125p per A share.

## BWD tumbles

BWD Securities, the Yorkshire-based stockbroker floated on the Unlisted Securities Market in April, took a drop in profits from £1.29 million to £516,000 in the half-year to May 31. Commissions and fee income tumbled by £1.34 million from £2.94 million to £1.40 million.

## IMI purchase

IMI, the diversified industrial group, has agreed to buy the New York-based Conax Buffalo Corporation for \$33 million in cash. Conax is a leading maker of specialized temperature sensors and sealing devices for intensive service applications and extreme working environments. In 1987 Conax had sales of \$17.6 million and pre-tax profits of \$4.4 million.

## OEM notice

Office and Electronic Machines is paying no dividend for 1987. A report on the Stock Exchange's Topic service on Tuesday wrongly showed an unchanged dividend of 8.5p a share.

## Brookmount could cash in on project

By Cliff Feltman

Brookmount, the property developer, stands to make large profits from a huge building scheme in one of the most sought-after areas of the South-east.

The USM-listed company, which yesterday announced a sharp rise in profits, is playing a key part in the projected £250 million redevelopment project in Weybridge, Surrey.

"Residential development is one of the options we are looking at, but the final decision has not yet been taken and will depend on council planning considerations," said Mr Brian Craig, the chief executive.

Brookmount is a partner with Trafalgar House and British Aerospace in developing the 340-acre site, which incorporates unwanted indus-

trial land and the Brooklands motor racing track.

The scheme would include business, residential, retail and warehousing facilities.

Brookmount reported pre-tax profits of £5.2 million for the year to March 31, an increase of £3 million. During the year it bought a clutch of properties from Trafalgar House - which is now a 23 per cent shareholder in the company - sharply raising the rental income.

However, Brookmount is now on the verge of selling some of the properties, such as the Ambassador House building in the City, to cash in on the demand for office accommodation.

Net assets increased 58 per cent to £21p and the company is paying a final dividend of 3.5p.

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Turnover	932.4	912.9
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Profit attributable to shareholders after extraordinary items	260.5	215.4
Dividends	67.9	56.5
Earnings per share	24.0p	22.0p
Dividend per share	6.65p	5.55p
After tax return on average net assets	23.8%	23.4%

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- Earnings per share increased by 321%.
- Capital expenditure increased by £1,400m.
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## Cash-rich

By Colin Campbell

The wedding of the two most powerful men in the City, Lord and Lady Congdon, has been a landmark event. The couple, who have been married for 20 years, are celebrating their golden wedding. The wedding was held at the Grosvenor Hotel in London. The bride, Lady Congdon, is 65 years old and the groom, Lord Congdon, is 68. They have four children and 12 grandchildren. Lord Congdon is a member of the House of Lords and has been a member of the Conservative Party since 1964. Lady Congdon is a member of the House of Commons and has been a member of the Conservative Party since 1979.

## Congdon's debt burden

The wedding of the two most powerful men in the City, Lord and Lady Congdon, has been a landmark event. The couple, who have been married for 20 years, are celebrating their golden wedding. The wedding was held at the Grosvenor Hotel in London. The bride, Lady Congdon, is 65 years old and the groom, Lord Congdon, is 68. They have four children and 12 grandchildren. Lord Congdon is a member of the House of Lords and has been a member of the Conservative Party since 1964. Lady Congdon is a member of the House of Commons and has been a member of the Conservative Party since 1979.

## Final shot

The Prince of Wales, who has been in the hospital since 1992, has been given the go-ahead for a final shot at the national Stock Exchange.



# Harrisons & Crosfield pays £83m for Magnet division

By Alexandra Jackson

Harrisons & Crosfield, the chemicals, building supplies and commodities company, has emerged as the buyer of Southern-Edwards Magnet's timber merchant business.

H&C is paying a net price of £83.3 million, after adjusting for borrowings, dividends and various costs. The deal will be funded primarily by a Euro-sterling issue of subordinated convertible bonds, the details of which have yet to be announced. The balance will be covered by borrowings.

The assets acquired comprise 39 outlets in this country and four in The Netherlands. Sales last year were £99.9 million and capital employed is £49.1 million. The trading profit of the assets acquired in the year to end-March was

£11.5 million before central overheads, estimated to be about £2 million.

H&C is buying the business on an historic exit price/earnings ratio of around 14 times, about twice the rating of the builders' merchant and timber group Meyer International, and several percentage points above Magnet's historic p/e ratio.

The price is considered to be high, given the essentially cyclical nature of a timber importing/wholesaling business. Magnet had put the business up for sale some months ago and received several dozen inquiries. However, it is understood that a number of potential purchasers well established in this field, such as Hillsdown Holdings and

Meyer International, were not prepared to pay such a high price.

Timber and building supplies accounted for 14 per cent of H&C's trading profits in 1987. The division supplies the trade and is benefiting from the overall buoyancy of the construction market.

The northern emphasis of the Southern-Edwards branches complements H&C's existing building supplies business well, according to Mr George Paul, chief executive of Harrisons & Crosfield. The enlarged business, to be renamed Harros, will have 137 outlets and nationwide coverage.

Magnet will continue to supply Southern-Edwards with door and joinery products

from its manufacturing facility.

In the past few years Magnet has been concentrating on core activities, the manufacture and retailing of timber products. The proceeds of sales will help Magnet's store development programme. It plans to add 30 outlets this year, taking the selling space up to 1.2 million sq ft.

Mr Paul, commenting on current trading at H&C at the company's annual meeting yesterday, said: "The outlook for the remainder of 1988 is most promising, and I feel sure the shareholders will be pleased."

Magnet shares rose 3p to 240p while Harrisons & Crosfield's rose 9p to 651p.

## Payout to Lloyd's names reduced

By Joe Joseph

Lloyd's 33,000 names are reassessing the outlook for their investment in the top London insurance market after suffering the first cut in their payout for several years and a sharp rise in the number of syndicates that have left their accounts open.

First figures for 1985, the latest year for which accounts are filed, show names received a reduced average cheque of £586 for £10,000 underwriting capacity against £631 in 1984. In 1985, average capacity was about £190,000 per name.

Worst hit were members of non-marine insurance syndicate number 384 run by Mr Graham Potter, chairman of the Aragon Agencies. The syndicate's 633 names face bills of £3,861 per £10,000 share. Mr Potter has given up his position as underwriter for the syndicate amid allegations that he breached Lloyd's rules by accepting an insurance risk in 1984 but holding over the writing until 1985.

The setback, underpinned by ballooning claims on American long-tail insurance against asbestos and environmental pollution, throws doubts on hopes that 1985 would extend the recovery in the insurance cycle and that 1986 would be a vintage year.

Mr Anthony Haynes, chairman of the Association of Lloyd's Members, said: "We had expected to be on the upward curve of the insurance cycle in 1985, but we had a hiccup. A 5.9 per cent return isn't very exciting."

But he said what most worried names was the rise of 30 in the number of syndicates leaving their 1985 account open. At the end of last year, 83 syndicates had open years, with a total of 106 open years between them. Of these 14 have ceased underwriting.

"These open years are very worrying," said Mr Haynes. "It means the underwriter does not know when it will all end. Some names won't know their result for 20 years and cannot leave Lloyd's if they want to."

Of the 372 syndicates operating in 1985, with net underwriting capacity of £4.86 billion, 289 made profits, 83 made losses. Best performer was non-marine syndicate 45 run by Bankside, which gave its 199 names a net profit of £5,144 per £10,000 share.

Total profit received by names rose 20 per cent to £285 million in 1985. Their reduced cheques reflected the fact that 63 per cent of allocated capacity was written in 1985 against 78 per cent in 1984.

## Questions Sir Philip must answer today

Sir Philip Harris duly broke his silence over a possible bid for his Harris Queensway group as exclusively forecast in these pages yesterday. It is unlikely that shareholders will find it satisfactory either in form or content. The news that he has set a two-week deadline on negotiations with a consortium headed by Mr James Gulliver is helpful, if only because it will resolve one of many uncertainties over the future of the group. But Sir Philip's decision to cite these negotiations as grounds for making no further comment at today's annual meeting of shareholders is scarcely adequate. Unless Sir Philip decides to relent and furnishes some answers today on matters of legitimate shareholder interest, yesterday's statement begins to take on the appearance of a gagging manoeuvre.

The most crucial of matters which deserve an airing at today's gathering is the existence or otherwise of the management buyout which is reputedly being assembled by Sir Philip himself. On this subject there has been no official confirmation. Long-suffering investors who backed Harris Queensway through the good times as well as the recent period of trauma are surely entitled to know whether or not there is likely to be an alternative offer should the Gulliver initiative fall before the winning post.

As recently as June 1, when shareholders received their annual report, Sir Philip pledged himself to

deliver information on further developments at the earliest possible time. It is hard to see why he should not confirm that he has appointed SG Warburg, the merchant bank, to act for him in negotiations with the company's adviser, County Natwest, nor give a progress report, however brief, of the current state of those negotiations, if indeed they are proceeding.

Shareholders would also like an update on the current attitude of GUS, which is crucial to the outcome of any bid for the group. With Sir Philip's own and family shareholdings and the continuing support of GUS, with a 23 per cent stake, he is in a position to effectively block any unwelcome approach. It was widely assumed until the recent run of disastrous profits that GUS played a supportive role to Sir Philip. Recent comments from GUS indicate that its stance has shifted.

Even more central to the dilemma facing shareholders is the matter of what alternative strategies are being developed should Gulliver walk away and Sir Philip's ideas of a fair buyout price differ widely from those of the company's advisers. There is a potential nightmare here. For, if Sir Philip is unable to produce an offer which County can recommend, shareholders will be locked into a position where there is no bid and a question mark over the top management's long-term commitment to the business.

## A tightening of policy

The Machiavellian explanation for the timing of yesterday's base-rate increase was that the Treasury, armed with advance knowledge of next Monday's trade figures, launched a pre-emptive strike to head off a sterling débacle.

The true explanation, however good or bad Monday's figures turn out to be, is probably more boring. The Treasury and the Bank of England decided a few days ago that rates needed to be increased, amid increasing signs of inflationary pressure in the economy — and a new Treasury forecast that shows inflation above the Budget-time projection. Yesterday was the first convenient opportunity.

The timing requirements were twofold. First, there had to be at least an element of surprise in the move. On Monday or Tuesday this would not have been the case. Yesterday, as money market rates eased and dealers were starting to look towards next Monday, the Bank was able to grab the initiative.

The second factor was that the Chancellor did not want to distract attention from the Toronto summit and, in particular, from his own initiative on sub-Saharan debt. If base rates had moved, the debt initiative might have had to take second place to an explanation of sterling and interest-rate policy.

Such an explanation would not have been that easy to arrive at. Until last week, the belief was of broad symmetry in policy — namely that base-rate reductions as sterling rose were being matched by increases as the pound came down. Yesterday's action takes us into rather different territory and represents an unequivocal tightening of policy.

The combination of 9 per cent base rates and sterling at DM3.15 amounts to a tighter monetary policy than we have had this year, including during the February-March sterling rise. It probably adds up to a tighter policy even than in the immediate pre-crash period of last year when, faced with similar concerns about inflationary pressures in the economy, the authorities pushed base rates up to 10 per cent, but at a far lower level for sterling.

The clear message, even though no one talks of targets or ranges for the pound, is that the authorities are now willing to tolerate a higher level for sterling than they were, although there is still a commitment to broad stability around this higher level. That was emphasized by some Bank of England intervention to restrain sterling after the base-rate rise. The one thing that was not wanted yesterday was for the pound to start shooting up to DM3.20.

## Dashing to the defence



The Dash brand name alone is "worth more than Berkertex is offering for the whole of our group" — that was the official response yesterday of Mr Alan Philpott, the chairman of Ellis & Goldstein, to the "derisory" £28 million cash bid by Berkertex. Mr Philpott, pictured yesterday by the Ellis defence document and a model wearing Dash clothing, insists the bid "cannot be taken seriously". Shareholders will today receive a copy of the defence document, which shows profits from the 258 Dash outlets alone have grown 35 per cent a year over the past four years, and were more than £3.25 million in 1987-88. The stock market appears to agree: the share price is 116p, against the 95p cash bid.

## Sales top £200m mark at Staveley

By Our City Staff

Staveley Industries, the minerals to electrical services group which owns British Salt, lifted pre-tax profits by 27 per cent to £18.1 million in the 53 weeks to April 2, with manufacturing being the only division to suffer a setback.

Group sales topped £200 million for the first time, reaching £205.5 million.

Mr Brian Kent, who took over as chairman last July, said the acquisition of a controlling interest in Weigh-Tronix of Minnesota and its subsequent merger with NCI, Staveley's Californian weighing machine subsidiary, continued to pay dividends.

Trading profits in the measurement division doubled to £7 million last year on sales of £49.5 million.

Improved results from mechanical and electrical services — trading profits rose from £2.7 million to £3.4 million — reflected the busy pace of activity in the South of England. The manufacturing division's trading profits slipped from £2.2 million to £1.9 million.

Although minerals continued to provide the lion's share of Staveley's income — trading profits were up £300,000 to £8.2 million — the company remains committed to diversifying away from minerals.

Earnings per share edged up from 15.97p to 16.10p despite a higher tax charge and a weaker dollar. The final dividend is being stepped up from 3.5p to 4p, making a total distribution of 5.7p.

## Cash-rich Charter ready to expand

By Colin Campbell

Charter Consolidated, the mining, manufacturing and investment group, was sitting on gross cash balances of £188 million at its March 31 year-end, and yesterday reiterated that it was on the lookout for "bolt-on" acquisitions and ways to expand its geographical net.

Mr Neil Clarke, chief executive, said, however, that Charter would spend its money "wisely" rather than rapidly to ensure further growth.

The group reported pre-tax

profits up from £42.2 million to £55.4 million, and raised its final dividend from 9p to 10.25p a share, making 14.5p (13p) for the year. The shares rose 2p to 350p.

Net asset value at year-end was 461p compared with 495p a share a year earlier. Latest calculations show net asset value has improved to 480p.

Charter owns Anderson Strathclyde, the Glasgow manufacturer of coal mining equipment, a 74 per cent stake in Cape Industries, various mining interests, and 37.8 per cent of Johnson Matthey.

Mr Clarke said the programme of disposing of "passive" investments was largely completed last year with the sale, for a net extraordinary profit of £12.6 million, of the 13.8 per cent stake in Malaysia Mining Corporation.

Charter earned £3.2 million compared with £6.9 million from securities trading, and reaped £8.71 million (£1 million) in net interest received. The group's cash balances exceeded borrowings by £114 million at year-end.

● Difficult export markets caused profits to slump at

Anderson Strathclyde last year. Pre-tax profits fell from £6.6 million to £4.2 million, on turnover down 10 per cent to £125 million. There was no dividend.

Anderson Strathclyde is engaged in a big programme to reshape its manufacturing operations. Since 1983, capital employed has risen from £79 million to £55 million, operating profit has risen from less than £1 million to £6.7 million, and the number of employees has fallen from more than 5,000 to 3,840.

Times, page 26

## Congdon's debt burden

The wedding bells have, I hear, rung at last for Tim Congdon, that monetarist guru, and chief UK economist at Shearson Lehman Brothers. Tim married Dorianne Preston-Lowe last weekend at Temple Church. And in the IQ stakes at least, he has certainly met his match. His bride has masters degrees in Anthropology and Costume Design and is now studying for the bar. The best man was equally suitable — he was Professor Douglas McWilliams, chief economist for IBM UK. But showing that even such high-brow City gents know how to let their hair down with panache, his stag night is said to have ended up in the Strangers Bar at the House of Commons. But while the happy couple honeymoon in Mexico and the U.S., his colleagues are cooking up jokes at his expense. His recent book *The Debt Threat* warns that the debt burden could spiral alarmingly both in the industrial and the developing nations. The wags at Shearson are ready to tease him upon his return, claiming that now he is hitched, his own debt burden will also be spiralling alarmingly.

## Final shot

The Prince of Wales was almost the toast of Lloyd's last night — he all but won their polo match for them at Windsor yesterday against the International Stock Exchange. He scored a goal in the last few

## THE TIMES CITY DIARY

### Joining the ranks

If you cannot beat them, join them. Maureen Smith, the blonde public relations woman who hit City headlines a couple of years ago when she was censured by the Stock Exchange for selling her entire share stake in her previous company Good Relations — to ex-Lloyd's underwriter Christopher Moran — after a board

room bust-up, has now added a City division to her own PR firm, The Communications Group. And to strengthen her City team she has just recruited one Anne Coleman, hitherto chief press officer at the Stock Exchange — and also once in the MoD and Number 10 press offices — as an account director.

minutes of the fifth and final chukka of the game, putting Lloyd's — which desperately wanted to win in their tercentenary year — half a goal ahead at 4. But with the very last hit of the match, Victor Law of Capel-Cure Myers scored



"We're thinking of entering Toser for next year's Queen's Award to Industry"

again, bringing the final result to 4½ to 4 and making the exchange the victors for the third consecutive year. The luncheon party before the match was, I'm told, rudely interrupted by the base rate rise. As word filtered around the marquee at midday there was apparently a rush of pin-striped folk into the car park to use their car telephones. But absent from the gravel car park was the Jaguar XJS auctioned for £43,000 at the eve-of-match ball. It was, I can reveal, bought back by Jaguar on the grounds that it was worth at least £50,000 on the black market.

● With a drought threatening southern California for the second year running, some 200,000 restaurants and cafes have replaced the customary jug of water awaiting customers on each table with a card picturing a water glass, explaining the water shortage and adding: "If you would like a glass of water, just ask."

## A waste of time

During our life times, we will spend five years standing in queues, six months waiting at red lights and two years playing "telephone tag" with elusive callers. So says Michael Fortino, a time management expert and president of the US firm of Priority Management. He has just completed a study of how the average person spends his time. His findings: six years eating, one year searching for belongings amid the clutter of home or office, three years attending meetings and eight months opening junk mail. And for women at least four years doing housework. "The whole point is for people to not waste time but spend it doing what they want," says Fortino. To enable you to cut down on eating time, Fortino's researchers visited a number of Wendy's, McDonald's and Burger King outlets 100 times each. They discovered it takes an average 46 seconds for a hamburger, french fries and coke at Wendy's; a minute and a half at McDonald's; and three minutes at Burger King.

## Pep talk

Staff at beleaguered Citicorp Springour Vickers were, I hear, given yet another pep talk yesterday in an effort to boost morale. This time it came from John McFarlane, the managing director, who apparently reconfirmed the company's commitment to the UK equity market.

Carol Leonard

## STAVELEY INDUSTRIES plc

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THE 1987/88 RESULTS

## Another record from Staveley

- Pre-tax profits are up 27% to £18.1 million
- Return on capital employed up from 23% to 27%
- Earnings per share increase to 16.10p
- Compound profits growth over 5 years of more than 30% pa
- 125th year as a public company

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This advertisement has been approved for the purposes of section 22 of the Financial Services Act 1986 by a firm authorised under that Act by the Institute of Chartered Accountants in England and Wales.



## BUSINESS ROUNDUP

## Godfrey Davis sells homes subsidiary

Godfrey Davis Holdings, the Ford main dealer and diversified services group, is selling its residential homes subsidiary, Godfrey Davis Park Homes, for £15.9 million cash to The Berkeley Leisure Group.

Loans from Godfrey Davis to Park Homes of £11.4 million and a dividend of £478,186 are also being repaid. Park Homes owns and manages 3,500 homes on 25 sites in the South of England. It had net assets of £7.6 million at the end of last year and made pre-tax profits of £1.3 million in the nine months to then.

## Kewill ahead to £1.1m

Kewill Systems, the supplier of microcomputer-based production control software, boosted pre-tax profits from £685,000 to £1.1 million in the year to March 31. Turnover rose from £4.74 million to £6.57 million. Kewill's Micros system, sold mainly to manufacturers, now has more than 1,250 users. A first and final dividend of 2.2p a share is being paid.

## High demand for Hi-Tec

The offer for shares in Hi-Tec Sports was 2.4 times subscribed, with 4,490 applications for the 8.73 million shares. Employee applications are being met in full, as are non-employee applications for 200 shares. Those who applied for 400 to 1,000 shares will receive 50 per cent, and for 1,500 or more, 40 per cent, up to a maximum allocation of 390,000 shares.

## Health Care tops £1m

Health Care Services, the owner and manager of hospitals and nursing homes, has benefited from the increasing attention being paid to private health care, with pre-tax profits for the year to March 31 growing from £877,000 to £1.02 million. Turnover rose from £9.74 million to £12.65 million. Swindon Private Hospital, which Health Care Services bought for £2.8 million in December, was on target for the year, but profits at Health Care's medical employment agency slipped by £20,000 to £386,000 as a result of cutbacks in the National Health Service and the cost of opening two branches at Birmingham and Northampton. Shareholders will receive a final dividend of 0.7p, making 1p in all.

## 44% rise at Arthur Lee

Arthur Lee & Sons, the steel and plastics group, reported record pre-tax profits of £2.74 million for the half-year to March 31 — up 44 per cent. Turnover rose by 23 per cent to £49.4 million. Mr Peter Lee, the chairman, says the company is benefiting from its capital spending with demand at a "satisfactory level". The interim dividend is 1.25p (1p).

## Wilding stays on course

Wilding Office Equipment has continued the expansion that has marked its progress since joining the market in December 1986. Pre-tax profits went up from £1.02 million to £1.42 million in the half year to March 31, on turnover of £20.57 million. Wilding plans to open at least eight branches this financial year. The interim dividend is 1.6p, up 0.3p.

## Engineering purchase

Haden MacLellan Holdings, the engineering group led by Mr Philip Ling, is paying up to £5.3 million for the Iseval Group, a specialist air-conditioning equipment manufacturer. An initial payment of £3.3 million, financed through a vendor placing, will be topped up by further payments of up to £2 million, depending on Iseval's profits until the end of next year. Iseval made pre-tax profits last year of £391,000 on turnover of £8.25 million. Shareholders are being offered the chance to apply for some of the new shares, which have been provisionally placed with institutions, on the basis of one share for every 19.325 already held.

## Bid talk puts sheen on Pilkington

Talk in the market-place yesterday claimed that BTR, the cash-rich industrial conglomerate, is again flexing its financial muscles and lining up another bid for Pilkington, Britain's biggest glass manufacturer.

The stories may be wide of the mark but the suggestion was enough to put new life into the Pilkington share price which has been a dull market of late. It ended the day 11p higher at 212p as a staggering 8 million shares changed hands. The entire group commands a price-tag of more than £1.5 billion.

But a spokesman for the company said: "There is no indication of a build-up of shares. But, of course, if you have to rely on the share register, it takes some time to come through. As there is no evidence of that yet, we are unable to comment." BTR continues to hold a 3.8 per cent stake in Pilkington and is known to be on the look-out for suitable acquisitions.

Local passions in St Helens in Merseyside were stirred when BTR first tried to swallow Pilkington a couple of years ago. BTR was finally thwarted by a dramatic re-rating of Pilkington's shares in the City which eventually pushed it out of BTR's reach. But, since then, Pilkington has met with mixed fortunes. It was badly dented by the

stock market crash last October and the subsequent collapse in the dollar. The shares have since consistently underperformed the rest of the market.

Full-year figures this month made disappointing reading and only served to underline the group's renewed vulnerability. They showed pretax profits breaching the £300 million level for the first time with a rise of 18 per cent to £302 million. But earnings were only 7 per cent higher, leading to suggestions from analysts that we may have seen the best from the group for the time being.

Brokers such as Barclays de Zoete Wedd point out that the European and US markets have been stronger than was

Amalgamated Financial Investments, a cash-rich "shell" keen on advancing its property ambitions, has a £10 million stake in a consortium's £33 million acquisition of an office building in London's Pentonville Road. The shares, at 38p, unchanged, could see action.

first thought. But Visioncare made a poor return and looks to have been an expensive acquisition. BZW is looking for profits in the current year of £350 million — but is urging clients to sell. Meanwhile, the rest of the



market, took the news of the half-point rise in base rate to 9 per cent — which had been expected — in its stride. The move had already been discounted by dealers who had been bracing themselves for just such a move following the signs of increased inflationary pressures.

Share prices again closed at their best levels of the day after a cautious start, helped by another firm start to trading on Wall Street where the Dow Jones industrial average rose 34 points in early trading. A total of 521.6 million shares were traded.

The FT-SE 100 index finished 19.2 up at 1,879.3, while the narrower FT index of 30 shares nudged towards the 1,500 level with a rise of 14.9 at 1,496.5. Brokers said that investors

were willing to take their lead from New York where the dollar rallied strongly following better-than-expected budget deficit news.

The big dollar earners were all chased sharply higher, including Glaxo, 25p to 986p. Reuters "B" 16p to 552p. ICL, 20p to £10.50 and Blue Circle Industries, 10p to 422p.

Government securities shrugged off recent dullness to score gains of ¼%.

BP eased by 2p to 263p on reports that the Government is about to demand that the Kuwait Investment Office reduces its 21 per cent stake to just under 15 per cent following an inquiry by the Monopolies Commission. The reports were being discounted by sources close to BP.

Cable & Wireless could muster only a 5p rise to 380p

after its full-year figures, showing pre-tax profits up from £340 million to £356 million, were given a lukewarm reception by the City. But confirmation that it had bought a 2.8 per cent stake in its rival, Racal Electronics, lifted the latter 12p to 340p.

Racal is pressing ahead with plans this summer to float off its Vodafone subsidiary. It is thought that the decision by Sir Ernest Harrison, the founder and chairman, was originally prompted by the knowledge that someone was nibbling at the shares as the prelude to a bid.

Ferranti surged by 4p to 88p on a turnover of 16 million shares in response to the publication of an important review of the company by

Ranks Hovis McDougall breached the 400p level with a rise of 19p to 402p. The shares have been gathering pace all week in the belief that Goodman Fielder may be about to move on its near-30 per cent stake. Whispers circulating claimed we could hear today that it has been sold on.

BZW, the broker and highlighted in the market report in The Times last week. BZW says Ferranti stands at a discount to the rest of the market and looks good value for money.

It also enjoys an impressive

earnings growth which shows few signs of running out of steam. There is also talk that a big defence contract could be on the way.

Reports of stake-building were also good news for Dawson International, the textiles group that includes famous brand names such as Pringle of Scotland and Balantyne, which responded with a rise of 27p to a new peak of 246p.

This month, the group revealed pre-tax profits virtually unchanged at £47 million, but this failed to be reflected in the share price which has been attracting support. The story doing the rounds yesterday was that an American group, DMC, has already tucked a few shares under its belt. Dealers claim predators are being attracted by its impressive brand names in the run-up to the European single market in 1992.

Smith & Nephew continued to respond positively to suggestions that Johnson & Johnson, the American medical and household products group, was thinking of bidding by advancing another 3p to 129p. The speculation stemmed from an international pharmaceuticals meeting in Geneva this week at which the group said it would like to become more involved in Europe.

Michael Clark

## Suggestions are 'too idealistic'

## Hong Kong brokers reject Hay Davison report

From Stephen Leather, Hong Kong

The Hong Kong Stockbrokers Association has flatly rejected many key suggestions which the Securities Review Committee says are essential to restore confidence in the Crown Colony's stock market.

The government-appointed committee, headed by Mr Ian Hay Davison, the former Lloyd's of London chief executive, has called for a complete overhaul of Hong Kong's financial markets and the setting up of an independent securities watchdog.

But Mr Henry Wu, the chairman of the Hong Kong Stockbrokers Association, said the report was contradictory in some areas and "too

idealistic". In particular, brokers are unhappy about the idea of an independent securities watchdog paid for by the stock exchange.

The report proposed that the Securities Commission, the Commodities Trading Commission and the Office of the Commissioner for Securities and Commodities Trading be replaced by a single, independent statutory body headed and staffed by full-time experts and paid for by the market.

"Investors will feel more comfortable if the regulatory body comes under the government. Their confidence is particularly important to



Hay Davison: "private club"

avoid market chaos if another crisis occurs in the securities market," said Mr Wu at a seminar on the report, attended by more than 60 of the

association's 300 members, many of them small Chinese stockbrokers.

In its 443-page report, the committee accused the pre-crash stock exchange of being run as "a private club rather than a public utility for the general benefit of members, investors and issuers", and it was hardly surprising that they were reluctant to change the status quo.

The Stockbrokers Association is also against the report's suggestion that the powerful stock exchange management committee, presently dominated by local Chinese stockbrokers, should be opened to outside experts and overseas brokers.

The report suggests that the committee be renamed a council and comprise a chief executive, 16 individual and corporate brokers and five independent members, of whom at least one should be a director of a listed company and one a fund manager.

"We think it is unnecessary to have lay members directly involved in the council's business," said Mr Wu. He suggested that an advisory board be set up.

The association also criticized the report's recommendation that there be an extension to the Stock Exchange settlement period from its present 24 hours to three days.

## Kymmene plan for Scots paper plant

By Alexandra Jackson

Kymmene, the Finnish paper and forest products group whose unrestricted shares have been introduced to the London Stock Exchange this week, has outlined its strategy to preserve its leading position in the European paper market. Mr Casimir Ehrnrooth, the chief executive, says the group aims to have a broad range of products.

The group's investment plans include a £215 million light-weight coated-paper plant at Irvine, Strathclyde.

The unrestricted shares can be held by non-Finnish citizens and account for 19 per cent of the share capital.



**NatWest announces that with effect from and including Wednesday 22nd June 1988 its Base Rate is increased from 8.50% to 9.00% per annum.**

All facilities (including regulated consumer credit agreements) with a rate of interest linked to NatWest Base Rate will be varied accordingly.

41 Louthbury London EC2P 2BP

## Barclays Bank Base Rate.

**Barclays Bank PLC and Barclays Bank Trust Company Limited announce that with effect from 22nd June 1988 their Base Rate increased from 8½% to 9%**



Barclays Bank PLC and Barclays Bank Trust Company Limited are members of the Bank of England's Financial Institutions Committee.

Reg. Office: 54 Lombard St., EC3P 3AH. Reg. No's 1026167 and 920883.



**With effect from the close of business on Wednesday 22nd June 1988 and until further notice, TSB Base Rate is increased from 8.50% p.a. to 9.00% p.a.**

All facilities (including regulated consumer credit agreements) with a rate of interest linked to TSB Base Rate will be varied accordingly.

TSB Group plc, 25 Milk Street, London EC2V 8LU.

## Standard Chartered Base Rate

**On and after 23rd June 1988 Standard Chartered Bank's Base Rate for lending is being increased from 8.50% to 9.00%**

Standard Chartered Bank

Head Office 38 Bishopsgate, London EC2N 4DE Tel. 01-280 7500 Telex 885951



**Coutts & Co. announce that their Base Rate is increased from 8.50% to 9.00% per annum with effect from the 22nd June, 1988 until further notice.**

All facilities (including regulated consumer credit agreements) with a rate linked to Coutts Base Rate will be varied accordingly.

**Coutts & Co**

440 Strand, London, WC2R 0QS

## Lloyds Bank Base Rate.

**Lloyds Bank Plc has increased its Base Rate from 8.5 per cent to 9 per cent p.a. with effect from Wednesday 22 June 1988.**

All facilities (including regulated consumer credit agreements) with a rate of interest linked to Lloyds Bank Base Rate will be varied accordingly.

The change in Base Rate will also be applied from the same date by the United Kingdom branch of The National Bank of New Zealand Limited.



THE THOROUGHREDD BANK.  
Lloyds Bank Plc, 71 Lombard Street, London EC3P 4BK.

## Bank of Scotland Base Rate

**Bank of Scotland announces that, with effect from Wednesday 22nd June 1988 its Base Rate has been increased from 8.50% per annum to 9.00% per annum**



A FRIEND FOR LIFE



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**The Royal Bank of Scotland announces that with effect from close of business on 22 June 1988 its Base Rate for advances will be increased from 8½% to 9% per annum.**

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OF 10-11-12

1. *Chlorophyll a* and *Chlorophyll b* were determined by the method of Arar and Collins (1971) using a Shimadzu 1010 spectrophotometer. The concentration of chlorophylls was expressed in mg g<sup>-1</sup> of dry weight.

**REPORT OF THE**

**Abstract**

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THE UNIVERSITY OF CHICAGO





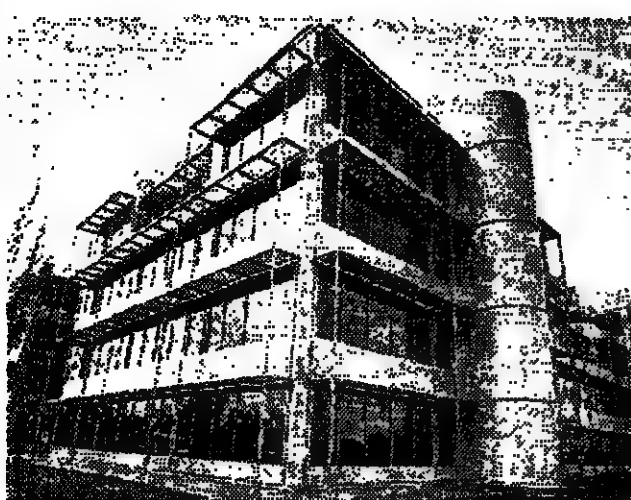


## AIR SAFETY

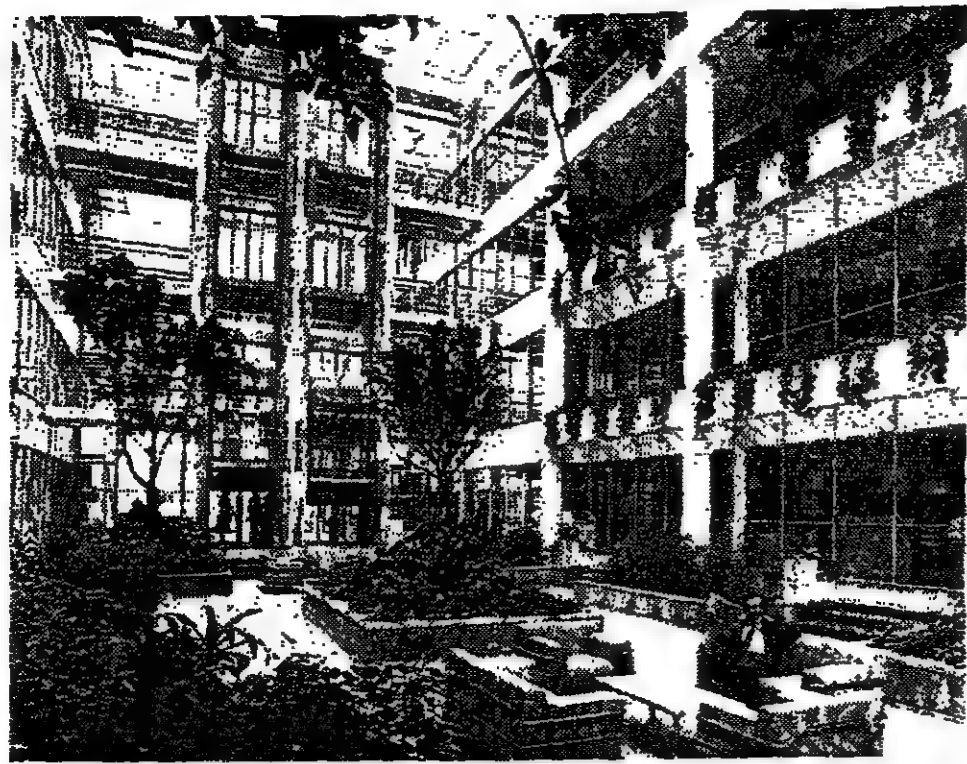
## FOCUS

## Building for better flights

## How risks are cut to a minimum



The Civil Aviation Authority's safety regulation group acts as watchdog for millions of air passengers. Its new headquarters building, which overlooks Gatwick Airport, is being opened by the Duke of Gloucester today



Change of scene: the spacious atrium, above, of the CAA's new £25m air safety HQ, top left

Keeping Britain's 7,500 registered aircraft and 10,000 professional pilots flying safely is not a job that can be left to chance. Despite the occasional highly publicized accident or potential disaster, flying remains one of the safest forms of travel enabling millions of scheduled and charter passengers as well as private pilots and even balloonists to board their aircraft knowing that it is well-built, properly maintained, and flown to strict standards.

The 640 men and women whose job it is to ensure that those standards are maintained, are employed by the Civil Aviation Authority and now work in a spacious new building overlooking Gatwick airport.

"We can now see the aircraft and the passengers in a way which brings home even more the importance of what we are doing," said one of the staff of the Safety Regulation Group.

Until now the group has been split between two offices in Redhill and three in London, making communication difficult and slow and adding to the cost of the

operation. The change meant that many staff had to move house to be within commuting distance of Gatwick and with a reorganization of the group's management structure being introduced at the same time they could have been forgiven for being confused and even upset by the sudden change in their lifestyles.

Surprisingly, however, the move has gone far more smoothly than anyone dared hope and the open-plan offices with their soothing grey and pink colour schemes as well as the high-class restaurant and American-style atrium with trees and plants reaching up to the roof have improved morale and led to a marked increase in efficiency.

In order to limit the amount of change the staff must put up with at one time, the CAA has introduced a temporary management structure which will gradually change over the coming months until it reaches its peak efficiency, including the computerization of tens of thousands of records, by the beginning of next year.

Every aspect of flying is covered by the group, from tiny micro-light aircraft, bal-

loons and private aircraft through to the 600 big jets operating on the British register.

When an aircraft is built, the design and manufacturing division must ensure that it meets the stringent safety regulations developed over the years. Nothing can fly until it has received an official certificate of airworthiness.

Highly skilled test pilots, all of whom have been through the Empire Test Pilots School, put the aircraft through their paces, subjecting them to every imaginable problem they could face and ensuring they have the back-up systems, electronics and navigation aids capable of over-coming even the worst conditions they may encounter in flight.

Electronics engineers check their systems and the incidents and accidents from throughout the world are analysed to see if they reveal any changes which could be made to the aircraft flying with the letter G — showing they are British.

Maintenance engineers, all with at least 10 years experience in the industry, make regular inspections of aircraft as they are maintained in

airline hangers and maintenance sheds and have the power to prevent any aircraft from leaving if they believe it has not been thoroughly and properly checked and maintained.

Inspectors from the flight operations department make constant unannounced trips on the flight decks of commercial aircraft to ensure that the pilots are doing their jobs properly, following the approved method of handling the aircraft and that there are no mechanical and regular operating problems in flight.

As new methods of operating aircraft — such as long journeys over water with just two engines — come into force, the operations regulation policy department draws up detailed rules for their use and check that they have missed no unforeseen problem.

Parachuting, ballooning and micro-light flights are the responsibility of the sporting and recreational aviation department, which must ensure that no over-enthusiastic amateur builds an aircraft of any sort which could pose a danger either to himself or, more importantly, anyone on the ground.

Before any professional pilot can take to the air he or she must be fully licensed and a constant stream of new pilots flows into the new headquarters to sit tough examinations.

Engineers must also be licensed before they can be let loose on aircraft engines, structures or systems and even the airfields themselves must be checked to ensure that they comply fully with the regulations governing navigational aids, lighting, taxiways and general safety.

There is now a growing move towards "harmonization" of safety standards throughout Europe so that passengers flying on French, German, Italian, Dutch, British or other countries' aircraft will know that the same high level of safety is maintained.

From smoke hoods — which the CAA is still not convinced are the real answer — to metal fatigue, pilots working hours and helicopter engine maintenance schedules, the men and women now settling in to the functional new building on the edge of Gatwick airport, are the real experts.

Harvey Elliott  
Air Correspondent

Test pilots are lightning-fast to appraise a situation, just as they tend to stand by their decisions which is hardly surprising.

What might be surprising to some is the view of Peter Harper, who heads the Civil Aviation Authority's team of test fliers, about the risks involved in the testing of aircraft for the UK civil register. Driving on London's orbital motorway is more dangerous, he says.

He explains: "I think that doing our job as certification test pilots is safer than driving on the M25. I would certainly rather fly in the air during flight-testing than drive on the M25."

Of course, this may be because when Harper and his seven test pilot colleagues use the M25, they have to share the highway with some motorists who take the sort of dicey chances the test fliers would never consider.

Harper, aged 46 — who as a test pilot uses the title "Mister" — brushes to one side the glamour-boy image often associated with men doing his job. As head of flight department at the CAA safety regulation group's (SRG) new Gatwick headquarters, he is quick to point out the role played by engineers and so many others in the CAA's on-going drive for a safer aviation industry.

He will tell how 30 or more among his staff based in the new building are also general aviation pilots, although most don't have a role as a pilot within the CAA.

Aviation is not just a job but also a pastime for those like Chief Surveyor John Saul, head of Maintenance Standards Department, who flies an Auster light aircraft.

Design liaison surveyor Dick Nesbitt-Dufort, a paraplegic who lost the use of his legs in an accident while in the Army, regularly flies a specially-equipped Aircoque.

Mr Harper and his team follow a line of well-known and remarkable test pilots who served with the CAA and the old Air Registration Board (ARB), then Airworthiness

Requirements Board, which in 1972 became Airworthiness Division of the CAA.

Apart from aircraft types coming on to the British register for the first time, such as the newest technology "fly-by-wire" A320 Airbus and the British Aerospace BAe-ATP advanced turboprop, the CAA's test crews also continue to fly tests in individual airliners that have been in service for some time.

These include Concorde, Boeing 747 jumbos, other wide-bodies like TriStars, DC-10s, Airbus 300s and 310s and Boeing 737s and 757s. Chief Test Pilot Mike Bell is one of four "big aircraft" test pilots who fly these and other aircraft.

But the overall CAA test team also handles aircraft from business-jets and

**"I think that doing our job as certification test pilots is safer than driving on the M25"**

microlights to helicopters and airships. Spot checks can be made on from the largest to the smallest aircraft at any time.

Mr Harper, who has remained an active test pilot since taking over as head of flight department, has himself just returned from the US, where he flew flight tests of two UK airships which are operating on the British register while being used in America.

Mike Bell has just completed the CAA's involvement in flight-testing and certifying the 150-seater A320 Airbus, built by the European plane-makers consortium which includes British Aerospace.

Part of the unique advanced technology of the new twinjet airliner, first ordered by British Caledonian and now in service with British Airways, is its fly-by-wire (FBW) control, and the pilots' sidestick

controllers. Fly-By-Wire means that the pilots operate surface controls like flaps, ailerons and rudder from the cockpit via computers and linked by many miles of electric wires. The new system has replaced the rods, levers, pulleys and hydraulics previously used in aircraft to operate flight controls.

FBW is activated by the pilots operating a simple stubby control stick or lever, mounted to the left of the leftside (captain's) seat and to the right of the rightside (co-pilot's) seat. The sidestick has been introduced to give pilots much greater control, and with other new technology leaves cockpit crew less vulnerable to making mistakes.

The A320's new electronic flight instruments system (EFIS) has stall protection to prevent the aircraft flying too slow, and bank angle limits — so that the jet can't be manoeuvred unwittingly beyond the capabilities of the FBW system.

Mr Harper's flight department of 30 includes flight test engineers like John Denning and flight engineering specialists who write the requirements that the test pilots and flight test engineers assess, relative to British Civil Airworthiness Requirements (BCARS).

Mr Harper says: "Our flight test engineers who fly with the pilots are exposed to exactly the same risks as the pilots."

Test-flying an aircraft involves covering the whole spectrum of the flight envelope. "We fly it through its speed range, from looking at the stalling characteristics of the aircraft, up to the high speed," he says.

Some manoeuvres which might be included in putting an aircraft through its test paces are far beyond the limits that will be expected of its performance in airline service.

Mr Harper is aware always of the heavy responsibility of his flight test team. Especially, he says, as "they are expected to evaluate the aircraft fully — without breaking it."

Frank Robson

## WE'RE ALWAYS LOOKING FOR IMPROVEMENTS IN SAFETY

Britain has one of the best aviation safety records in the world, but there is always room for improvement. In fact, in seven of the last ten years there has not been a single fatality to an airline passenger on a British-registered aeroplane. Nevertheless the search continues to raise standards even further.

Success in aviation safety is partly due to the advance of aircraft technology, but is largely the result of ever increasing experience plus careful control and monitoring.

The Civil Aviation Authority's Safety Regulation Group sets the standards to be followed in all aspects of flying — the people, the machines and the operating environment — and ensures that these standards are observed.

The aim of the Safety Regulation Group is that standards should be as high as is practically achievable within current knowledge and technical ability. For example, the CAA has the extremely exacting criterion that all possible faults in an aircraft system should not cause a catastrophic incident in 10 million flying hours.

The safety functions of the CAA, plus the European Secretariat for Joint Airworthiness Requirements, have now been centralised in a single new building, Aviation House, Gatwick. The regulation of a variety of different functions involving more than 600 people. Bringing them together under one roof will assist the co-ordination and effectiveness of these important safety services.

### OPERATING STANDARDS

The CAA's Flight Operations Inspectors, who are themselves highly experienced pilots, assess when an airline should be granted a CAA Air Operator's Certificate and monitor the operator to see that standards are maintained. Every British airline must have an AOC before carrying passengers can be carried.

### LICENSING

The CAA licenses both professional and private pilots and approves certain flying schools. It also examines and licenses aircraft maintenance engineers. All UK airports and aerodromes used for passenger transport or flying instruction are licensed by the CAA.

### MEDICAL

The physical and psychological fitness of aircraft crew and health specialists in the CAA's Medical Department.

### DESIGN AND MANUFACTURE

Each type of aircraft and engine is thoroughly investigated before it is allowed to fly. 118 highly qualified surveyors work with manufacturers to ensure high standards of airworthiness. Each new aircraft type is issued with a type certificate which covers not only all aspects of its design, engineering and manufacture, but also its handling and performance to show that it is truly safe to fly. The CAA sponsors and co-ordinates research programmes on passenger safety.

### MAINTENANCE

Every British registered aircraft must have a valid CAA Certificate of Airworthiness, renewable annually or, for light aircraft, on a three-year basis. A further 80 CAA surveyors monitor maintenance standards from area offices throughout the UK.

### SAFETY DATA ANALYSIS

The Safety Data and Analysis Unit gathers data on occurrences and incidents as well as accidents. These are analysed to ensure that lessons are learned and passed on to the industry.

### SPORTING AND GENERAL AVIATION

As well as regulating commercial aircraft, the CAA is also concerned with sporting and general aviation, including light aircraft, helicopters, microlights, gliders, hang-gliders and balloons. The aim is to ensure acceptable standards of safety with the minimum of interference.

# CAA

**Civil Aviation Authority**

If you would like a booklet on the CAA and its work, please write to:

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## FOCUS

## AIR SAFETY

The new £23 million building will add to air safety, says Frank Robinson

The eye-catching new building close to Gatwick Airport's old but famous Beehive terminal has an atrium as its central point, with vast cathedral-like space beneath its glass roof, four storeys high.

While the new headquarters of the Civil Aviation Authority's Safety Regulation Group hardly resembles a place of worship, it might well be looked upon as something of a shrine — to the living.

For the purpose of the just-completed £23 million SRG building, and the 600 staff it brings together in a vital integration move, is the safety of the millions of air travellers.

The staff, among them experienced pilots, engineers, surveyors and technicians, designers, researchers and doctors, have been brought together under one roof from three separate locations in five buildings — two office blocks in Kingsway, London, two other buildings at Redhill, Surrey, and at Stansted Airport, Essex.

Now those staff who were previously obliged to make do with the telephone for important consultations, are working together.

The new Aviation House building being opened today by the Duke of Gloucester, also becomes the base for the permanent secretariat of the European Joint Airworthiness Requirements, the common airworthiness code now used by 12 European countries.

John Chaplin, as group director, heads the new structure which focuses on four standards divisions. These govern design and manufacturing standards, maintenance and airworthiness of aircraft and equipment; aircraft operations, licensing and testing of pilots and other flightcrew; and aerodrome licensing. With, always, the emphasis on safety.

Other sections of the authority, based in London, handle air traffic control, economic regulation of airlines, and four operators.



Christopher Tugendhat: chairman of the CAA



John Chaplin: group director of safety services

## Making the busy skies even safer

The CAA, with a total staff of 6,300, is the statutory regulating authority for the administration of civil aviation in the United Kingdom. It is an autonomous body, which gets no funds from the Government but operates as a non-profit-making commercial concern, aiming for a small return on capital.

The aviation industry is charged for the regulatory service provided by the CAA, which in the end, of course, means that the cost is added to the price of air tickets.

"We regulate the men and women, the machines and, as far as possible, the environment they work in," says the authority.

Mr Chaplin and his staff are clearly happy to be installed in the new headquarters, and with its pleasant working environment. The building, completed in the stipulated 19 months, on land owned by the CAA, is immediately adjacent to the Authority's Telecommunications Engineering Establishment, as well as being close to the circular and

aply-named Beehive — which is now a listed building.

The four-storey SRG building comprises two separate rectangular blocks which embrace the central atrium from each side, not unlike a giant pair of bookends. Some 115,000 sq ft of accommodation is provided in the pair of office wings.

The aim of architects, The Fitzroy Robinson Partnership, has been to provide a building which contributes directly to improving the efficiency of the Safety Regulation Group, and fosters improved communication between staff.

The outside appearance of the building is designed to be bold and modern. The high-tech facades of tinted glass for solar control and powder-coated aluminium panels contribute to its contemporary appearance. The interior, while purposeful, is particularly impressive.

With the constrained Gatwick site, the use of an atrium — which runs the full length of the building — maximizes

natural light penetration into the office space and provides the ideal opportunity to create an attractive feature, without adding to the overall cost.

There are informal seating areas between plants and semi-tropical trees, and with trailing plants from the surrounding galleries, the cavernous glass-topped and glass-fronted atrium, including its free-standing "see-through" lifts, resembles the central complex of some big American hotels.

It is an aesthetically-pleasing building, air-conditioned with controlled temperature. Cooling the double-glazed office block interior in summer is as important as heating in winter. Sun shading devices attached above each window level on the elevations form a continuous sunshade, while adding interest and variety to the external appearance of the building. The sunshades also reduce the air-conditioning load from the building, important both in conserving energy and reducing running costs. One side of the building overlooks farmland.

Furniture in the new HQ is all system-designed, and staff facilities include an excellent restaurant and coffee lounge, a recreation room, shower rooms, and a cash dispensing machine. The open plan layout in the building meant maximizing natural light, says Mike Overall, head of SRG's Support Services Division. The accent has been in making the building functional, while pleasant to work in.

The structural engineers for the building are Ove Arup and Partners, the quantity surveyors Monk Dunstone Associates, interior design is by the Fletcher McNeese Partnership, and the main contractor Bovis Construction.

They reflect in the delight of the CAA chairman, Christopher Tugendhat, and his newly integrated safety teams that the building was ready for occupation on time, and on cost.

the CAA, which is worried by the number of apparently random mishaps.

Its chairman, Christopher Tugendhat, wants to determine whether there might be any "common threads" and what might be done, either by the authority or by the private flying community to reduce the trend.

The recent sharp increase in fatal accidents involving light aircraft has led to a study by

## Private fliers taking off

commercial aircraft operate. Of the total 12,169 aircraft on the British register, 612 are aerobiners, 2,462 other types of public-transport planes, including air taxis, and 419 public-transport helicopters. The rest, including 2,609 privately

owned aircraft are used by flying clubs, flying schools and, under an assortment of other arrangements, by amateur enthusiasts.

The recent sharp increase in fatal accidents involving light aircraft has led to a study by

## The vital checks that could lose a licence

Anyone in Britain setting up in business as an airline or as an air taxi operator, must first have an Air Operator's Certificate (AOC) from the Civil Aviation Authority, writes Frank Robinson. And it is the authority's flight operations inspectors, highly experienced pilots with an airline background, who help to decide if they are suitable candidates.

Granting of the certificate confirms that the new airline operator is considered to have not only satisfactory financing, but the necessary managerial and technical resources to ensure air safety.

In its role as "safety auditor", the inspectorate also monitors the airline's activities, making sure that the regulations are carefully observed. An airline captain, apart from undergoing the regular flight and medical examinations necessary for the upkeep of his air transport pilot's licence (ATPL), can expect checks which examine his other important responsibility as an aircraft's commander.

The inspectors, who have now moved their base from London to the CAA's Safety Regulation Group's new Gatwick HQ, continuously monitor aircraft both in the UK and abroad.

Checks carried out by the inspectors include noting crew licences and medical certificates, as well as checking the aircraft's airworthiness and maintenance certificates and technical log.

They ensure that the correct safety equipment is being carried, such as fire extinguishers, life jackets and passenger briefing leaflets. They note too the navigation plans, and whether cabin crew challenge passengers who exceed the hand-baggage allowance.

A flight ops inspector said: "We aim not to make a nuisance of ourselves, and in no circumstances to cause unnecessary delays. But if we think a flight may be unsafe for any reason, we have the powers to stop it taking place."

Action against offending operators can be severe. "The CAA can suspend the airline's licence — or revoke it, meaning the operator would be stopped from trading."

The authority has recently expressed its concern to British airlines that its guidelines for pilots' working hours should be strictly observed in the interests of safety.

Airlines are being left in no



Testing time: a flier undergoes checks at the medical centre

doubt that the CAA might not hesitate to take away certificates of those failing to meet proper safety standards.

When an overnight jetliner flight from faraway places is so smooth that not just the passengers snooze, but the pilots also, then the safety experts want to know why.

Both pilots of a British jetliner slept for 20 minutes above the North Atlantic some years ago, awakened suddenly by a flight deck alarm bell warning that their speed had increased.

CAA safety chiefs learned of the incident through a scheme which encourages fliers to admit when they have made a mistake.

The CAA sponsors the Chirp (owning-up scheme) (Confidential Human-Factors Incident Reporting Procedure), which is run by the RAF Institute of Aviation Medicine at Farnborough.

Cockpit and other aircrew are required to have regular medicals carried out by CAA doctors — one of the functions which has now switched to the authority's SRG HQ at Aviation House, Gatwick.

Though a pilot has passed a

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## GENERAL APPOINTMENTS

June 23, 1988

John Skae, a City director, puts forward a plan to retain and foster the loyalty of senior managers in a changing world

Many of the management techniques that worked well 20, 10 or even five years ago now need to be looked at again. Eighteen months ago we decided to take a look at our existing system for paying and rewarding senior staff. The intention was to keep what was good (if anything), refine those elements that were worth refining, and introduce new measures to keep us abreast of changes in the outside world.

Our basic stance was that we live in a changing, competitive world. Business needs to be quick-footed to keep up with — and anticipate — changing circumstances. Managers who can best help businesses to cope with this should be rewarded in relation to the efforts they make.

Our approach in re-designing our pay structure for senior managers boils down to three elements:

- Pay a market-related, basic salary based on a clearly defined job
- Award extra payments to those who consistently meet or exceed set performance objectives
- Phase out or modify other traditional perks such as mortgages and cars unless they were very tax-effective or essential in the market-place.

If such a scheme is to work there

must be a means of measuring the effectiveness of every individual's work. An integral part of our new approach is the senior management review scheme. This looks at how every individual performs against previously agreed objectives and his or her job accountabilities. The setting of these objectives is, in itself, a useful management discipline. It focuses attention on the company's business objectives, and it is against this background that individual targets are set.

This first step results in agreed objectives and job accountabilities. A basis is therefore provided both for assessing and improving performance and also determining that portion of the remuneration that related to performance.

The next step is to establish a "fully effective" base salary. The basic pay is based on the "going rate" in the open market for the particular job that has been defined. It has to take account of what the sector as a whole is paying. By "fully effective" we mean what would be paid to someone who is fully operational.

Managers who start at a lower level could expect two or three large rises in the first two or three years to bring them to this level.

Once the "fully effective" level has been reached there will be no further increases unless external factors change and the base salary

## Cash rewards are more acceptable than perks as executives' incentives



is re-aligned to take account of movements in the market-place. Beyond this point, the performance-related element is brought into play.

These take the form of one-off annual cash payments. Only significant payments will be made — and it is expected that less than half of the managers will receive them. There is nothing automatic about them; they are intended as a true reward for success.

The amount of bonus, which is not pensionable, is based on three things — the performance of the company as a whole, the performance of the unit in which the individual works, and the performance of the individual.

Fundamental to the concept of rewarding by direct cash payments

is the phasing-out of other perks. At one time, perks were a way of dealing with a personal taxation system that seemed designed to penalize effort. This is no longer necessary, and perks are now old hat. If people are given the money they deserve they can spend it exactly as they wish.

Cars are an interesting example. Under the new system cars are now leased, with managers having a standard annual allowance against the cost of the total charge. If individual managers want extra, or if they want a more expensive car, then they must pay an extra amount from their salary.

This means that the kind of car a manager drives reflects his own needs, style or personality — but the size and cost of his car are not a reflection of his status any more.

We have also abandoned the old subsidized house purchase scheme for senior managers. Again, at one time this was a necessary perk, but now that mortgages are no longer difficult to obtain there is no longer the same need for company mortgages. All interest rates on Legal & General mortgages for senior managers have now been raised to a commercial rate and all new mortgages have to be obtained outside the company.

Again, mortgages were an indiscriminate way of rewarding performance. The man with the biggest mortgage, and therefore the biggest benefit, was not necessarily the most effective or committed manager. A pensionable salary increase of

£3,000 per annum has been given in compensation to buy out this and other fringe benefits.

These are the main changes, though there are others — for example, the old scheme gave a discontinuity if the manager was made redundant 10 years from his normal retirement date. The new scheme gives the equivalent of two months' salary per completed year of service up to a maximum of two years' salary and no special enhancement to the pension.

The opportunity provided by the new scheme was also used to make other changes both in management and monetary terms. There is now no specific disciplinary procedure. Season ticket loans are no longer given; our relocation scheme is based on payments necessary to achieve the

group's overall objectives. The principle that underlines these changes is that the relationship between the company and its managers is on a one-to-one basis — rather than being between the company and a group of managers.

It is interesting to compare the 1986 remuneration package with the present scheme. In 1986 the amount of pay that was directly related to annual performance was 2 per cent; now it is 10 per cent. In 1986 cash remuneration accounted for 65 per cent of the total pay and benefit remuneration for 35 per cent. These figures are now 71 per cent and 29 per cent respectively.

So far the new system has been applied to the top 50 people who were put on a new contract in the middle of 1987. It was then decided to extend this system downwards to the next 150 — this took place last January. In April similar contracts were offered to a further 200 managers.

How has all this been received? The answer to that is: Very well. This is one case where everybody wins. Our managers certainly believe that they are on a winner. The company knows it is.

John Skae is general manager (group resources) of Legal & General plc

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Corporate Secretarial functions of the payments and subscriptions.

Statutory and Stock Exchange compliance.

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Administration of Insurance and Share Option schemes. Aged over 25, candidates should be qualified AGCS with a minimum of 3 years' relevant post qualification experience in a major company. Self-motivation and ability to communicate effectively are essential personal qualities, as is the ability to adapt to continuing company growth.

Salary will be c. £17,000 depending on age and experience. Other benefits will include pension, life assurance, private health cover and relocation expenses where necessary. Please write in confidence including a full CV and current salary to John Lilley, ref. A.75483.

MSL International (UK) Ltd, Clinton House, 2-4 Clinton Terrace, Derby Road, Nottingham NG7 1LY.

Offices in Europe, the Americas, Australasia and Asia Pacific

MSL International

## SALES EXECUTIVES

Legal and Accounting Systems

Realistic £35,000 + Prestige Car + Benefits. Berkshire

Our client, the UK's leading supplier of integrated legal computer systems seeks to recruit three sales professionals to work throughout the UK.

The product is specifically designed for Solicitors practices and is currently proven at over 80 sites across Britain and Europe.

Applications are invited from Candidates with some of the following experience:

Accounting or Legal Practice  
Computer Software Sales or Marketing  
Professional Appearance and Manner

Age 25 years

Self motivation and the ability to act on quality sales leads

Successful Candidates will enjoy a high basic salary, prestigious company car and a full range of Company benefits.

Men and women ready for a challenge of this scale should apply at their earliest convenience to Sharon Barnerton on

01-636 9992

GREAT PORTLAND ST 01-636 9992; GUILDFORD 0443 574851; CROYDON 01-881 5821

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£15,000

We are looking for an Administrator to act as Assistant to the Information Systems Manager of a well known banking group in WC2.

Duties will include minimum secretarial support, maintenance of office supplies and pc-based record keeping. You will also be responsible for ensuring the optimum use of office automation, to include staff training and production of system user guides.

Scope for total involvement and own areas of responsibility will be yours if you have 'A' levels, a background in systems and good secretarial skills (90/60). Computer literacy, numeracy, initiative and an approachable manner are vital. Age range 25-32. Please telephone 588 3535.

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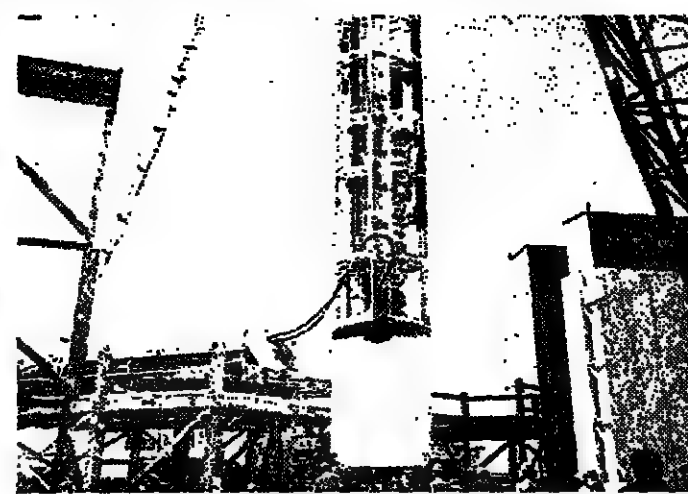
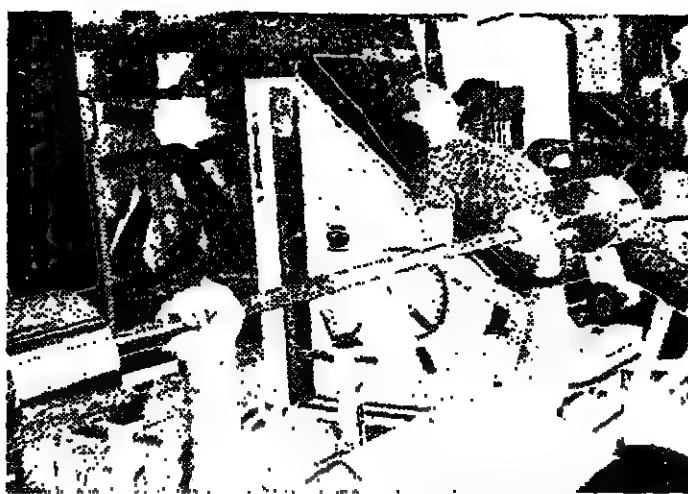
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## GENERAL APPOINTMENTS

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### The laser hall

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1. The first step in the process is to identify the problem or issue that needs to be addressed. This involves gathering information and understanding the context of the problem.

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## Access to limitless technologies

**London Based £27,500+car**

If this position may interest you please send brief personal and career details to Douglas G Mizon quoting reference T/428/M

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Ex-Marine, Army, Police or Service experience with excellent references. Must be aged 25 or over. Must be a driver for gentlemen of high standing. Job based in London. General duties will include assisting members of staff with proper chauffeuring/driving and looking after quality vehicles and in the summer months also looking after a small motor yacht. Must be a professional, well-mannered, intelligent, tidy, well-groomed, responsible and have a good and stable character and background. Non-smoker preferable with no ties as extensive travelling abroad involved at times. 7 days a week, for an eightment between 10.30 am to 6.00 pm.

**URGENTLY REQUIRE STAFF**  
For the restaurant and private dining room, Monday to Friday lunch, with one evening per week.  
Outgoing personality essential as a successful applicant will soon be filling a managerial position. Smaller experience useful.  
Please contact Jenny Parkinson on 01 248 1122 between 9.30 - 12 pm

are required by our clients, one of Britain's leading Fashion Groups, to train for a career in merchandising. You need to be under 25, with a genuine desire for a future in the Fashion Industry, some work experience in a fashion or figures orientated environment is helpful, but not essential. For further details please phone:

**PREMIER CREW PERSONNEL**  
**01 493 4053**

For a decade, Convergent has sold systems to some of the most successful computer companies in the business. Large and small computer manufacturers, system integrators and valued-added resellers have staked their reputations on Convergent's quality products. Over a million of our computer and networking products are found in offices all over the world. These companies rely on Convergent to go that extra step beyond being just a supplier - they depend on Convergent's commitment to long-term business partnerships.

## SALES PROFESSIONALS

**£40/50K OTE + Car  
+ Excellent benefits**

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To meet the demand for our new and existing ranges of Computer Systems, we are seeking to appoint sales professionals who have experience of selling through OEM's, distributors and VAR's. It is unlikely you will have had less than 5 years sales experience in the computer industry and, ideally, will have had some involvement with UNIX.

***If you enjoy working in an environment where high achievement is the norm, then write in confidence with a detailed resume to the address listed below, or call Pauline Dibb/Kevin Bushby on 0344-411707 during working hours:***

**Convergent Technologies (UK) Limited**  
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**Ellesfield Avenue**  
**Southern Industrial Area**  
**Bracknell, Berkshire RG12 4WB**

to establish and organise an exciting new exhibition.  
Must be self-motivated and have experience in exhibition  
management and marketing. Salary and terms by negotiation.

Please reply in writing to:  
Geraldine Pikett,  
'Skerrols' East Road,  
Weybridge, Surrey.

**OFFICER**  
Required by historic buildings charity to be responsible for detailed arrangements for courses and training programmes. Basic typing essential. Salary £8,250pa. For details send see to:  
**SPAB,  
37 Spital Square,  
London E1 6DY**

Continued expansion within our West End, City and Victoria branches has created an outstanding opportunity for a number of career orientated, sales motivated individuals to join us as

**TEMPORARY CONTROLLERS AND  
RECRUITMENT CONSULTANTS**  
within our Accountancy and Secretarial divisions.

If you are looking for an excellent career opportunity contact

**SALES MANAGER**  
**LUXURY APARTMENT**

**c £18,000 plus commission**  
property sales experience and have the confidence to liaise with  
clients of this luxury apartment building in SW1. Sales figures  
also the general administration for the building will be your  
will supervision of an accountant and housekeeping staff  
group 25 to early 30s. Please phone: Saele Norman.

**Cornhill Publications are leading international publishers of prestige business books. This year we shall be launching a further six major international titles dealing with finance, business and technology.**

**We are looking for men and women who are genuinely interested in either commencing or continuing a career in Advertising sales with a first class Publishing Company.**

You will probably be between 22-35 with some sales experience, although that may not be necessary. Above all you must have drive, personality and absolute determination to succeed. Our commission structure is designed to create realistic earnings of between £22-£45K per annum.

**If you are ambitious and have the confidence to present at the most senior level then call Chris Humphreys or Julien Widjaja on 240 1515.**

**Wanted by a large International Newsagency.**  
Experience with International PTT's important

**Please send your C.V. to:**

**Mr Charles Currell,  
General Manager,  
UnRed Press International,  
Meridian House,  
2 Brentnall View,  
Millharbour,  
Isle of Dogs,  
LONDON E14 9NN**



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REMUNERATION

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LONDON

We are firmly established in the industry. Over the past 10 years we have built a permanent division to strengthen our London presence. Are you...

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Well entrenched yet going to expand

Would you respond to a challenge yourself?

If you can say yes to any of the following, please telephone 5000 30 WHITEFRIAR LONDON EC4A 3BH

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We are leading in experienced resident offices covering the above market. please



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## GENERAL APPOINTMENTS

01-481 4481

## MANAGING CONSULTANTS for Manufacturing and Distribution

London £35-45K + car

We are retained by one of the leading management consultancy firms who require additional experienced consultants to manage and develop their expanding business in the manufacturing and distribution sectors. The individuals we seek should have sound experience in one or other of the following groupings:

- \*Manufacturing - CIM, FMS, JIT  
- MRP, MRP II  
- production planning & control  
- standard costing & stock recording systems  
- factory planning techniques.
- \*Distribution - distribution strategy  
- computerised distribution & control systems  
- transportation & warehousing management  
- demand forecasting and stock management systems.

Aged between 30 and 35 with a degree or professional qualification, you are likely to be already in a consultancy environment or have moved into industry line management having previously worked as a consultant. In addition to practical consultancy experience, an important attribute is the ability to win assignments and carry out strategic studies.

These appointments represent an outstanding opportunity to play a key role in the future direction and expansion of a consultancy practice. In addition to the excellent remuneration package, every encouragement will be given for individuals to progress rapidly into Partnership.

To discuss in confidence, contact Corinne Ingram or Jenny Riley on 01-629 7594 in office hours (01-863 9443 or 01-660 8665 after 8.00 p.m.). Alternatively, send a c.v. to Jenny Riley at the address below quoting ref. T4564:-

**BL Barry Latchford Associates** Tel: 01  
10 Sedley Place, Mayfair, London W1R 1HG 629 7594



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Salary negotiable  
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London

Price Waterhouse is one of the leading management consultancies in Europe today having achieved a significant growth record whilst maintaining our reputation for quality. Our client base includes many of the world's leading companies in the Energy Sector.

To build on this success, and to help our clients meet the challenge of a constantly changing Energy environment, we seek to recruit candidates from upstream and downstream oil, petrochemicals, gas, electricity and other energy markets.

Primarily, we are looking for IT and Telecomms specialists, Engineers and Accountants who can demonstrate detailed knowledge and experience in one or more of the following areas:

- Organisation Reviews
- IT Strategies
- Energy Retailing Systems
- Cost reduction and rationalisation

- MIS for senior decision making
  - Quality Programmes
- Alternatively you will have specific skills to equip you to join our Human Resources, Marketing or Strategic Consultancy groups.

Successful candidates should be graduates, preferably with a professional qualification, and be aged 28 to 35. Salary is negotiable, depending on age and experience, up to £40k.

These positions will be based at our London office but successful candidates may also undertake assignments throughout the UK and Europe.

If you feel you have the necessary track record to meet our exacting requirements, then please write in the first instance to:

Della Pegg quoting ref. MCS/8749.  
Price Waterhouse  
Management Consultants  
No 1, London Bridge  
London SE1 9QL

**Price Waterhouse**

PW has offices in LONDON, ABERDEEN, BIRMINGHAM, BRISTOL, CARDIFF, EDINBURGH, GLASGOW, LEEDS, LEICESTER, LIVERPOOL, MANCHESTER, MIDDLESBROUGH, NEWCASTLE, NOTTINGHAM, SOUTHAMPTON and WINDSOR.



## EUROPEAN SYNCHROTRON RADIATION FACILITY GRENOBLE - FRANCE

The ESRF is a state-of-the-art synchrotron radiation source to be built in Grenoble, France, and financed by the governments of France, the Federal Republic of Germany, Italy, the United Kingdom, Spain, Switzerland, Denmark, Finland, Sweden and Norway. The ESRF has now entered its construction phase and will start operation in 1994 with a staff of 450 and 2000 visitors per year. We are looking for the:

### HEAD OF PURCHASING (ref 162.88)

who will, under the guidance of the Head of Administration, be responsible for the Purchasing Group. His/her main tasks will be:

- organisation and coordination of ESRF European purchasing activities;
- monitoring purchasing procedure and policy (annual turnover approximately 150 MF);
- preparation and follow up of major contracts;
- participation in establishing and follow up of major contracts;
- participation in the work of the Purchasing Committee;
- supervising the work of purchasing officers;

**Qualifications and experience:**  
The successful applicant should have a related education and several years experience in purchasing, with sound knowledge of contract legislation and the international market in the ESRF field. He/she must give evidence of determination and skill in dealing with suppliers. He/she should speak fluent English and have a good working knowledge of French. He/she should be familiar with working with computers. He/she should have a strong sense of team spirit and the ability to coordinate the work of staff under his authority.

### HEAD OF PERSONNEL (ref. 163.88)

who will, under the guidance of the Head of Administration, be responsible for:

- coordination of recruitment activities: with a view to a reasonable distribution of staff by nationality among the member countries;
- preparation of contracts;
- setting up the "Convention d'Entreprise";
- fostering good relations with union representatives and staff;
- organising recruitment of staff from national institutes;
- supervising the work of personnel officers;

**Qualifications and experience:**  
The successful applicant should have a related education and several years experience in the personnel field: in particular dealing with "personnel legislation" and give evidence of basic knowledge of French regulations. He/she should speak fluent English and have a good working knowledge of French. Experience in the technical or scientific fields in a research institute is desirable. He/she should be familiar with working with computers. He/she should have a strong sense of team spirit and the ability to coordinate the work of staff under his authority.

### REMUNERATION:

Gross annual salary from 200 - 250 MF depending on qualifications and experience. In addition: monthly family supplement and expatriation allowance for non-French staff (calculated on the basis of family situation); and a seating in allowance and adaptation allowance (paid once).

Applications bearing the relevant reference and the names of three referees should be sent, by July 25 1988 in English or French to:

ESRF (Personnel Office)  
BP 228  
F - 38043 GRENOBLE Cedex

Pierre Lichau

## DEALER SALES MANAGERS AND MAJOR ACCOUNTS MANAGERS

C £35,000 OTE + Car

UK's largest and most successful independent communications company requires Regional Dealer Sales Managers and Major Accounts Managers who can demonstrate success within the communications industry.

Applicants should have a proven track record. Experience in dealer sales management preferred.

The successful applicants will start immediately with On Target Earnings of £35,000 in the first year, plus car with a cellular phone.

For an early interview telephone or write including C.V. to:

John Clisby,  
Sales Director,  
Cellular Radio Limited,  
Air Call Business Centre,  
Colindale Lane,  
London NW9 6BX

Tel: 01-951 9000

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## REWARD FOR HARD WORK

2 SALES EXECUTIVE POSITIONS;  
FULL TRAINING; CAREER;  
GOOD SALARY;  
O.T.E. £25K.

One of the largest independent software companies in the world is looking for young (22-30), well-educated people to start a career in sales and marketing.

You will need at least 1 year's work experience of which 6 months has been spent in sales.

If you are ambitious, have a desire to be successful, willing to learn and involve yourself in a team:

Please telephone IAN on

01-328 5513

You should be ready to start by

1st September 1988

**RECRUITMENT**

## RECRUITMENT CONSULTANTS LONDON C £13,000+++

We are firmly established as one of the top three agencies in the computer industry. Over the next 12-18 months we intend extending the services of our permanent division to all the six existing UK offices. First, however is the need to strengthen our London team by the addition of two further consultants.

Are you:-

- Mid to Late Twenties? : Educated to degree level?
- Bored? : Looking for a real challenge?
- Well entrenched in a career? Have you lived or worked abroad?
- yet going nowhere?

Would you respond to a flexible working environment in which you are allowed to express yourself and where job satisfaction and a large pay cheque results?

If you can say yes to five of the above questions you could be just a phone call away from first year earnings of £13,000 and the prospect of £18-20,000 plus genuine promotion prospects in year two.

PLEASE TELEPHONE STEPHEN HOOKE on 01-583 3037 or send your detailed CV to:

COMPUTER SEARCH & SELECTION PLC

36 - 38 WHITEFRIARS ST

LONDON

EC4Y 6BN

## MARSH & PARSONS RESIDENTIAL NEGOTIATORS

We are leading independent London estate agents and are looking for experienced residential negotiators to join our sales teams at three of our offices covering the Kensington and Bayswater areas.

If you are looking for long term career prospects in a challenging and active market, please forward your CV in confidence to

Hugh Wigg  
MARSH & PARSONS  
5 Kensington Church Street  
London W8 4LE



## ENGLISH-SPEAKING UNION Administrative Assistant to Branches

required to help ESU branches in England with their programmes and administration. This is a post for someone who is good with people, prepared to travel, and has appropriate administrative experience. Age 22-45. £10,000 plus expenses and benefits.

Applications and enquiries to Director of Branches and Central Affairs, ESU, Dartmouth House, 57 Charles Street, London W1. Tel 01-483 3323.

## FUEL SUPPLIES MANAGER

Northern Ireland Electricity which is responsible for the production, marketing and distribution of electricity throughout Northern Ireland invites applications for the Fuel Supplies Manager.

The successful applicant will be responsible for the formulation and implementation of policies which ensure the economic and strategic acquisition and utilisation of all fuel for power stations, transport, plant and equipment.

Applicants should be able to demonstrate extensive relevant experience including experience of the negotiation, preparation and completion of fuel contracts. A comprehensive knowledge of fuel markets and proven managerial ability in this field are also required.

The salary for the post will be circa £29,000 per annum and an attractive package of conditions of employment also applies.

The closing date for receipt of completed forms is Friday 8 July 1988.

Application forms and further details may be obtained from:-

The Personnel Manager  
Northern Ireland Electricity  
PO Box 2  
Belfast  
150 Marlborough Street  
Belfast BT9 5NT  
or telephone Belfast 668699  
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## ARCHITECTURAL & BUILDING SERVICES PRACTICE BASED IN EAST ANGLIA

We are seeking an enthusiastic outgoing professional to assist the Partners to develop and extend their

## PUBLIC RELATIONS ACTIVITIES

and to maintain existing and develop new client relationships. Some management experience and knowledge of the building industry would be an advantage. This is an opportunity with excellent prospects for a suitably energetic person aged 25-40 to develop their career in a pleasant and fast growing area of the Country. Write with c.v. to BOX No. A86.

## SALES AGENTS LOCK MANUFACTURER

Lock manufacturer in the U.S.A. is looking for sales agents or full time salesmen to sell its products to original equipment manufacturers in the U.K. Background and experience in lock industry desired. Will be in London July 6 & 7 to interview applicants. If interested, please call for appointment or write.

FORT LOCK CORP.  
Attn: Rae Cochrane  
3000 N. River Road  
River Grove, Illinois 60171  
Tel 312/456-1100  
Fax 312/456-9476

## Company Secretary Rapidly expanding PLC

£35,000 + car Thames Valley

Our client, a market leader in the hi-tech field, has grown rapidly during the last five years, and this pattern is set to continue.

You will make an important contribution to the achievement of Group objectives by providing secretarial, legal and administrative support of the first order. This is a broad role encompassing City and Stock Exchange practice; advising group and subsidiary management on a range of legal issues; and managing an established support team responsible for pensions, insurances and premises administration.

You are a seasoned company secretary with a relevant professional qualification, probably having had experience in young, growing PLCs. You must have excellent technical skills, a legal mind and a flair for administration. It is unlikely that candidates aged under 40 will have the breadth of experience required. This would be an ideal final career move for those seeking a challenge and wanting to retire on a high note.

Salary is for discussion as indicated and will not be a bar for the right candidate. Comprehensive benefits include executive car, pension, bonus and Private Health Insurance.

Please write - in confidence - with details of career to date and current salary to Lesley Gifford, ref. A20305.

MSL Chartered Secretary,  
32 Aybrook Street, London W1M 3JL.

**MSL Chartered Secretary**



## NATIONAL ACCOUNT SALES MANAGER

THE COMPANY: Bakkens Biscuits (U.K.) Limited are the U.K. subsidiary of H. Bakkens Kakesfabrik, which has a worldwide turnover of over £500m. Within the U.K. Bakkens are the clear brand leaders in the Continental Biscuit market, having established this position by supporting high quality products with heavy consumer advertising and quality service to retailers.

THE JOB: We are now developing our corporate Key Account function to meet new market challenges. We require an experienced National Account Manager with proven success in negotiating with major grocery multiples. Candidates will need to demonstrate skill in developing both key and major national accounts and have an in-depth understanding of working procedures and personnel within these accounts.

REQUIREMENTS: Applicants should ideally be aged 30-40 with a good general education (minimum 5 "O" levels) and be articulate, numerate and capable of formulating and implementing a Business Development Plan.

This position carries an excellent package in terms of salary, life assurance, medical cover and holiday entitlement, plus Company car. Preference will be given to candidates living within easy access of Gerrards Cross.

## MANAGEMENT TRAINEES

As part of our long term management development programme, we are seeking management trainees in the Sales/Marketing area. The successful applicants, aged under 30, will ideally be graduates (but at least educated to 'A' level standard) and have had at least 2 years commercial experience in a Sales/Marketing environment, preferably including some retail selling experience in E.M.C.G. Self motivation and an 'outgoing' personality would be an advantage. Mobility is essential. A good salary, free life insurance and Company car are offered. Training will be given in sales marketing and sales operations to fit the successful applicants for a first line Management position.

FOR AN APPLICATION FORM FOR EITHER OF THESE VACANCIES PLEASE TELEPHONE PAT PATTERSON ON 0753 889822 OR WRITE GIVING FULL DETAILS AND CURRENT C.V. TO BAKKENS BISCUITS (U.K.) LIMITED, 45 STATION ROAD, GERRARDS CROSS, BUCKS SL9 6ES.

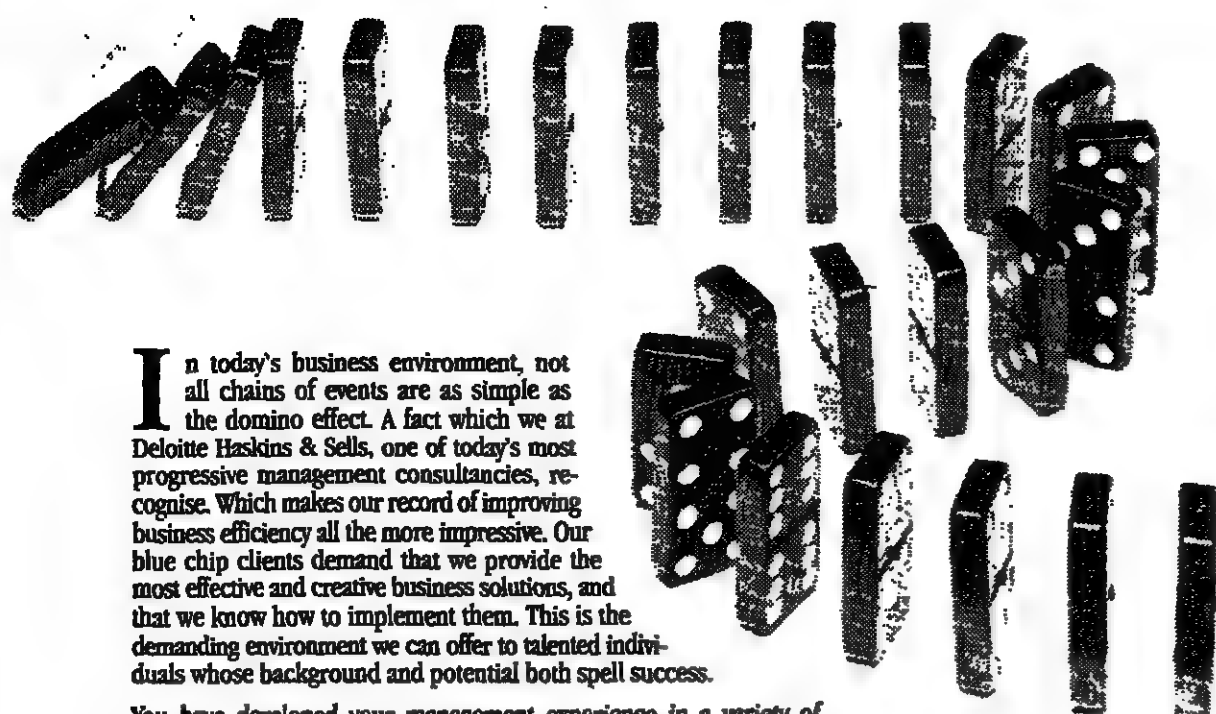


01-481 4481

## GENERAL APPOINTMENTS

01-481 4481

## Achieving business efficiency means truly understanding cause and effect



In today's business environment, not all chains of events are as simple as the domino effect. A fact which we at Deloitte Haskins & Sells, one of today's most progressive management consultancies, recognise. Which makes our record of improving business efficiency all the more impressive. Our blue chip clients demand that we provide the most effective and creative business solutions, and that we know how to implement them. This is the demanding environment we can offer to talented individuals whose background and potential both spell success.

You have developed your management experience in a variety of business areas. Your involvement in organisational efficiency reviews and overhead reduction exercises has resulted directly in improved cost competitiveness. You also understand the many ways in which changes in one part of a business can influence other departments.

If your personal qualities are equally impressive, you are ready for the challenge. Ready too for the greater rewards and higher career profile that will inevitably follow.

We will offer the best people the best rewards, with salaries of £25 - 40,000 plus car and the benefits you'd expect to receive from an organisation of our stature. Once you've risen to this level of consultancy further rapid progress is entirely up to you and your ability.

If you are the high flyer we seek, aged 28 to 35, with a good first degree and a record of achieving business efficiency, we'd like to hear from you.

Convince us you have the potential for consultancy by writing now with full career and personal details (including daytime telephone number) to Roger Bacon, quoting reference 3107/T on both envelope and letter.

**Deloitte Haskins & Sells**  
Management Consultancy Division  
P.O. Box 198, Hillgate House, 26 Old Bailey, London EC4M 7PL

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Promotion within our Economic Planning Division in Pimlico, Central London, creates this key appointment for a Principal Economist to be responsible to the Chief Economist for a wide-ranging and challenging role specialising in economic forecasting and scenario development. You will also contribute across other areas including pricing and investment policies.

An original thinker with a first or second class honours degree and at least 10 years' relevant experience, you must be able to communicate economic principles effectively to non-economists and assess the impact of external developments on our company.

Salary, negotiable up to £27,000, is supported by an attractive range of large-company benefits and relocation assistance if appropriate.

Please send your full cv, quoting reference CB/EP/01046/142/T, to Colin Barlow, Personnel Manager, British Gas plc, 59 Bryanston Street, London W1A 2AZ. Closing date for receipt of applications 19 July 1988.

An equal opportunity employer

British Gas

PRUDENTIAL HOLBORN

## CLIENT SERVICE MANAGER

Committed to quality, service and professionalism to £20,000pa + finance sector benefits

A key feature of Prudential Holborn's competitive advantage amongst discerning investors is its efficiency and quality of service. We have created a Client Services function to provide a focus for enquiries for individual customers to ensure that our service is maintained and enhanced.

We now need a customer service professional to take a recently established area forward. You will lead a team of 20 based in our third administrative offices receiving a high volume of written and telephone enquiries concerning our full range of Unit Trust, Life, Pensions and Personal Equity Plan products. To achieve this you will have to ensure that they are trained, organised efficiently, that the support systems are in place, but above all, that there is an overriding commitment to Customer Care.

We believe that detailed knowledge of the Financial Services industry and its products is not essential. What is essential is a commitment to excellence in service and the creativity to translate that into day to day practices. Consequently, you will have extensive experience of a customer service function in an organisation renowned for its service.

Salary will be up to £20,000pa according to experience and qualifications. Valuable financial sector benefits include a company car, subsidised mortgage, non-contributory pension and bonus scheme.

Commitment to service is the cornerstone of our business. If you share that commitment, please write with cv, or telephone Kevin Williams, Prudential Holborn, Valentines House, 51-59 Wood Hill, Strand, London WC2R 1JL. Tel: 01-478 3377.

Career opportunity for dynamic individual with training experience to become a key member of rapidly growing department

## Employee Development Consultant

Reigate, Surrey

c£19,000 + Car + Benefits

The CIGNA Companies are one of the world's providers of insurance and financial services to businesses and individuals, worldwide. Crusader Insurance PLC, a CIGNA Company, has a vacancy for an Employee Development Consultant.

Because the systematic development of Human Resources is a key element of our business strategy, we are planning to expand our small development team by appointing an exceptional individual with strong training and development experience who will play a major role in developing the professional skills of staff within our UK operations.

Ideally, you will have 5 years' + sales and marketing experience, gained in a financial services environment and will hold an appropriate professional personnel or training qualification. Aged up to 40, your strong analytical skills will enable you to develop innovative and practical programmes which enhance business performance, and you should also have the experience and maturity to influence and motivate senior colleagues.

Initially working within our Life and Employee Benefits operations, once established, your responsibilities will expand to cover the whole of our insurance and financial services operations throughout the UK.

If you meet these criteria and have a thorough and practical knowledge of current human resource development processes, we can offer you a stimulating and challenging career opportunity with a salary and benefits package that reflects the importance of the position.

A full cv, should be sent in confidence to: The Manager, Human Resources, CIGNA Services (UK) Ltd, CIGNA House, 8 Lime Street, London EC3M 7NA.

CULTIVATING EXCELLENCE.

## REGIONAL DIRECTOR

Secretarial & Clerical Employment Agencies  
London Base c£40,000 + Car

Consistent growth is a feature of our business. To continue the trend we need a woman or man who will manage a significant proportion of our £multi-million business.

Your inter-personal and business development skills, together with a clear commitment to quality, will be used in achieving strategic aims through a team of Regional Managers.

In supplying temporary and permanent staff to employer clients through 20+ branch offices you will be backed by nearly 30 years' expertise in recruitment services, including an award winning marketing programme. A multi-branch service and sales orientated background will have provided you with the right experience and will give you the opportunity to earn a competitive basic salary enhanced by an attractive bonus.

Our growth and yours will go together, providing unrivalled opportunities to progress.

Tell us why you will match the requirements of this exciting role when you send a full C.V. including current earnings to:

Peter Lowman  
Operations Director  
Reed Employment Ltd  
Reed House  
65 Westcroft Square  
London W6 0TA

**REED**  
employment

## Head of Air Historical Branch

You will have full responsibility for the direction of the Air Historical Branch which maintains historical records, provides information and advice, and prepares narratives on many aspects of RAF history - mainly post-1945.

Normally aged at least 40 you must have a close interest in air operations and a sound knowledge of the RAF and its history. You should normally have an honours degree, preferably in Modern History. Substantial commissioned service in the RAF would be an advantage.

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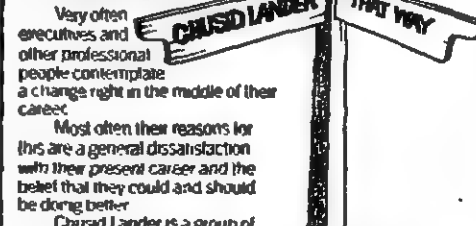
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We can be a great man, or we can be a fool. We can be a hero, or we can be a villain. We can be a saint, or we can be a sinner. We can be a god, or we can be a devil. We can be a king, or we can be a peasant. We can be a prince, or we can be a pauper. We can be a noble, or we can be a



01-481 4481

## GENERAL APPOINTMENTS

01-481 4481

Glaxo

Glaxomed Limited

## Area Sales Executives

c.£15,500 p.a. inc.

West London

Glaxomed Ltd., the company within the Glaxo Group responsible for pharmaceutical business in Africa, the Middle East and Eastern Europe, seeks Area Sales Executives to join their offices based in Ealing. Responsibilities will include liaison with distributors and Government bodies including negotiation of contracts, provision of sales and promotional support, co-ordination of registration information, analysis of market data and assistance in the preparation of annual budgets and operational plans. Occasional travel overseas will be necessary.

Candidates should be graduates, preferably with a scientific background, who have well

developed analytical skills and an interest in international business. The ability to communicate in French or Arabic would be useful.

Salary quoted includes Outer London Allowance and guaranteed bonus. Other benefits include non-contributory pension, lunch allowance, season ticket loan and 23 days' holiday.

Please send a comprehensive cv to Miss P.A. Sandry, Senior Personnel Officer, Glaxo Holdings p.l.c., Clarges House, 6-12 Clarges Street, London, W1Y 8DH or telephone the Personnel Department on 01-493 4060, ext. 300, for an application form.

## Committee Administrators

The International Stock Exchange is one of the world's leading financial markets for trading securities. The information, trading, settlement and communications services which support the markets are provided by its Services Division.

We are looking to fill two posts to provide administrative support to a range of senior management meetings as part of the work of the Secretariat within the Services Division. Both positions demand the ability to communicate effectively both orally and in writing with all levels of staff.

## Senior Administrator (c.£15,500)

The Senior Administrator will be expected to facilitate the efficient and effective operation of senior management meetings at a corporate level and to support the implementation of policy decisions. He/she will deputise for the Team Leader of the Secretariat.

## Administrator (c.£14,000)

The Administrator will undertake similar duties to the Senior Administrator in support of internal departmental meetings.

Candidates for both posts should ideally be educated to degree level and a suitable qualification such as ICMA would be an advantage. Preference will be given to candidates with previous experience in a broad range of committee support work.

In addition to the above salaries, staff benefits include a fully paid season ticket, a non-contributory pension, BUPA and subsidised lunches.

For immediate consideration, send your CV to: Gillian White, Recruitment Officer, The International Stock Exchange of the United Kingdom and the Republic of Ireland Limited, Old Broad Street, London EC2N 1HP.



A market in progress

## POTENTIAL MANAGERS/ESSES £15,000 PA

Due to our 1988 expansion programme we are seeking intelligent, energetic people to work in our West End based investment consultancy.

No experience necessary as full training will be given to successful applicants.

If you have potential to advance into management at an early stage, for an interview or further details of this superb opportunity contact:

DAVID OR CAROLINE on 01 255 1631

## SALES EXECUTIVES

YOU are a successful sales executive aged 21/35 seeking a positive career move.

WE are a professional sales selection company offering a recruitment service tailored to your needs with no fees to applicants.

CONTACT US NOW (0702) 207573

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## QUALIFIED ARCHITECT

Required with 5-10 years experience for a key role in a long established practice in the EC1 area. Also Architectural Assistant/Technician required. Salary negotiable for the right people. Or would consider buying a small provincial practice. Please send CV to: Mr C. Sullivan, SMC Estates, 41-42 Chiswell Green, London EC1R 0DL.

## McCall England &amp; Associates

## ARE YOU IN THE RIGHT JOB?

Early, Middle or Late Career Review? Detailed systematic assessment of your strengths, review of the job and your career. 10 days intensive work. Tel: 01-736 6561.

## PA/SALES PERSON

Required by international removals co. Suit lively outgoing person. Immediate start. Excellent salary. Tel: 01 969 5252 ask for John.

## Course Administrator £11,000

A substantial international organisation requires an alert graduate to be responsible for the organisation of 'in house' training courses. You should have at least a year's working experience with excellent organisational abilities and be capable of handling responsibility. Duties involve dealing with organisers to establish specific requirements for particular courses; arranging printing and distribution of literature; plus attending courses when appropriate. A good communicator essential with some previous administrative experience. Keyboard skills preferable. Age 23-27.

01-437 6314

MacBlain

NASH

Recruitment Consultants

## EXPORT SALES

Loma is a British company and a market leader in the supply of capital equipment to the packaging industry. Continued expansion in overseas sales provided the need for a further member of our export sales team.

Reporting to the Export Manager, the successful candidate will be responsible for establishing and operating a number of local distributors and for achieving sales through them of our technically equipped. Overseas travel for up to a third of the year may be expected.

Preference will be given to the applicants with all or some of the following attributes: field experience in overseas distributor sales; proven technical sales skills; experience of packaging equipment; residence within commuting distance of our prestige site in Farnborough, Hants.

This is an opportunity to join a progressive and dynamic UK company with strong overseas representation. The remuneration package will include a car, BUPA, pension, life assurance and an annual bonus based on results.

Please send details CV to: Export Manager, Loma Engineering Limited, Summit Avenue, Farnborough, Hants, GU14 0NY.

## FINE WINE SALES OPPORTUNITY

Could you sell fine wine for a leading London wine importer? Proven sales experience, good personal organisation, flair and dedication are all essential. Enthusiasm and knowledge about wine is vital. We can provide training and a fascinating, challenging job with D.T.E. of £20K. Contact Jane Turner: 01 837 1142

## LETTINGS NEGOTIATOR

24-30 required by estate agency in SW1. Immediate start. Salary £12,000. Good experience. Driving license. Salary by negotiation. Contact: 01 828 1437

## RELOCATION CONSULTANT

A leading relocation company in Central London is looking for special people to work part time as Relocation Consultants. Applicants should have strong communication and interpersonal skills, be at ease with senior executives from multinational corporations, and be enthusiastic and knowledgeable about property and living in London and the Home Counties. A current driving licence is essential. Experience in the property market would be advantageous. Please send details, a C.V. and recent photograph to Mrs C Brown, MLF&H, 136 New Bond Street, London W1Y 9FA.

## YOUNG SALESPERSON

Leading Interior Designers who also supply Designer Furniture etc. to Architects and Specifiers are seeking an enthusiastic, energetic and intelligent Salesperson to join their existing team. Knowledge of market very helpful. Good potential for earnings and progression. Call ZENA on: 01-351-0273

## BANKING AND ACCOUNTANCY

## FOOD AND DRINK FEDERATION ECONOMICS EXECUTIVE

Are you hungry for challenge and the opportunity to shine? Can you argue cogently and present your case persuasively? Are you ambitious, enthusiastic and a self-starter? Are you capable of working with all levels of management? Are you interested in the food and drink industry? Are you in your late twenties/early thirties and possess an economic related degree? If so, we would like to hear from you.

The Food and Drink Federation, based in Central London, requires an Economics Executive. Key areas of responsibility are to assist in policy formulation; to prepare briefing materials; to participate in representations on the economic and commercial issues of interest to the industry and to provide administrative support to our key commercial, economic and industrial affairs committees.

Competitive salary and benefits. If you are interested please write, enclosing CV giving details of your experience to:

The Director-General  
Food & Drink Federation  
6 Catherine Street  
London WC2E 5J

## ENGINEERING

## JEOL

## MASS SPECTROMETER SALES ENGINEER

JEOL (UK) LIMITED, the leading supplier of high quality scientific instruments, is seeking another Sales Representative in its Analytical Instruments Division.

You would already have experience in selling capital equipment, preferably in a high technology or scientific field. The position entails considerable responsibility for mass spectrometers and your territory would include UK and Ireland. Since you would likely be between 25 and 35 years your ability to negotiate high value instrument sales with customers at all levels will be expected. Appropriate training will be given on products.

A company car is provided for your use, together with other major benefits from a forward-looking company.

Applicants should send their CV to the Sales Director, JEOL (UK) Limited, JEOL House, Grove Park, Colindale, London NW9 0JN.

## PALL MALL MONEY MANAGEMENT

A subsidiary of the Chase De Vere (Pall Mall) Group of Companies offers vacancies for trainee consultants. High income potential and real long term career progression.

For full details contact Martin Mullany on 01-930 7242 or send C.V. to: 125 Pall Mall, London SW1Y 5EA (rmpg)

ALL BOX NO. REPLY SHOULD BE SENT TO:  
BOX NO. DEPT.  
P.O. BOX 484,  
VIRGINIA STREET,  
WAPPING,  
LONDON,  
E1 9DD.

## LA CREME CREME DE LA CREME ALSO APPEARS ON PAGE 18

## COLLEGE SECRETARY/ADMINISTRATOR

Required for independent sixth form college from mid August. Professional skills eg: Typing/Shorthand/Receptionist/Organiser must be of excellent standard. A knowledge of 'A' level system and University entrance an advantage. Ability to deal with students/parents/public essential. Small friendly college (100 students, 20 tutors). Long paid holidays, 2 weeks Christmas, 2 weeks Easter, 4 weeks Summer (including Bank Holidays). Salary according to experience £25,000-£31,000. Apply in writing to: The Principal, Fine Arts Tutors, 85 Belgrave Park, London NW5 4NL.

## HAY FEVER £14,000

Arranging house parties and taking the Bentley to the beach should present no problems for the secretary to this glamorous firm.

A demanding and well-known personality with many interests, he travels regularly leaving you free to organise your day. The ideal candidate will be a calm and confident, well-organised, with an awareness of confidentiality.

Age 24-35 Skills 90/80

Piccadilly Office 629 9686

ANGELA MORTIMER

PERSON FRIDAY

Leading conference and video production company requires all-rounders.

The work is varied, the pace hectic, the atmosphere professional, but fun.

Are you:

- Quick-witted/efficient

- Good at hand book-keeping and admin.

- Familiar with Word Processing

- Willing to cope with the workload overseas

London in spirit and outlook?

Excellent salary plus benefits.

Please send cv to: Study Desk, 44-46 Chancery Lane, London WC2A 3PL

NO AGENCIES

£12,000 - £15,000 +

We seek PA's with

impact, energy, organising ability and brains for 16 client

vacancies in Central London and suburbs

offering plenty of challenge and scope.

Call Freeman

Secretaries 445 2687 before 8.45 pm and we will post overnight 'Wants' and 'All' reports on these to avoid wasting your time and ours if we don't have your sort of job.

## LEGAL CREME

## CONVEYANCING AND LITIGATION SECRETARIES £14,000++ FABULOUS PERKS

This World-wide, International Legal Practice has appointed us to recruit experienced conveyancing and litigation secretaries. Successful candidates will demonstrate strong personal, audio and WP skills, in addition to the ability to deal confidently with clients. Excellent opportunity for consistent, well-paid legal secretaries.

Please write to or telephone: Malinda Nemes, Carrington Ltd, Austral House 125-129 Tottenham St, London E2 7JE

Telephone: 01-425 9848 Fax: 01 375 1881

One minute from Liverpool Street Station.

Finance & Legal Personnel Specialists

## CITY SOLICITORS

Two Partners of a small City solicitors (Fleet Street) specialising in conveyancing law and commercial law seek experienced, intelligent and well presented secretaries able to take responsibility. WP and electronic typewriter. 4 weeks holiday. To £14,000.

Call Jill 01-353 3344 (No agencies)

## PA/SEC.

Required for sole practitioner in Fleet St. Legal exp. preferred but not essential. Salary up to £11,000 dep a.e. Tel 353 5535

## LEGAL PA/SEC £12K +

For up man in established City law firm. Excellent salary and benefits. Tel: 01-425 9848

## AGE IMMEDIATE

25-35 yrs old. Tel: 01-425 9848

## NON-SECRETARIAL

SECRETARY for Architect based in prime Central London. No typing required, experience in office and good public relations. Tel: 01-425 9848

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Leading conference and video production company requires all-rounders.

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## ANNOUNCEMENTS &amp; PERSONAL

## U.I. HOLIDAYS

LEARN to drive in beautiful North Wales on our 2 Day Residential course. Tel: 04961 2010 for brochure.

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FROM A COOK head cook for short/term vacancies countrywide from April. Tel: 01-425 9848

GASTRONOMIE COOKS Agency. Available for short/term vacancies. Tel: 01-425 9848

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## PUBLIC NOTICES

Cherry: Linear Accelerator Project Westminster Hospital Centre London WC2A 3PL

THE CHERRY CONSULTANTS GROUP is seeking a person for this project. Tel: 01-425 9848

LEGAL NOTICES

RE: A REEL (LONDON) LTD and others

NOTICE is HEREBY GIVEN that the winding up of the above named company will be held at the Royal Court of Justice, 100 King's Cross Road, London, WC1A, on Thursday the 30th day of June 1988, at 10.00 o'clock in the forenoon, for the purpose mentioned in section 86, 100 and 101 of the said Act.

A list of the names and addresses of the creditors of the company will be available for inspection free of charge at 207 Camden Road, London NW1 7JL, from 10.00 o'clock on 4th June 1988, to 4.00 pm on Tuesday 28th June 1988.

Dated this 17th day of June 1988

Andrew J. Smith, Director

IN THE HIGH COURT OF JUSTICE CHANCERY DIVISION

IN THE MATTER OF THE COMPANIES ACT 1985

NOT



## BANKING &amp; ACCOUNTANCY




Texaco Ltd is one of the UK's leading oil companies with a major presence in the North Sea and in UK refining and marketing.

An opportunity has arisen for an experienced tax adviser within the UK tax department based in Knightsbridge. The ideal candidate will be able to:

- Inform and advise on all Customs, Excise and VAT disciplines which support our commercial policies.
- Ensure Customs & Excise and VAT compliance matters are handled in the most efficient manner.
- Bring some experience in or expertise in direct tax issues as part of his/her career development.

This position represents an excellent opportunity for an indirect tax specialist working in the oil industry, or an experienced Customs & Excise professional wishing to branch into the industry.

and gain wide experience. Candidates will possess strong interpersonal skills and be able to work with initiative, enthusiasm and show strong technical qualities.

To help you in your development, we provide extensive training, corporate and technical training, utilising computer-based training systems, books and courses. You will also see that our training facilities are excellent, as we are successful in attracting senior staff from within the organisation.

An attractive benefit package and a highly competitive salary and pension are part of this position. Texaco is an equal opportunity employer.

For further information, contact: Chris Nelson or Graham King on 01-556 6920 (evenings/weekends) or 01-556 6920 (office) to them at: Taxation Division, Michael Page Partnership, 39-41 Parker Street, London WC2B 5LH.

Michael Page Partnership

International Recruitment Consultants  
London Bristol Windsor St Albans Leatherhead Birmingham Nottingham  
Manchester Leeds Newcastle-upon-Tyne Glasgow & Worldwide

## SENIOR ACCOUNTANTS - PROPERTY GROUP

c £27,500 p.a. + car + benefits

Frogmore Estates PLC, a listed property investment and development company with a market capitalisation of £140 million, is expanding rapidly.

We wish to recruit two qualified accountants to assist with our continued growth.

A group accountant to be based near Stevenage and in due course at Enfield is sought to take responsibility for financial accounting.

A project accountant who will take an active part in acquisitions and corporate strategy is required to join our Central London Staff.

If you are experienced, familiar with the use of computers and active, please send personal details to:

**D.K. Wilmut**  
Finance Director  
Frogmore Estates PLC  
Frogmore House  
8 Manchester Square  
London W1M 6BD

## Italiani!

A highly exceptional level of remuneration, almost complete independence and a close involvement in the world's financial markets will all be rapidly available to the successful applicant to become a trainee U.S. institutional equity broker with us.

We need an Italian mother-tongue, confident, extremely articulate individual between 22 and 30 with at least a year's commercial or sales experience. He or she must be willing to bring a dedication commensurate with the job's rewards.

Please send your curriculum vitae together with a covering letter in English to: Box No: A40

## Accountancy Personnel

Placing Accountants First

### TRAIN IN RECRUITMENT

CENTRAL LONDON, HOME COUNTIES, EAST ANGLIA AND M1 CORRIDOR

Exciting and fast moving world of recruitment offers ambitious, go-ahead individuals unrivalled opportunities for success.

ACCOUNTANCY PERSONNEL, is currently the leading specialist consultancy group with a continued, dynamic policy of expansion. As a result we require young, well educated professionals aged 23-28 with a background in an accountancy or commercial environment.

Prospects for a career in management, backed by excellent training plus an attractive and progressive income make this an impressive opportunity.

If you are interested in knowing more about a career with Accountancy Personnel, please contact Alison Williams on 01-436 5511 (Central London), Alison Davis on 0483 64862 (Harrow, Reading and Kingston), Adrian Slater on 0225 461800 (Bristol, Exeter and M1 Corridor).

### GRADUATES - CHARTERED ACCOUNTANCY OPPORTUNITIES

London - West End £9,250 + Study.

6 automatic graduates with good academic records and an interest in finance required by this 20 partner firm of Chartered Accountants. The firm offers:

- A strong client base of finance / banking related clients
- Involvement in multi-million turnover audits
- Full training in all aspects of accounts, tax and investigations

Benefits include full support for the ACA exams for DAY ONE in QUALIFICATION, own restaurant and sports facilities, above average rate relative and a possibility of a future move into corporate finance.

To arrange an interview contact BARBARA PALLIN on 01-404 5155 at ALDERWICK PEACHELL & PARTNERS, 125 High Holborn, London, WC1V 6QA. (Recruitment Consultants).

## Technical Consultants Chartered Accountants

Central London

to £25,000 + car

Our client, the Technical Directorate of the Institute of Chartered Accountants in England and Wales, is involved in the strategic development of the accounting and auditing standards and guidelines of the future. It also provides an advisory service to its members. Exceptional opportunities have arisen for several high calibre Chartered Accountants to undertake a project orientated role. Working in conjunction with a variety of consultative committees, you would be involved in:

- Developing accounting standards and recommendations
- Developing auditing standards and guidelines
- Examining new and prospective parliamentary legislation

You will be responsible for drafting the relevant standards and guidelines following meetings and consultations.

Based in the Institute's headquarters in Moorgate, you will join a high calibre team, enjoying a considerable degree of autonomy and responsibility.

In addition you will maintain regular contact with key members of the accountancy profession and senior CIMA figures.

If you are a graduate and are keen to become involved in the technical and policy making aspects of the profession, our client will be happy to give you full details without commitment.

The excellent benefits include flexible working hours and relocation expenses where appropriate.

In the first instance call Juliet Connock on 01-431 2000 or write to her at Michael Page Partnership, 39-41 Parker Street, London WC2B 5LH.

Michael Page Partnership

International Recruitment Consultants

London Bristol Windsor St Albans Leatherhead Birmingham Nottingham  
Manchester Leeds Newcastle-upon-Tyne Glasgow & Worldwide

## Carlton Personnel

INTERNATIONAL BANKING

MARKETING OFFICERS: c.£30,000 + Benefits

The International arm of this highly successful Japanese bank is seeking self motivated graduates with initiative, to join their expanding Commercial, Aerospace, and Property Finance Divisions.

1) COMMERCIAL: Ideal applicants may come from a clearing background and will have a minimum of 2 years experience covering credit analysis and marketing. Your clients will include the top companies in the U.K. Excellent prospects and first class training await the right candidates.

2) AEROSPACE: You will be an experienced project financier with at least 2 years aerospace experience. Ideally in your early 30's, you will be credit-trained and will understand the structuring of big-ticket deals. Additionally it would be an advantage if you have experience of Leasing and Tax Based Finance.

3) PROPERTY: Due to expansion of our client we are looking for candidates with experience of Land Acquisitions, Advances Propositions, the development of Retail Outlets and who have also liaised with Surveyors and Solicitors. A tremendous opportunity to become established in a developing team.

E.C.P. ADVISOR: c.£30,000 + Benefits

Our clients are also seeking a graduate who has a minimum of 2 years Euro-Commercial-Paper knowledge possibly gained from the Paper Dept. of a large U.S. Bank. The ideal applicant may have some trading experience on the ECP Desk or experience on the junior marketing side. Working in the paper and Swaps Department you will be providing a service for major Japanese clients in the U.K. Since this is an advisory position, good contacts and technical knowledge are essential.

Please telephone or send your CV, in strict confidence, to:

Tony Gorbey at Carlton Personnel  
14 Hills Place, Oxford Circus, London W1R 1AF (01-439 1551)

## MANAGEMENT ACCOUNTANT

Required for large stud and racing establishment near Newmarket, Suffolk. Must be able to work on own initiative. Responsibilities to include preparation of monthly and annual accounts; budgets and cash flow forecasts.

Knowledge of computer systems an advantage.

Exciting and challenging position for the right individual. Remuneration package will be commensurate with ability and experience.

Apply in writing, in strict confidence, with C.V. before Friday July 8th to:

BOX A51  
P.O. Box 484  
Times Newspapers,  
1 Virginia St  
London E1 9DD

### ASSISTANT FINANCIAL CONTROLLER

Required for a major public utility company in the central London area. The successful candidate will be responsible for the financial and administrative aspects of the company's operations.

For further information, please contact: 7 Old Park Lane, London W1T 3LJ.

### TAXATION ASSISTANT SALARY NEG

Experienced taxation assistant, not necessarily qualified, required by small firm of Chartered Accountants based in Covent Garden whose clients are associated mainly with the entertainment industry.

TELEPHONE 01 240 3175

## HORIZONS

## Architects faster on the draw

Architects are busier than ever, working on commissions worth a record £25 billion. The figure for last year was above £20 billion - three times higher than in 1980. More than four fifths of the commissions are in the private sector: public works account for about 18 per cent, most of this on housing.

The workload is monitored by the Royal Institute of British Architects, which conducts surveys on annual earnings and employment among its 21,000 members. In line with national growth patterns, London, the South East, the Midlands and East Angles present the most optimistic picture, and larger firms, in particular, expect the boom to continue.

During this year's survey the RIBA will probe further to forecast trends for the next decade - a sensible move considering that a big commission takes years from start to finish; comparable with the seven years it takes to train an architect.

The architects themselves are now diversifying. "Some are becoming developers by finding redundant buildings or neglected sites. For example, the Conran-Roche partnership, based in Milton Keynes, is developing an area of London Docklands. Architects are also going into related spheres such as interior design, urban design and community work," says Peter Gibbs-Kennell, the RIBA's director of educational and professional development.

Few, though, tread the corridors of power. Exceptions include Sidney Chapman, MP, the Duke of Gloucester and Lord (Lionel) Esher, an author, past-president of the RIBA and chairman in the mid-80s of the high-level inquiry into architectural education.

Between 1,200 and 1,300 students a year enter schools of architecture, from Aberdeen to Cardiff and the Royal College of Art in London, taking courses which provide a broad blend of arts, sciences and technology.

After at least five years of academic study and two years within practices before qualification, architects are often reluctant to return for refresher courses or opt for new skills, which has spurred debate about approaches to learning.

The RIBA response has been to launch a £750,000 open learning project - Professional Studies in British Architectural Practice - intended to meet continuing professional development needs, and backed by the University of London, the Construction Industry Training Board and the Manpower Services Commission. The first stage has 80 learning packages on subjects from practice management to building law.

This project will provide a stronger educational role for RIBA's 78 branches in 13 regions, which are part of a "petrol station" network, supporting professionals and linking with local colleges.

The "fuel" imagery is apt since the 1988 Sixth RIBA International Competition for students is on gas stations.

Suggested solutions to make motorists a stop for a pleasing, rather than a tedious, experience will be seen at Gas-Stop, an exhibition at the Royal Academy of Arts, Piccadilly, from July 16 to August 7. A chance to see mature designs (but still by architects aged under 40) is provided by the RIBA with sponsorship from Istock through the touring exhibition "40 under 40", which is being mounted in Glasgow, Cambridge, Leicester, and Leeds before returning to London in early October.

A glance through the exhibition catalogue shows that several participants were born abroad, or have worked on overseas commissions. As architecture is becoming ever more global, a quarter of the RIBA membership lives abroad.

The building boom has brought architects a record £25 billion in commissions, and there's still more to come as they diversify, reports Ann Hills

creating a growing number of opportunities in foreign climes. Architects trained in Britain are well placed. The RIBA standard, based on its qualifying exam, which was first introduced more than a century ago, is recognised from the Middle East to South America.

On the other hand, the global nature of architecture has led to a "sameness" anywhere in the world, though there are some hopeful signs of a fresh respect for national characteristics. Happily, London's latest "Chinatown", set to arise in Docklands, is being designed by the city architects of Nanjing, the old Southern Chinese capital, whose school of architecture has links with the RIBA.

Ulla Wilkie is among the new generation of architects with an international outlook. She arrived, in 1974, from Germany, where her father has an architectural office, to study at Glasgow's Rennie Mackintosh School of Architecture, and was impressed by the emphasis on style and "very good" design. "I was also confronted with an industrial, buzzing, down-to-earth city. I loved it."

In 1977 she went to work in Washington DC, "learning to draw parallel railway curves," and after getting her BA she took her Masters at Yale University. There she met James Stirling, who brought her back to Britain to join his studio.

Ulla puts her success down to determination, and stamina: "I can work for two nights without collapsing," she says, having left the Stirling Partnership last year to set up in her own business. She's a realist, "thinking about real needs

of the real world... I think we should be confident enough to produce buildings of our own time."

Her first steps have been in renovating pricey West End houses. "I treat the interiors of rooms with the care that one would apply to an elevation, structuring rooms with panels, creating a theme rather than thin decoration. Estate agents, whom I called in to value the houses, brought in clients who wanted their homes restored. But I want to have a partnership including commercial work, and London is the financial centre of Europe."

She's confident: her income is steady (comfortably above the RIBA's quoted average of £15,000 nationally) and she has a part-time teaching post in Glasgow. "Students challenge you to keep fresh," says Ulla, adding that "for the first time in years architecture is a household concern."

Jeremy Dixon, aged 49, was chosen to design the Royal Opera House extensions in Covent Garden. "As a child I visited parish churches and country houses," he explains, but then found that he was taught "in the modern movement at the Architectural Association."

After a series of jobs, during which he found he was "bad at being employed", and was moving towards a more emotional response to design, he set up on his own. He won competitions - which don't necessarily mean the design goes ahead - and scored an initial triumph with terraced villas in Kensington, with the Tate Gallery coffee shop and commissions which grew out of his desire for lasting quality. A link with the Building Design Partnership cemented the Opera House commission, which is still controversial but likely to go ahead.

I regret anything that undoes the historic texture of streets, but that seems to be inevitable," says Mr Dixon, who admires the Prince of Wales's opinions, but bemoans the fact that Prince Charles doesn't provide solutions.

Mr Dixon's own team have other commissions: a traditional village is on the drawing board and he is creating a series of apartments on the Thames at Pimlico, with echoes of Queen Anne architecture. His wife, Fenella, a fellow student from AA days, is a crucial member of the team, with offices off Tottenham Court Road.

Fenella, tall, slim and striking in a casual fashion, with a background of maths and French, found that architecture combined well with raising three children. "I worked at home for years - our house has never really been finished: architects never want to finish their homes." Now in the larger offices, she finds it difficult to separate her own contribution, except to say that women have a broad view, but, anyway, architects have to fulfil several roles, being at the same time "artist, politician, financier, diplomat and businessman." A combination the public tends to forget.



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# Sadeem Henbane can head field day for Eddery brothers much-travelled Eddery brothers

By Mandarin (Michael Phillips)

Sadeem, heavily-backed winner of last Thursday's Yorkshire Acot Gold Cup, has again been strongly supported to keep the race at today's Jockey Club inquiry.

Bookmakers City Index report a "dood of money" for the Guy Harwood-trained five-year-old, who was awarded the group one prize following the disqualification of Royal Gait.

At the start of business yesterday, the firm were quoting Royal Gait at 3-1 and Sadeem at 9-4. However, Sadeem was backed at all rates down to 11-8, with Royal Gait easing to 7-4.

City Index spokesman Barry Bailey said: "At one stage on Monday Royal Gait was as short as 7-2 on but since then all the support has been for Sadeem."

Royal Gait, trained in France by Jean-Louis Laffont, came home from a race at Ascot on Sunday, but was disqualified by the Ascot stewards for bumping Sadeem's stable companion El Conquistador who was sent to the rear.

Royal Gait's jockey Cash Aspinwall, who was banned for seven days for careless riding, will also have his appeal heard at the inquiry.

It should pay to follow the Eddery brothers at Ripon and Goodwood today. Significantly, elder brother Pat is going to the Yorkshire course for just one ride before flying south to Goodwood for the evening meeting where he has a clutch of fancied winners.

The reason for his presence at Ripon is Guy Harwood's decision to run Khalid Abdulla's promising colt Henbane in the T & R Theakston Maiden Stakes.

With Henry Cecil's Lathario also standing his ground, this race is yet another example of the high quality of modern English racing throughout the country. For while the former is a half-brother to one classic winner, the latter is out of another.

It was hardly surprising when Henbane cost as much as \$400,000 as a yearling in the United States because he could boast the 1980 Derby winner Henbit as his half-brother and the crack American stallion Alydar as his sire.

Lathario did not go through the sales ring, though, because he still belongs to his breeder

Jim Joel who won the 1,000 Guineas with his dam, Fairy Footsteps, as well as the St Leger with that mare's half-brother, Light Cavalry.

So far Henbane's close second at Newbury has augured the better. On that occasion he did not quite last home over a mile and five furlongs having taken the lead well over a furlong out. Today's slightly shorter distance will suit him better and he is my nap.

Pastoral Jem (2.30) and All Is Revealed (5.0) are younger brother Paul Eddery's likely winners. Both were in action on an altogether higher level at Royal Ascot last week. Pastoral Jem in the Windsor Castle Stakes; All Is Revealed in the Ascot Stakes.

Having run the crack northern two-year-old Barry's Gamble to a short head, Pastoral Jem should be up to beating Filicia in the Winkley Stakes while the Hob Green Handicap can provide All Is Revealed with compensation for being disqualified after finishing third behind Zero Watt and Old Hubert.

Lovely Flower is another

Steve Dawson that horrid looking fall.

Although his two wins this season have been over seven furlongs he has clearly retained the speed that enabled him to win over six last season and I think that he can prevent Numismatist from winning this race a second time.

Twelve months ago the Volkerat Fillies Handicap was won by a runner from Luca Cumani's stable, ridden by the Italian-born apprentice Lanfranco Dettori.

Now I expect the same combination to do it again with Yalcinya who dead-heated at Doncaster on her seasonal debut.

At Salisbury, Fit For A Queen can justify her trainer Roy Cole's decision to give Royal Ascot a miss by winning the Veuve Clicquot Champagne Stakes while Blakes Son, a recent galloping companion of Red Glow, can confirm the well being of the Derby fourth as he limbers up for a crack at Sunday's Grand Prix de Paris by winning the Noel Cannon Memorial Trophy.

Clark loses ride on Gold Cup partner

By Christopher Goulding

Tony Clark has lost the mount on El Conquistador, the five-year-old who won the Gold Cup at Royal Ascot, for his second race. Clark was disgraced from home after his mount was controversially bumped by Royal Gait.

Juan Garcia-Rodriguez, the owner of El Conquistador, said yesterday, from Madrid: "My horse was ridden at a suicidal pace when he was asked to make all the running. Everyone is making out that he is just a dumb sailor, but very stupid and it was only for two days. He is a very good horse, a real battler."

"I am very fond of him. The ground was just right at Ascot and we expected to finish in the first three. He was not given the best of chances especially as the race was run in a record time."

El Conquistador finished second to Sergyevich in the Goodwood Cup last year, and will attempt to go one better in the contest next month. Last year he won the Shirley Heights Handicap and the same form with only three shoes on.

Suggestions that Garcia-Rodriguez was taking his string of five wins away from Guy Harwood have proved unfounded and the owner has now patched up his grievances with the Fulham trainer.

"I want to see Mr Harwood in the future," said Garcia-Rodriguez. "I want to be informed in plenty of time before my horse races so as to who will ride them, instead of hearing on the day that the stable jockey will be riding another horse in the race."

However, Garcia-Rodriguez expressed his gratitude to Harwood. "I must credit Mr Harwood as he prepared Guy Harwood to win the Queen's Vase for me at Royal Ascot on Wednesday. The horse was lame two days before the race."

# Red Glow will face strong home team in Longchamp test

By Phil McLean

Red Glow will face a strong French contingent including Squill, Fajar Tango and Frankly Perfect as the Derby fourth attempts to regain the winning thread in the Grand Prix de Paris Louis Vuitton at Longchamp on Sunday.

Squill, trained by Criquelette Head, was a comfortable winner of the Prix de la Jonchère at Chantilly on French Oaks day and will be chasing his fourth successive victory in Sunday's group one contest.

Frankly Perfect was only a narrow winner of the Prix du Lys the same afternoon but his trainer, Jonathan Pless, believes him to be the best three-year-old colt in France. However, Red Glow's partner, Pat Eddery should know how he stands as he rode Frankly Perfect at Chantilly.

Fajar Tango, winner of the Grand Critérium for George Mikhalides last October, ran well to finish second to the Clive Brittain-trained Lapierre on his reappearance in last month's

Prix Jean Prat Ecurie Fustok. Britain, rarely without a runner in the top European races, is likely to be represented by the French 2,000 Guineas third, Taisewar.

Also among the 18 acceptors at yesterday's declaration stage were Hours After, almost certain to miss the race in favour of the Irish by the same agent, and Nahr El Arab, fifth behind that colt in the Prix du Jockey-Club at Longchamp.

Nahr El Arab, a very heavily backed favourite for the premier French classic, had previously created an excellent impression when winning the Prix Hocquart in 1987. He was a ground and was possibly not suited by the soft going at Chantilly.

Other news from France yesterday concerned Yaka, a somewhat formless conqueror of the luckless Royal Gait in the Prix du Cadran. The Alain Chérel-trained five-year-old is a possible contender for the Goodwood Cup on July 28.

# Stewards under attack as Raslaan keeps race

On the eve of the Royal Gait Gold Cup appeal, arguments over a controversy of stewards' actions at Salisbury yesterday when Raslaan was allowed to keep the Gibbs Mev Bury Cup despite causing interference.

As Ray Cochrane pulled the colt out to get round Russic Comedy at the two-furlong marker, Raslaan cannoned into the favourite, Otnara, and knocked him two yards to the left before going on to score by half a length.

The stewards ruled that the interference was accidental and had not affected the result but Otnara's rider, Richard Quinn, said: "The winner broke the rules and should have been disqualified."

Otnara's trainer Paul Cole agreed. "The decision represents a total disrespect for the public," he said. "If the race had been at Ascot we would have got it. But I am in favour of the winner keeping the race so I'm not going to appeal."

Stewards' secretary Jeremy Kerr said: "It was not an easy decision but the stewards took the view that Cochrane had room to pull out when he made his move. He just went a bit further than intended and that was accidental."

Cole and Quinn had plenty to smile about later, though, when Otnara's rider, Richard Quinn, said: "The winner broke the rules and should have been disqualified."

SALISBURY	
By Mandarin	By Our Newmarket Correspondent
2.15 Blakes Son.	2.15 BLAKES SON (nap).
2.45 Predictable.	2.45 Super Neon.
3.15 Fit For A Queen.	3.15 —
3.45 Holly Brown.	3.45 —
4.15 Jervah.	4.15 Jervah.
4.45 Hip Hip Hurray.	4.45 Caviar Blini.

Michael Seely's selection: 2.15 BLAKES SON (nap).

Guide to our in-line racecard	
103 (12) 0-4582 GOOD TIMES 74 (C.B.F.) (S) (Mrs D Robinson) 5 Hal 9-10-0. W West (4) 88	
Racecard number. Draw in brackets. Six-figure form (F - fast, P - pulled up, U - unsuited rider, S - slipped up, R - refused, D - disqualified, N - non-runner, G - good, Q - quiet, H - head, L - lame, B - blinkers, V - vice, H - hood, C - collar, W - weight, R - rider, P - place, A - allowance. The Times Private Handicapper's rating.	

Going: good to firm	
Draw: 5f-1m, high numbers best	
2.15 NOEL CANNON MEMORIAL HANDICAP (23,095: 1m) (6 runners)	
1 (1) 0-10000 ACQUINUM 8 (V.D.F.) (S) (Topline Ltd) 4-10-0. J Williams 90	
2 (2) 0-10000 ACQUINUM 8 (V.D.F.) (S) (Topline Ltd) 4-10-0. J Williams 90	
3 (3) 0-10000 ACQUINUM 8 (V.D.F.) (S) (Topline Ltd) 4-10-0. J Williams 90	
4 (4) 0-10000 ACQUINUM 8 (V.D.F.) (S) (Topline Ltd) 4-10-0. J Williams 90	
5 (5) 0-10000 ACQUINUM 8 (V.D.F.) (S) (Topline Ltd) 4-10-0. J Williams 90	
6 (6) 0-10000 ACQUINUM 8 (V.D.F.) (S) (Topline Ltd) 4-10-0. J Williams 90	

FORM	
ACQUINUM (5-10) 10 victory over Red Fox (5-5) at Warwick (11-1) n.p. 21,855, good to soft, April 5, 21 n.p.	
GEORGE HOBART (5-10) 8th to 10th in 10000 (11-1) n.p. 21,855, good to soft, April 5, 21 n.p.	
MARAJAN (5-10) 21st to 4th in 10000 (11-1) n.p. 21,855, good to soft, April 5, 21 n.p.	
SUPER LUNAR (5-10) 21st to 4th in 10000 (11-1) n.p. 21,855, good to soft, April 5, 21 n.p.	

2.45 EBF SOUTHAMPTON MAIDEN STAKES (2-Y-O: colts & geldings: 21,531: 5f) (7 runners)	
1 (1) 0-10000 ACQUINUM 8 (V.D.F.) (S) (Topline Ltd) 4-10-0. J Williams 90	
2 (2) 0-10000 ACQUINUM 8 (V.D.F.) (S) (Topline Ltd) 4-10-0. J Williams 90	
3 (3) 0-10000 ACQUINUM 8 (V.D.F.) (S) (Topline Ltd) 4-10-0. J Williams 90	
4 (4) 0-10000 ACQUINUM 8 (V.D.F.) (S) (Topline Ltd) 4-10-0. J Williams 90	
5 (5) 0-10000 ACQUINUM 8 (V.D.F.) (S) (Topline Ltd) 4-10-0. J Williams 90	
6 (6) 0-10000 ACQUINUM 8 (V.D.F.) (S) (Topline Ltd) 4-10-0. J Williams 90	
7 (7) 0-10000 ACQUINUM 8 (V.D.F.) (S) (Topline Ltd) 4-10-0. J Williams 90	

FORM	
ACQUINUM (5-10) 10 victory over Red Fox (5-5) at Warwick (11-1) n.p. 21,855, good to soft, April 5, 21 n.p.	
GEORGE HOBART (5-10) 8th to 10th in 10000 (11-1) n.p. 21,855, good to soft, April 5, 21 n.p.	
MARAJAN (5-10) 21st to 4th in 10000 (11-1) n.p. 21,855, good to soft, April 5, 21 n.p.	
SUPER LUNAR (5-10) 21st to 4th in 10000 (11-1) n.p. 21,855, good to soft, April 5, 21 n.p.	

3.15 VELOCIQUOT CHAMPAGNE STAKES (2-Y-O: colts & geldings: 21,531: 5f) (7 runners)	
1 (1) 0-10000 ACQUINUM 8 (V.D.F.) (S) (Topline Ltd) 4-10-0. J Williams 90	
2 (2) 0-10000 ACQUINUM 8 (V.D.F.) (S) (Topline Ltd) 4-10-0. J Williams 90	
3 (3) 0-10000 ACQUINUM 8 (V.D.F.) (S) (Topline Ltd) 4-10-0. J Williams 90	
4 (4) 0-10000 ACQUINUM 8 (V.D.F.) (S) (Topline Ltd) 4-10-0. J Williams 90	
5 (5) 0-10000 ACQUINUM 8 (V.D.F.) (S) (Topline Ltd) 4-10-0. J Williams 90	
6 (6) 0-10000 ACQUINUM 8 (V.D.F.) (S) (Topline Ltd) 4-10-0. J Williams 90	
7 (7) 0-10000 ACQUINUM 8 (V.D.F.) (S) (Topline Ltd) 4-10-0. J Williams 90	

FORM	
ACQUINUM (5-10) 10 victory over Red Fox (5-5) at Warwick (11-1) n.p. 21,855, good to soft, April 5, 21 n.p.	
GEORGE HOBART (5-10) 8th to 10th in 10000 (11-1) n.p. 21,855, good to soft, April 5, 21 n.p.	
MARAJAN (5-10) 21st to 4th in 10000 (11-1) n.p. 21,855, good to soft, April 5, 21 n.p.	
SUPER LUNAR (5-10) 21st to 4th in 10000 (11-1) n.p. 21,855, good to soft, April 5, 21 n.p.	

Course specialists	
TRAINERS	JOCKEYS
W Jones 11	W Jones 11
J Houghton 11	J Houghton 11
J Dunlop 11	J Dunlop 11
P Cole 11	P Cole 11

GOODWOOD	
By Mandarin	By Our Newmarket Correspondent
6.45 Sparky Lad.	6.45 Sparky Lad.
7.10 Elab.	7.10 Elab.
7.35 Aljo Niko.	7.35 Aljo Niko.
8.05 Fuli Trap 18 (S) (Shah) Aljo Niko.	8.05 Fuli Trap 18 (S) (Shah) Aljo Niko.
8.35 Yalcinya.	8.35 Yalcinya.
9.05 Allazazz.	9.05 Allazazz.

The Times Field Handicapper's top rating: 7.10 ETAB.

Going: firm	
Draw: 5f-6f, high numbers best	
6.45 MCGREGOR CORY COFFEE CUP HANDICAP (22,915: 6f) (3 runners)	
1 (1) 0-10000 ACQUINUM 8 (V.D.F.) (S) (Topline Ltd) 4-10-0. J Williams 90	
2 (2) 0-10000 ACQUINUM 8 (V.D.F.) (S) (Topline Ltd) 4-10-0. J Williams 90	
3 (3) 0-10000 ACQUINUM 8 (V.D.F.) (S) (Topline Ltd) 4-10-0. J Williams 90	

7.10 NESCAFE CLASSIC CLAIMING STAKES (3-Y-O: colts & geldings: 23,194: 1m 4f) (9 runners)	
1 (1) 0-10000 ACQUINUM 8 (V.D.F.) (S) (Topline Ltd) 4-10-0. J Williams 90	
2 (2) 0-10000 ACQUINUM 8 (V.D.F.) (S) (Topline Ltd) 4-10-0. J Williams 90	
3 (3) 0-10000 ACQUINUM 8 (V.D.F.) (S) (Topline Ltd) 4-10-0. J Williams 90	
4 (4) 0-10000 ACQUINUM 8 (V.D.F.) (S) (Topline Ltd) 4-10-0. J Williams 90	
5 (5) 0-10000 ACQUINUM 8 (V.D.F.) (S) (Topline Ltd) 4-10-0. J Williams 90	
6 (6) 0-10000 ACQUINUM 8 (V.D.F.) (S) (Topline Ltd) 4-10-0. J Williams 90	
7 (7) 0-10000 ACQUINUM 8 (V.D.F.) (S) (Topline Ltd) 4-10-0. J Williams 90	
8 (8) 0-10000 ACQUINUM 8 (V.D.F.) (S) (Topline Ltd) 4-10-0. J Williams 90	
9 (9) 0-10000 ACQUINUM 8 (V.D.F.) (S) (Topline Ltd) 4-10-0. J Williams 90	

7.35 ED & F MAN SELLING STAKES (2-Y-O: colts & geldings: 23,194: 5f) (6 runners)	
1 (1) 0-10000 ACQUINUM 8 (V.D.F.) (S) (Topline Ltd) 4-10-0. J Williams 90	
2 (2) 0-10000 ACQUINUM 8 (V.D.F.) (S) (Topline Ltd) 4-10-0. J Williams 90	
3 (3) 0-10000 ACQUINUM 8 (V.D.F.) (S) (Topline Ltd) 4-10-0. J Williams 90	
4 (4) 0-10000 ACQUINUM 8 (V.D.F.) (S) (Topline Ltd) 4-10-0. J Williams 90	
5 (5) 0-10000 ACQUINUM 8 (V.D.F.) (S) (Topline Ltd) 4-10-0. J Williams 90	
6 (6) 0-10000 ACQUINUM 8 (V.D.F.) (S) (Topline Ltd) 4-10-0. J Williams 90	

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3.45 CARNARVON CHALLENGE CUP (Handicap: Amateurs: 21,434: 1m 4f) (15 runners)	
1 (1) 0-10000 ACQUINUM 8 (V.D.F.) (S) (Topline Ltd) 4-10-0. J Williams 90	
2 (2) 0-10000 ACQUINUM 8 (V.D.F.) (S) (Topline Ltd) 4-10-0. J Williams 90	
3 (3) 0-10000 ACQUINUM 8 (V.D.F.) (S) (Topline Ltd) 4-10-0. J Williams 90	
4 (4) 0-10000 ACQUINUM 8 (V.D.F.) (S) (Topline Ltd) 4-10-0. J Williams 90	
5 (5) 0-10000 ACQUINUM 8 (V.D.F.) (S) (Topline Ltd) 4-10-0. J Williams 90	
6 (6) 0-10000 ACQUINUM 8 (V.D.F.) (S) (Topline Ltd) 4-10-0. J Williams 90	
7 (7) 0-10000 ACQUINUM 8 (V.D.F.) (S) (Topline Ltd) 4-10-0. J Williams 90	
8 (8) 0-10000 ACQUINUM 8 (V.D.F.) (S) (Topline Ltd) 4-10-0. J Williams 90	
9 (9) 0-10000 ACQUINUM 8 (V.D.F.) (S) (Topline Ltd) 4-10-0. J Williams 90	
10 (10) 0-10000 ACQUINUM 8 (V.D.F.) (S) (Topline Ltd) 4-10-0. J Williams 90	
11 (11) 0-10000 ACQUINUM 8 (V.D.F.) (S) (Topline Ltd) 4-10-0. J Williams 90	
12 (12) 0-10000 ACQUINUM 8 (V.D.F.) (S) (Topline Ltd) 4-10-0. J Williams 90	
13 (13) 0-10000 ACQUINUM 8 (V.D.F.) (S) (Topline Ltd) 4-10-0. J Williams 90	
14 (14) 0-10000 ACQUINUM 8 (V.D.F.) (S) (Topline Ltd) 4-10-0. J Williams 90	
15 (15) 0-10000 ACQUINUM 8 (V.D.F.) (S) (Topline Ltd) 4-10-0. J Williams 90	

FORM	
ACQUINUM (5-10) 10 victory over Red Fox (5-5) at Warwick (11-1) n.p. 21,855, good to soft, April 5, 21 n.p.	
GEORGE HOBART (5-10) 8th to 10th in 10000 (11-1) n.p. 21,855, good to soft, April 5, 21 n.p.	
MARAJAN (5-10) 21st to 4th in 10000 (11-1) n.p. 21,855, good to soft, April 5, 21 n.p.	
SUPER LUNAR (5-10) 21st to 4th in 10000 (11-1) n.p. 21,855, good to soft, April 5, 21 n.p.	

4.15 TISBURY FILLES GRADUATION STAKES (3-Y-O: 22,129: 7f) (16 runners)	
1 (1) 0-10000 ACQUINUM 8 (V.D.F.) (S) (Topline Ltd) 4-10-0. J Williams 90	
2 (2) 0-10000 ACQUINUM 8 (V.D.F.) (S) (Topline Ltd) 4-10-0. J Williams 90	
3 (3) 0-10000 ACQUINUM 8 (V.D.F.) (S) (Topline Ltd) 4-10-0. J Williams 90	
4 (4) 0-10000 ACQUINUM 8 (V.D.F.) (S) (Topline Ltd) 4-10-0. J Williams 90	
5 (5) 0-10000 ACQUINUM 8 (V.D.F.) (S) (Topline Ltd) 4-10-0. J Williams 90	
6 (6) 0-10000 ACQUINUM 8 (V.D.F.) (S) (Topline Ltd) 4-10-0. J Williams 90	
7 (7) 0-10000 ACQUINUM 8 (V.D.F.) (S) (Topline Ltd) 4-10-0. J Williams 90	
8 (8) 0-10000 ACQUINUM 8 (V.D.F.) (S) (Topline Ltd) 4-10-0. J Williams 90	
9 (9) 0-10000 ACQUINUM 8 (V.D.F.) (S) (Topline Ltd) 4-10-0. J Williams 90	
10 (10) 0-10000 ACQUINUM 8 (V.D.F.) (S) (Topline Ltd) 4-10-0. J Williams 90	
11 (11) 0-10000 ACQUINUM 8 (V.D.F.) (S) (Topline Ltd) 4-10-0. J Williams 90	
12 (12) 0-10000 ACQUINUM 8 (V.D.F.) (S) (Topline Ltd) 4-10-0. J Williams 90	
13 (13) 0-10000 ACQUINUM 8 (V.D.F.) (S) (Topline Ltd) 4-10-0. J Williams 90	
14 (14) 0-10000 ACQUINUM 8 (V.D.F.) (S) (Topline Ltd) 4-10-0. J Williams 90	
15 (15) 0-10000 ACQUINUM 8 (V.D.F.) (S) (Topline Ltd) 4-10-0. J Williams 90	
16 (16) 0-10000 ACQUINUM 8 (V.D.F.) (S) (Topline Ltd) 4-10-0. J Williams 90	

FORM	
ACQUINUM (5-10) 10 victory over Red Fox (5-5) at Warwick (11-1) n.p. 21,855, good to soft, April 5, 21 n.p.	
GEORGE HOBART (5-10) 8th to 10th in 10000 (11-1) n.p. 21,855, good to soft, April 5, 21 n.p.	
MARAJAN (5-10) 21st to 4th in 10000 (11-1) n.p. 21,855, good to soft, April 5, 21 n.p.	
SUPER LUNAR (5-10) 21st to 4th in 10000 (11-1) n.p. 21,855, good to soft, April 5, 21 n.p.	

4.45 DOWNTON HANDICAP (3-Y-O: 23,036: 7f) (12 runners)	
1 (1) 0-10000 ACQUINUM 8 (V.D.F.) (S) (Topline Ltd) 4-10-0. J Williams 90	
2 (2) 0-10000 ACQUINUM 8 (V.D.F.) (S) (Topline Ltd) 4-10-0. J Williams 90	
3 (3) 0-10000 ACQUINUM 8 (V.D.F.) (S) (Topline Ltd) 4-10-0. J Williams 90	
4 (4) 0-10000 ACQUINUM 8 (V.D.F.) (S) (Topline Ltd) 4-10-0. J Williams 90	
5 (5) 0-10000 ACQUINUM 8 (V.D.F.) (S) (Topline Ltd) 4-10-0. J Williams 90	
6 (6) 0-10000 ACQUINUM 8 (V.D.F.) (S) (Topline Ltd) 4-10-0. J Williams 90	
7 (7) 0-10000 ACQUINUM 8 (V.D.F.) (S) (Topline Ltd) 4-10-0. J Williams 90	
8 (8) 0-10000 ACQUINUM 8 (V.D.F.) (S) (Topline Ltd) 4-10-0. J Williams 90	
9 (9) 0-10000 ACQUINUM 8 (V.D.F.) (S) (Topline Ltd) 4-10-0. J Williams 90	
10 (10) 0-10000 ACQUINUM 8 (V.D.F.) (S) (Topline Ltd) 4-10-0. J Williams 90	
11 (11) 0-10000 ACQUINUM 8 (V.D.F.) (S) (Topline Ltd) 4-10-0. J Williams 90	
12 (12) 0-10000 ACQUINUM 8 (V.D.F.) (S) (Topline Ltd) 4-10-0. J Williams 90	

FORM	
ACQUINUM (5-10) 10 victory over Red Fox (5-5) at Warwick (11-1) n.p. 21,855, good to soft, April 5, 21 n.p.	
GEORGE HOBART (5-10) 8th to 10th in 10000 (11-1) n.p. 21,855, good to soft, April 5, 21 n.p.	
MARAJAN (5-10) 21st to 4th in 10000 (11-1) n.p. 21,855, good to soft, April 5, 21 n.p.	
SUPER LUNAR (5-10) 21st to 4th in 10000 (11-1) n.p. 21,855, good to soft, April 5, 21 n.p.	

6	(6)	340	DROWNED (3 p Nicheurs) J Treath 9-0																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																													</
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## CRICKET: WEST INDIAN FAST BOWLER COLLECTS RECORD 60-OVER BURST TO TAKE DERBYSHIRE THROUGH

## Holding purrs to best figures as Sussex are humbled

By Geoffrey Wheeler

Michael Holding, of Derbyshire, known as the Rolls-Royce of fast bowlers, must have looked as menacing as a Tiger tank to the Sussex batsmen in yesterday's NatWest Trophy first round game at Hove.

The Jamaican, aged 34, who retired from international cricket last year after capturing 249 wickets in 60 Tests, set record bowling figures for the 60-over competition by taking eight for 21 as Sussex were dismissed for 134 and eventually beaten by six wickets.

Like many great bowlers before him Holding found inspiration from morning conditions at the ground and threatened to end the contest before lunch. Bowling at a great pace down the hill and aided by reliable catchers, he had Sussex at 27 for six, claiming all six wickets at a personal cost of 15 runs in eight overs.

Moore and Pigott put together 68 for the seventh wicket but when Holding returned after the lunch interval he needed only seven balls to fire out Pigott for an admirable 53 from 97 balls and his ninth-wicket partner Clarke, without conceding any further runs.

The previous best in the NatWest Trophy and its predecessor, the Gillette Cup, was Derek Underwood's eight for 31 for Kent against Scotland last year. Holding's figures would have been even more remarkable had his bow not been counted against him — a recent innovation — for he was debilitated with nine of these.

"I get better with age," Holding said. "The pitch helped me. It is the first time

this season I have been able to get the ball above shoulder height.

No bowler has taken eight wickets in the Benson and Hedges Cup competition, over 55 overs, but another West Indian, Keith Boyce, returned eight for 26 for Essex against Lancashire in the 40 overs-a-side John Player League game in 1971.

The Derbyshire captain, Barnett, launched his side's reply with a brisk 49 and although there was a hiccup when the fourth wicket fell at 79 Morris and Maher knocked off the remaining runs.

Only two of the underdogs who won the toss yesterday had the nerve to bat — Hertfordshire at Lord's and

off only 119 deliveries just before Gloucestershire completed a nine-wicket victory.

Essex's winning margin of 291 runs against Wiltshire at Chelmsford was the second highest in the history of the competition. Gooch made 70 in 80 balls.

This was one more than Scotland, who on a rather sporting pitch at Edinburgh dismissed Glamorgan for 179. But the home batsmen were soon in the toils against Shastri's high class left arm spin and he finished with five for 13.

Lancashire's total of 305 at Old Trafford was far too many for Lincolnshire who could muster no more than 147. Wasim Akram taking four for 27.

Chris Smith's 117 and his opening partnership of 163 with Terry proved ample insurance for Hampshire avoiding the fate which befell Yorkshire against Shropshire at Telford four years ago. Despite a battling 83 from Jones Shropshire could do no better than 208 for seven in reply to 294 for five.

The England Rugby Union international, Bailey, took three for 42 for Suffolk against Leicestershire, guided to 255 for nine by Gower, who was out to the last ball of the innings for 99. Suffolk, always behind the clock, finished at 168 for six.

As they must have feared the Cambridgeshire bowlers fell foul of Graeme Hick at Worcester where his glorious 138, with four sixes and 18 fours, and Neale's 98 was the basis of a total of 406. Worcester's score 336 for five and an eventual victory by 108 runs.

## Second round draw

Yorkshire v Middlesex (at Headingley); Cheshire v Derbyshire (at Chester); Nottinghamshire v Gloucestershire (at Trent Bridge); Essex v Surrey (at Chelmsford); Kent v Warwickshire (at Canterbury); Lancashire v Glamorgan (at Old Trafford); Leicestershire v Somerset (at Taunton); Hampshire v Somerset (at Southampton).

Ireland at Bristol. Hertfordshire got bogged down against the spin of Embury and Tuffnell, who allowed only 44 runs in their combined 24 overs, and could do no better than 142 for seven. Middlesex required less than 25 overs to knock off the runs, with Gattling unbeaten with 80.

Cohen, an opening batsman, stayed over three hours for 66 to sustain Ireland against Gloucestershire and enable them to reach 186, despite Alderman's five for 34. This total proved inadequate however as Stovold and Wright raced away to a century partnership. Stovold completing his own hundred

## Hard day's work for Surrey

By Simon Wilde

BURTON ON TRENT: Surrey beat Staffordshire by 55 runs

It was not quite the longest day yesterday but it was long enough for Surrey, Staffordshire, their junior opponents in this NatWest Trophy first round match, refused to let the match run away from them, even in the face of a daunting total of 285 for nine.

Staffordshire batted with rare spirit, making one of the tournament's highest totals by a minor county against first-class opposition, led by the robust David Banks, the former Worcestershire batsman, who scored 62 not out and won the man-of-the-match award. He demonstrated why Warwickshire have been showing an interest in him.

Surrey, who were put in to bat, were shown the road to prosperity by Stovold, who prospered by an early stumping chance,

Smith and the flamboyant Lynch, who hit six fours and a six.

Lynch had not been in long before he launched into the slow left-arm bowling of Flower, who is 45 and first played for the county in 1984. Staffordshire were probably heavily dependent on Flower's power, but he wilted visibly as Lynch hit him straight for four and six and in the following over drove him past mid-on into the bowling green.

Banks was drafted in, but it was not just his hair that was rusty, and when Lynch crashed him back straight for another four, umpire Bird proffered a white handkerchief in mock surrender.

At the other end, however, Blank's bowling bore no relation to his name and after lunch he was replaced by a worthy successor while Banks began to find a

rhythm. Lynch boled out at mid-on, wickets began to fall steadily and it looked as though Surrey's innings was going to fade. Then Richards (50 off 48 balls, with seven fours) weighed in with some rural violence to take the target into the realms of fantasy for Staffordshire.

Never did Flower begin their reply, the minor county, boasting five players with first-class county experience, were imperturbable. It was, in fact, two local club batsmen, Archer, who made 45 in 28 overs and was dropped, when 10, and Waterhouse, 52 in 30 overs, who showed the greatest composure, and Staffordshire's 100 came up in the thirtieth over — one earlier than Surrey's.

By then, however, Bullen had begun to apply a brake, and at tea Staffordshire needed 170 off 35 overs. The pressure never ceased to mount.

Old master caught short: Graham Roope is run out for 21 as David Bairstow and Ian Swallow celebrate for Yorkshire (Photograph: Hugh Routledge)

## Rampant Randall the entertainer

By Alan Lee, Cricket Correspondent

TORQUAY (Nottinghamshire won toss): Nottinghamshire beat Devon by 64 runs

Even at the age of 37, with his enigmatic Test career a distant memory, Derek Randall remains one of cricket's vivid entertainers. When the mood takes him, as it did on this balmy seaside day, he is impossible to contain.

Devon, not one of the strongest minor counties, were feeling rather pleased with life after limiting the Trophy holders to 113 for three from 40 overs on a good batting pitch. They might even have begun to fancy their chances. But Randall savagely disillusioned them with a remarkable 149 not out, dominating an unbroken stand of 205 with the acting captain, Birch.

Randall's first 50 occupied a sedate 23 overs. He then became a different game, and in a frantic final 10 overs, Nottinghamshire flopped 127 runs, of which Randall's share was 98. He faced, in all, just 110 balls and hit six sixes and 19 fours, mixing wrist-on drives of exquisite timing with basic, backswing sloggish. Seldom can a set of bowlers have been so rapidly demoralized.

Devon are not new to this sort of punishment. They had a bad experience on the corresponding day last year when Worcester-

shire amassed 404 for three and beat them by 299 runs, both figures being competition records.

With that in mind, they can regard yesterday's efforts before a packed crowd as a minor triumph, especially as *anno domini* seems finally to have trapped Yorkshire, their great old rival, in the one stump he was a reluctant spectator.

Allan, their other notable, once of Glamorgan, only just made it, having failed to link up with the team on Tuesday night due to a staff crisis on his North Devon farm. He had to stay to do the milking but arrived in time to bowl a tidy spell of left-arm spin.

The best bowling, however, came from a 25-year-old youngster named Mark Woodman, whose immaculately controlled seamers dismissed Broad, a distinguished victim for one who has overcome the handicap of being deaf and dumb.

Once Randall had plundered so hungrily, however, even this presently dishevelled Nottinghamshire side was safe from disaster.

Devon did not bat at all badly and the MCC groundstaff player, Roger Twiss, made an attractive 56, but it was no more than consolatory satisfaction.

## Yorkshire owe debt to Fletcher

By Martin Searby

FINCHAMPTON (Yorkshire won toss): Yorkshire beat Berkshire by 10 wickets

As Trevor Bailey, the adjudicator, confirmed, the real man of the match in this NatWest Trophy first-round tie was the groundsman who produced the best batting pitch Yorkshire have seen this year. In the event he gave it to Fletcher, whose three for 20 in 12 overs went a long way towards confining Berkshire to 105 and capped a splendid week for him in which he has taken 13 wickets for 106 runs in all competitions.

Berkshire's batsmen were not given enough ball to instill confidence and even Roope, veteran of 21 Tests, was stuck on 17 for 14 overs before he was run out by an athletic pick-up, Steve Wit on the one stump he had to aim at by Swallow.

Further calamities befell Berkshire when Simmons, the captain, was hit a sickening blow between the eyes by a Metcalfe out when fielding in the gully but after stitching he bravely returned wearing a head bandage.

Roope twisted his ankle and departed but on a pitch of disquiet Metcalfe savagely set about some moderate bowling, hitting Levingston, who had been years with Warwickshire, twice over long-on for sixes and adding eight other boundaries for the 58 balls he faced.

## Durham lose their way with catches

By Ivo Tennant

DARLINGTON (Durham won toss): Somerset beat Durham by 34 runs

For as long as the NatWest competition continues, Durham will be able to boast of victories over Yorkshire and Derbyshire, and had they held their catches yesterday, they might well have beaten another first-class county, Somerset.

Yet well before tea, a Durham victory was no more than a pipedream. They lost four wickets in 12 overs and although there was a flurry at the end, Cairns hitting a brisk half-century, the game was by then over as a contest.

Having begun rather better than Somerset — Lister and Johnson took 40 off the first 10 overs — Durham lost their way. Like many a side before them, they found that no slow bowler knows the one-day game as well as Marks.

He checked the run rate and Palmer took the wickets of batsmen becoming overly anxious. Johnson, whose 16 took 18 overs, and Burn and Riddell for ducks. Lister, who was playing in the Durham side that beat Derbyshire three years ago, was caught at mid-off four runs short of a half century.

Durham really had only themselves to blame. They failed to hold their catches — the final count was eight put down

and two stumpings missed. Hardy should have been out on four occasions. In the field Durham looked like what they were, useful players kept their prime taking a day off from the office.

Roebuck and Hardy made their first wicket partnership worth 96 in 33 overs. If this was not a racing start, it had something to do with the ball not coming onto the bat. Durham's attack was much of a muckness, predominantly military medium, but it did include Cairns, the former New Zealand Test cricketer, who is the professional at Bishop Auckland.

All the bowlers made Hardy work for his runs. The innings was in its 58th over when he reached his 100, which included six fours and a six. It was his highest innings in limited-overs cricket. No one else stayed for long, but there were some telling blows at the end of the innings by Palmer and Marks, who was dropped three times. Bartlett swung the last ball of the innings into the adjoining football ground.

Among those who felt in mid-afternoon that Durham had more than a reasonable chance of victory were Colin Milburn, back in his native North East to present the man of the match award. So they did have, but not after their fourth wicket fell.

## FIRST-ROUND SCOREBOARDS IN THE NATWEST TROPHY

**Essex v Wiltshire**

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**Gloucestershire v Ireland**

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**Berkshire v Yorkshire**

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**Durham v Somerset**

SOMERSET

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# Anger makes Cash flow

By Richard Evans

All afternoon on court one, Pat Cash had been searching for the adrenalin pump in his match against Javier Frana, the Argentinian left-hander, and it took a bad call and the resulting flash of anger to help him find it.

After that, the Australian started to look more like the Wimbledon champion he is and, just as the shadows started to creep towards the baseline, he was able to subdue a remarkable opponent by a score of 6-2, 4-6, 3-6, 6-1, 6-4.

The bad call came early in the fourth set, with Cash staring down the wrong end of a two-set-to-one scoreline. Frustration was affecting his play and his mood and Bruno Rebeuh, the French umpire, took the brunt of it as Cash complained loudly about the official's refusal to exercise his right to overrule.

Although the argument got him nowhere, Cash had found what he was looking for: the kind of anger which flicks the switch from negative to positive and takes a man off the ropes and back into the centre of the ring.

From that moment on, Cash, who had been having trouble with his footing early on, propelled himself a step nearer the net behind his serves, punched his volleys with greater confidence and got those heavily muscled legs working at a far faster rate.

He needed to do all those things because Frana had been a complete revelation. At Queen's Club two weeks ago, Cash had beaten him 6-1, 6-1, dismissing the clay-court raised South American with the kind of disdain Australians are entitled to when they play on grass.

But if Frana took that as a

lesson, he soaked up his new-found knowledge very fast indeed. Suddenly he looked as if he had been playing on grass all his life. Belting service returns past the on-rushing champion and volleying with a dexterity and sureness of touch that was quite astounding, Frana simply outplayed the title-holder for two sets and, despite signs of fatigue, still had the guts to push him hard in the fifth.

Although Cash broke first, Frana struck back immediately to level at 2-2 with a smash that followed a lobbed volley — he has talent, this 21-year-old, make no mistake — and then led 40-15 for what would have been a 3-2 lead.

But two drop volleys, which Cash raced on to, proved his undoing, and another lesson was learned. At this level, eccentricity of that kind does not pay dividends, but the crowd loved every minute of it and one can only wonder why Frana has taken so long to push himself into the limelight.

Cash complained about the state of the court, which is cutting up down the centre.

"He played two great sets but I served really well in the fifth which is very satisfying," he said. "I don't care about how tough the match was. I am fit enough to go five sets right through the tournament."

## In charge

Steve Gustard, who played in Gosforth's John Player Cup winning sides of 1976 and 1977 and who led Northamptonshire to the county championship in 1981, will be the first team manager and senior coach of the second division club next season.



At full stretch: Cash struggling to beat Javier Frana yesterday (Photograph: Graham Wood)

# Becker raps out a strong message

By Rex Bellamy  
Tennis Correspondent

Boris Becker, twice champion, and Ivan Lendl, twice runner-up, advanced to the last 32 of the singles with formidable performances at Wimbledon yesterday. Becker beat Karel Novacek 6-3, 6-4, 6-4, and Lendl, who took a set to find his range, had a 5-7, 6-2, 6-4, 6-4 win over Darren Cahill.

On the main concourse, I was discussing mountains with an Irish acquaintance when we were interrupted by a massed shriek that suggested a rock concert or a riot was imminent. The girls had spotted Becker, who was being escorted to court No. 2 by a dozen policemen and security guards.

Becker looked uneasy. He likes to be recognized but does not care for a lot of fuss. Novacek, who is slightly larger (not many people are slightly larger than Becker), attracted less attention. But his service was soon commanding respect, not least from Becker.

The 1985 and 1986 champion broke service only three times but that was enough, because he did it once in every set. By contrast Novacek

never had a break point and, consequently, had no basis for negotiation. Becker served 17 aces, only three of the 29 games went to deuce, and Becker (plus escort) was soon back in the mob.

Some of the West Indies cricketers watched Lendl beat Cahill. Viv Richards was impressed but, nevertheless, is putting his money on John McEnroe. Lendl, mind you, is the kind of chap who would track a few boundaries, bowl fast, and still have a lot of work in him at the end of a long day. But they do not play a lot of cricket in Czechoslovakia or, for that matter, Connecticut.

Lendl is 6ft 2in, which Rod Laver considers is probably the ideal height for a tennis player. Cahill is only an inch shorter but weighs only 11st. He is lithe and springy and there is enough air between his knees to make him a balanced mover. Cahill beat Pat Cash at Queen's, but does not pack enough of a punch to excel consistently on grass.

Both are keen golfers and presumably drive a long way. It was easy to imagine them out on the course yesterday, because the weather was perfect. The sun was still high and



David Miller on Dan Maskell and Wimbledon results page 45

each man cast a stunted shadow onto the centre court.

Cahill was marginally the sounder in the first set, partly because Lendl's returns were often wayward. Moreover, Lendl's volleying seemed to be more of a duty than a pleasure. His first volleys, in particular, were carefully placed rather than confidently dismissive. Later, his returns improved and his entire game grew in assurance.

The Swedes had some fun together. Out on court 14, the northern show court, Jan

Gunnarsson kept Joakim Nyström at work for five sunny sets. Gunnarsson, incidentally, always plays with a strapped knee: damaged nine years ago when he was practising with Bjorn Borg. Practising with Borg left its mark on a lot of players.

In another Swedish match Jonas Svensson beat Magnus Gustafsson in straight sets. In the French championships Svensson reached the semi-finals by beating Nystrom. Kent Carlsson and Lendl in consecutive matches; not an easy thing to do. Svensson was too sharp for Gustafsson, a straight-backed chap who walks about with short, quick steps. Gustafsson may have missed his vocation. He could have been a guardsman.

Tim Mayotte won in straight sets against Greg Holmes, who hits two-fisted on both flanks but is nimble enough to compensate for the shortened reach. The seeded Amos Mansdorf had to retire because of a pulled stomach muscle. That helped Diego Nargiso, of Naples, a qualifier, into the third round.

Barbara Potter, who has reached the quarter-finals three times, had to be both lucky and good to beat

Natalya Bykova, a pig-tailed blonde from Moscow. Potter's game seemed to improve after she had changed her shirt (decorously concealed by ball girls holding up towels) when she was a set and 0-3 down. In that set Bykova came within a point of leading 5-2, but she put a forehand in the net and, eventually, lost the set.

The Soviet player had another chance, her last, when Potter was serving at 6-7 and 0-30 down in the third set.

Britain had two more winners: Sarah Loomer and Julie Salmon, who joined Jo Durie, Sam Gomer, Jeremy Bates, and Stephen Boldfield in the second round. So it was a gratifying day for the domestic public. Hundreds of people picked in sunshine on dry, brown lawns outside the food village. Others queued in tunnels or wandered about rather aimlessly, wondering if the effort to get close enough to see any tennis was worthwhile. On the whole, it was.

Finally, you should know of a comment overheard in the food village, which is next to a hall housing demonstrations of a miniature form of tennis. A cockney voice muttered: "I want to see this 'short tennis'. It's for midgets, isn't it?"

## Back to the good old days

By David Powell

The behaviour of players at Wimbledon appears to be improving. On the first two days, with practically half the number of singles matches to be contested through the fortnight completed, only three players — all men — were fined for misconduct.

If the average is maintained, the championship will be further testimony to the success of the code of conduct. This was introduced in 1979 to help protect the game's reputation which had suffered from the antics of a few, most notably Ilie Nastase and Jimmy Connors.

Although the behaviour of John McEnroe, who reached five successive finals from 1980 to 1984, suggested that the problem was growing, Alan Mills, the Wimbledon

referee, said yesterday: "Since the code of conduct was introduced, the number of players fined became progressively lower and lower until a couple of years ago. Since then, it has evened out. Last year there were just six or seven players fined."

Now that McEnroe is back, the stability of the record may depend on the three-times champion's ability to control his temper. This he seems determined to do and, in his first round match against Horst Skoff on Tuesday, he was no closer to an argument than he was to defeat.

The fines imposed can seem anomalous. Diego Nargiso, an Italian, was docked \$500 (about £280) for consulting his coach after a losing point. Ricardo Acuña, of Chile, was

fined \$350 for insulting a linesman. The phrase was apparently "he stinks", and considered less offensive than a tactical discussion.

The table of fines is more of a guide than a graph. Some cases of petulance are un-sportsmanlike but do not break the rules and, as such, go unreported by umpires.

On Monday Brod Dyke, an Australian, successfully aimed a venomous forehand drive at his opponent, Marty Davis, an American. Dyke offered no apology but merely turned his back. Andrew Castle, of Britain, in his straight-sets defeat by Glenn Michibata, a Canadian, on Tuesday, gave the impression that everything was somebody else's fault. But you cannot be fined for embarrassing your country.

## SPORT IN BRIEF

### Award for Donington

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Moonlander, skippered by Denis Doyle, looked set to take line honours in the Cork Dry Glan Round Ireland race early today after leading a shrinking fleet, now down to 44, past Belfast at 3 p.m. yesterday.

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# Cheshire grab victory with one ball left

By Richard Streeton

CHESTER (Cheshire won toss; Cheshire beat Northamptonshire by 1 wicket)

Cheshire, where mention of county cricket can be traced back 170 years, had the greatest day in their history yesterday when they beat Northamptonshire in a thrilling NatWest trophy first round match with one ball to spare and their last two batsmen at the wicket. It was only the seventh instance of a Minor County beating a first-class county since the knock-out competition was expanded in its second year in 1964.

Northamptonshire batted poorly as they were dismissed for 161, with Geoff Cook carrying his bat for 53. Cheshire were given a fine start by Barry Wood, who played 12 Tests for England in the 1970s, and by David Vane, another former Lancashire player. These two put on 49 together but Cheshire struggled later and still needed 12 from the final 25 balls when they lost their ninth wicket.

Andrew Fox, who plays for Liverpool, and John O'Brien (Oxon) gathered seven successive singles against Captain Walker before the last over began. Three more singles came against Walker before Fox edged a four through the vacant third slip position and the estimated 2,000 crowd swarmed onto the field.

Cyril Washbrook gave the man of the match award to Wood, both for his batting and for his nailing seam bowling earlier, which, in harness with Neil O'Brien, had pegged Northamptonshire down. O'Brien, who was a pillar of representative Minor Counties' sides from 1977 to 1985, propped the middle of his team's innings for a sound 28 in 38 overs and led Cheshire shrewdly. He has played for Cheshire for 17 years and said afterwards: "This has to be the greatest day of my cricket life."

Geoff Cook, the Northamptonshire captain, said afterwards: "We have no excuses. We did not bat well, which has been our trouble for most of the season. It is hugely disappointing and embarrassing to lose to a minor county. But we have got to pick ourselves up now and look to the championship."

Cheshire's innings looked

vulnerable before Neil O'Brien dropped anchor. Wood and Hitchmough were both run out and Tansley failed and the score was 66 for four before O'Brien and Cockbain (ex-Lancashire) resisted with a stand of 32. Cockbain then played on against Nick Cook and Williams took a marvellous, low return catch to dismiss Crawley.

Neil O'Brien was caught behind at 129; Smith and Blackburn made useful contributions before the closing, dramatic climax developed.

Earlier, half the Northamptonshire side had gone for

## Holding 8-21

The West Indian fast bowler, Michael Holding, who is 34, set a record for limited-overs cricket by taking eight wickets for 21 runs for Derbyshire against Sussex in the NatWest Trophy at Hove yesterday.

122 by lunch and after the interval the remaining batsmen fell for a further 39 runs in 14 overs. Cook was kept subdued to the end: he faced 144 balls, hitting only three fours and had 33 singles.

Heaven knows what Northamptonshire's total would have been if two possible chances had been accepted that Cook offered before he reached double figures. Otherwise, Cheshire fielded well and Smith, the former Essex wicketkeeper, held three crucial catches.

Fox and Crawley, the opening bowlers, each took a wicket before the pitch showed a little life as the dew dried out. Larkins was held in the slips and Bailey fell to the best of Smith's catches when he dived to his left and clung to a glanced ball. Lamb struck the ball firmly but the tempo slowed when Neil O'Brien and Wood bowled.

In succession, Lamb was caught on the legside, Capel drove down the wrong line, and Williams was caught behind as he prodded forward. Rather unusually in a cup game, two left-arm spinners bowling together, John O'Brien and Blackburn, brought a rapid conclusion to the innings after lunch.

NatWest Trophy review and scoreboards, page 44

# Tribunal fee fails to satisfy Mills

By Steve Acteson

Arsenal must pay Stoke City £390,000 for the central defender, Steve Bould, a Football League transfer tribunal decided yesterday. The figure is £260,000 less than Stoke had sought but £215,000 more than Arsenal had offered.

Mick Mills, the manager of Stoke, said he had been hoping for at least the same fee, £400,000, that George Graham, his opposite number at Arsenal, had paid for another Stoke defender, Lee Dixon, in February.

Mills said: "We are getting less for a centre half who has had top level experience and whom we feel is a better player." Mills received some consolation from the fact that the Sheffield United winger, Peter Beagrie, agreed to join Stoke.

The tribunal also gave Sunderland an unpleasant surprise when it ordered Port Vale to pay £20,000 to the winger, Paul Atkinson, aged 22. This was twice the amount

offered by Port Vale but £60,000 less than Sunderland, who were promoted as the third division champions last season, had wanted. Port Vale must, however, give Sunderland one third of any profit the club makes if it sells Atkinson.

Colin Harvey, the Everton manager, who unsuccessfully tried to sign Bould, yesterday denied any knowledge of a reported deal which would send the forward, Adrian Heath, and £400,000 to Chelsea in return for Pat Nevin, the Scottish international. "I haven't spoken to anyone at Chelsea about any deal," Harvey said.

Billy Bremner, the manager of Leeds United, confirmed yesterday that he was interested in signing the Portsmouth winger, Vince Hilaire. But he said: "I have spoken to two or three other lads who have reached the end of their contracts too, but that's as far as it goes. I've already got a strong squad and I haven't released anybody."

# Howe's condition said to be comfortable

By Steve Acteson

Don Howe, the coach both to England and the FA Cup winners, Wimbledon, is still in intensive care at Watford General Hospital after being admitted on Tuesday night suffering from chest pains.

A spokesman for the hospital, who could not confirm reports that Howe, aged 52, had suffered a heart attack, said yesterday that he was in a "comfortable" condition and that doctors were carrying out tests, the results of which may not be known for several days.

Howe came home only last Sunday after the England team had been eliminated

from the European championship. The Arsenal manager between April 1984 and March 1986, when he resigned after the club had approached Terry Venables as a possible successor. Howe lives in Radlett, Hertfordshire, with his wife and family.

● Ted Croker, the secretary of the Football Association, is expected to return to his duties at Lancaster Gate at the beginning of July after recuperating from the operation that he underwent a month ago for a minor internal problem.

## Kelly looks to France

David Kelly, the Walsall and Republic of Ireland forward, is due to meet representatives of the French club, Nice, today for talks on a possible £500,000 transfer (Dennis Shaw writes).

Kelly, back from the European championship in West Germany, having earlier helped his club to promotion

# Michels has the style to succeed

By David Miller

Ron Greenwood, a patient man, has always said that the only important thing to have when getting revenge in football is a long memory. Next year, or the year after, is as good as next month. A non-violent man, he is referring to revenge for a bad foul.

The Dutch had to wait 14 years to avenge not a foul but a defeat that scarred the soul of their national game. It must be unique in sport for the same coach, in this instance the uniquely imaginative Rinus Michels, to get his own back after such an interval on one of the same men, Franz Beckenbauer — then captain, now team manager — and in the same stadium, during an international cup competition. All the sweeter, too, for being the first victory over the opposition in 32 years.

West Germany's defeat of The Netherlands in the World Cup final of 1974 was one of the finest teams of all time: as much as anything because the players themselves were convinced beforehand that they had the ability to put four or five goals past the Germans on their own soil, the prospect of which was relished for one or two historical non-sporting reasons.

"When we were awarded that penalty by Jack Taylor in the first couple of minutes, and Neeskens scored," Rudi Krol, their full back, told me some years later, "we really believed that it was going to happen. We were immediately thinking that we would get six. We stopped concentrating, and by the time we'd missed three or four chances and woken up, it was too late."

Four years later, now controversially without Cruyff who withdrew from the side following the qualifying competition, Netherlands lost again, once more to the hosts

## Mob attacks policemen

A mob of 300 West German football supporters were involved in a series of violent incidents in Hamburg during the early hours yesterday. The trouble began shortly after Netherlands had beaten West Germany.

The mob threw tear gas canisters at the police then invaded a red-light district and attacked again. The police responded with truncheons, and their assailants moved to attack a left-wing commune.

During the clashes, which ended at 2.30 a.m., 14 policemen were injured and 47 people were arrested. No British supporters were involved.

in the final in Argentina, thanks in part to poor refereeing by an Italian and more squandered chances. The team that is distinguishing The Netherlands now in the European championship in West Germany and, dare we say, should win Saturday's final, may not be as talented as the previous two but like them is a marvellous decoration on a game played by defensive functionalism.

The common factor is, of course, Michels, a coach whose teams, first with Ajax, then Barcelona, and now once more with the national team, are as fluid as his own mind; whose players converse with the world's Press simultaneously in four or five languages, and with each other in one spontaneous tongue: Total Football. Even though defensive systems — England's apart, perhaps — are more severe than ever, the Dutch continue to delight everyone except their opponents with the mobility of their style.

In 1974 Cruyff and Rep failed in the final, in 1978 Rep again. In 1988 it has so far seemed that Gullit is likely to fall short of expectation, though his perpetual movement and sleight of foot, constantly moving to the wing, is one of the factors which is pulling the opposition apart for Van Basten.

On Tuesday night that perennial German characteristic — a relentless pursuit of the objective which seems oblivious of the extent to which the other side may be playing better than they are — was again evident. But now, maybe, it was the Germans who relaxed, fatally, when given the first goal with the help of a penalty. Moreover, theirs was a penalty in no way justified as was The Netherlands' 14 years ago when Vogts brought down Cruyff. This time it was the Dutch who responded to reversal on the day and whatever the result on Saturday history will show gratitude to Michels for the enlightenment he has helped bring to his players and the international game.

# Mandlikova back on the right path

By David Powell

Hana Mandlikova returned to the centre court yesterday for her first appearance there since the 1986 final. If she needed a reminder that things have changed since then, she got it. The arena was half empty. Mandlikova, who was absent, injured, from Wimbledon last year, is not the crowd-puller she used to be.

Wimbledon is the only grand slam tournament which Mandlikova has failed to win. She probably never will. Steffi Graf, at 19, is seven years her junior. The years separating the Navratilova-Evert era and the Graf one were not quite enough to leave the stage clear for Mandlikova to dominate.

At her best, Mandlikova hits tennis balls like she never wants to see them again. When her direction is in harmony with her power, everyone is beatable. Her problem has been inconsistency. Brilliant one moment but profligate the next, she flirts with disaster. Now the relationship is running the risk of marriage: prior to Wimbledon she has suffered a succession of ignominious defeats. In six tournaments this year, she has not reached a final.

Mandlikova has achieved nothing lately to bring her into conversations about who the champion might be. However, she has come through two rounds without dropping a set and, though, typically, she made more errors than Graf yesterday, she produced some flashing shots against the American, Ann Henricksson, of which the German would have been proud.

It is reasonable to suggest that Mandlikova will be the first examination of Graf's nerve this Wimbledon. They

are scheduled to meet in the quarter-finals. Henricksson is an accomplished grass-court player and Mandlikova's 6-4, 6-2 victory was comparable for achievement with Graf's 6-2, 6-0 win over the French lucky loser (some luck), Karine Quentrec.

Pat Cash voiced the opinion last year that the women who make up the numbers are not worth the money they are paid. Graf, who succeeded Mandlikova last year as runner-up to Navratilova, is proving the point. Quentrec, who is ranked 168th in the world, earned £2,815 for her second-round defeat in which she played the part of a puppet on a string.

Meanwhile, Mandlikova's match came at a good time for tea, in between watching Lendl against Cahill and Leconte against Chang, and half the centre court took the opportunity.

Two weeks ago, Graf arrived 20 minutes late for her much publicized game with the Princess of Wales. Yesterday, she discovered what it is like to be on the receiving end, if not in a match, at least beforehand. Quentrec was so engrossed in an 8-6 final set against two of her compatriots, Pascale Paradis and Nathalie Herremann, that she neglected to check how the match which preceded hers on court three was progressing.

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